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Economic Development and Industrial Corporation of Boston

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Transition Report to Mayor Thomas M. Menino

December 3, 1993

Volume II

RECENT MERGERS

MANAGEMENT AGREEMENT

THIS MANAGEMENT AGREEMENT (the "Agreement"), made and entered into as of the 7th day of June, 1993, by and between the ECONOMIC DEVELOPMENT AND INDUSTRIAL CORPORATION OF BOSTON, a public body politic and corporate organized under the laws of the Commonwealth of Massachusetts, having its principal place of business at 43 Hawkins Street, Boston, Massachusetts 02114 (the "EDIC"), and the BOSTON REDEVELOPMENT AUTHORITY, a public body politic and corporate organized under the laws of the Commonwealth of Massachusetts, having its principal place of business at Room 900, City Hall, Boston, Massachusetts 02201 (the "BRA"). Collectively, EDIC and the BRA shall hereinafter be referred to as the "Parties."

RECITALS

WHEREAS, "The Boston Advantage," the Walsh Commission Report dated April, 1993, includes a number of recommendations aimed at ensuring a stronger, more vibrant economic future for the City of Boston; and

WHEREAS, a specific recommendation of the Walsh Commission is to restructure the City's economic development agencies to better implement the City's economic development strategy; and

WHEREAS, the EDIC is organized pursuant to St. 1971, c. 1097 ("Chapter 1097") for the purposes of redeveloping blighted open and decadent industrial areas within the City of Boston Massachusetts; and

WHEREAS, in furtherance of the foregoing purposes, the EDIC has engaged in certain activities permitted under Chapter 1097,

including but not limited to the issuance of bonds and the acquisition, development, leasing and management of properties, funds and revenues in connection with such bonds and other activities; and

WHEREAS, the EDIC is specifically empowered by sections 5(c), 5(r), and 5(t) of Chapter 1097 to make contracts and agreements necessary or incidental to the performance of its duties and to make agreements with a city or any agency to manage any project of EDIC and is further empowered to do all acts and things necessary or convenient to carry out the powers granted by Chapter 1097; and

WHEREAS, the BRA is a duly organized redevelopment authority in the City of Boston with the powers and functions of both an operating agency and an urban renewal agency under Chapter 121B of the Massachusetts General Laws; and

WHEREAS, the BRA has such other powers and functions conferred under St. 1960, c. 652, including but not limited to those of the planning board of the City of Boston; and

WHEREAS, the BRA is empowered to enter into, execute and carry out contracts and all other instruments necessary or convenient to the exercise of its powers; and

WHEREAS, the EDIC is desirous of securing management support for its Economic Development projects as defined in Section 1(f) of Chapter 1097 and including incidental management functions necessary to carry out its powers and duties, (collectively, "Projects"); and

WHEREAS, the BRA is willing to provide its staff, facilities to EDIC, on terms and conditions acceptable to EDIC and the BRA, to assist EDIC in fulfilling its statutory obligations, all in accordance with the terms of this Agreement.

NOW, THEREFORE, for and in consideration of the promises and the mutual covenants hereinafter contained, the Parties hereto covenant and agree as follows:

ARTICLE I

AGREEMENT TERMS

1.1 Initial Term. This Agreement shall commence upon execution, and shall terminate three years from the date hereof unless terminated earlier under the provision of Section 1.3 below.

1.2 Renewal Term. This Agreement shall be automatically renewed from year to year for additional one (1) year terms, commencing on the date of expiration of the Initial Term and each successive Renewal Term, unless sooner terminated by either party in accordance with the terms of Section 1.3 below.

1.3 Termination. This Agreement may be terminated without cause, by vote of either the members of the BRA or the members of EDIC, provided that thirty (30) days prior written notice of the call of a meeting to vote on said termination is given to the other party and provided that no such termination shall be effective until 60 days following such vote. Said thirty (30) day notice may be waived by the mutual written consent of the Parties hereto.

ARTICLE II

SCOPE OF SERVICES

2.1 The EDIC hereby agrees that the BRA shall take all actions necessary to manage any and all Projects undertaken or to be undertaken by the EDIC during the term of this Agreement, and the EDIC hereby expressly intends that all management responsibilities hitherto undertaken by the EDIC for its Projects shall be the responsibility of the BRA, subject to the overall supervision and control of the members of EDIC as provided in Article V below.

2.2 Staff. The BRA shall provide staff for the management, administration, operation and implementation of the programs and functions of all Projects of the EDIC, including, without limitation, all Projects specifically set forth on Exhibit A hereto. The BRA shall perform all administrative and operational duties for which the EDIC is responsible under Chapter 1097, including the EDIC's normal and usual administrative and operational responsibilities with respect to all of its assets and liabilities, income and expenses, real property owned or leased by the EDIC and the EDIC's non-financial responsibilities with respect to outstanding bond issues; provided however, the BRA shall not have any authority to issue any bonds under Chapter 1097, and the BRA shall have no authority, without the written consent of the EDIC, to sell or encumber any assets of the EDIC or to borrow funds in the name of EDIC, or make any changes or alterations to the bonds, and provided further that all said actions of the BRA shall be subject to the control and

supervision of the members of EDIC as provided in Article V herein.

It is expressly understood and agreed that, upon execution of this Agreement, all EDIC personnel, including without exception consultants, contractors, employees and the EDIC executive director ("EDIC Personnel"), shall hereafter report to and be responsible to the Director of the BRA who shall be solely responsible for all management functions of all EDIC Projects during the term of this Agreement; provided, however, that the BRA shall be subject to the control and supervision of the members of EDIC as provided in Article V herein.

2.3 Administrative Services. The BRA, by and through the use of either BRA employees or EDIC Personnel as it determines in its sole discretion, shall provide all managerial, administrative, secretarial, word processing, and bookkeeping services to the EDIC required for the management of all EDIC Projects existing or created during the term of this Agreement.

2.4 Professional Services. The BRA, by and through the use of either BRA employees or EDIC Personnel as it determines in its sole discretion, shall furnish all financial, management, accounting, legal and other professional services necessary for the management of any and all EDIC Projects.

2.5 Reports. The EDIC, through its Personnel, has provided the BRA with a list of all reports the EDIC is required by law or otherwise to prepare, attached hereto as Exhibit B. It is agreed that for the duration of this Agreement it shall be the responsibility of the BRA to prepare and furnish such reports.

The BRA shall report directly to the members of the corporation of the EDIC from time to time, shall prepare all agendas and votes necessary or convenient for the EDIC meetings, and shall, through BRA or EDIC employees as the case may be, use its best efforts to manage all EDIC Projects pursuant to this Agreement.

2.6 Community Development Funds. If and to the extent the EDIC is, or in connection with existing or prospective Projects during the term of this Agreement shall be, an applicant, recipient or granteee for funding administered by the United States of America, by and through any department or agency thereof, the Commonwealth of Massachusetts, by and through any department, agency, authority or instrumentality thereof, the City of Boston, by and through any department, board or officer thereof, or any private entity, the BRA shall in all respects act as the sole and exclusive agent of the EDIC for said Projects.

2.7 EDIC Facilities. The BRA shall provide a suitable meeting room for EDIC meetings. The EDIC shall make available to the BRA all its property, office space, furnishings, file cabinets and equipment for the purpose of fulfilling the purposes of this Agreement. The BRA reserves the right to move EDIC Personnel to office space under its control and EDIC agrees to terminate any existing space leases as determined by the BRA to the extent permitted by such leases.

2.8 EDIC Personnel. In no event shall current or future EDIC Personnel be considered or deemed in any respect to be BRA employees, permanent or otherwise; provided, however, the BRA may hire in its sole discretion any of the current EDIC Personnel on

terms at a minimum equivalent to their then compensation and benefits. All EDIC Personnel from and after the date hereof shall report to and be directed by the Director of the BRA. It is expressly understood that in executing the administrative and operational duties of EDIC for the purpose of managing its Projects hereunder, the Director of the BRA, subject to Article V hereof, shall supervise EDIC Personnel. The BRA shall have no authority to terminate EDIC Personnel under any circumstances, provided, however, after the end of one year from the date hereof the BRA may recommend to EDIC that EDIC terminate or layoff EDIC Personnel. The BRA may, at any time, recommend to EDIC that it terminate any EDIC Personnel for cause. From and after the date hereof, EDIC shall not hire any additional EDIC Personnel without the prior recommendation of the Director of the BRA.

2.9 Signature Authority; Depositories; Investment Decisions. Subject to Article V, the EDIC hereby appoints the Director of the BRA and his designees (who may be only officers or employees of the BRA or the EDIC) to have signature authority, for and on behalf of EDIC, for all bank accounts, certificates of deposit and any and all other financial instruments and payrolls (collectively, "Financial Instruments") of EDIC, provided that two signatures (one of which shall be the Director of the BRA and the other of which shall be a member of EDIC) shall be required on any Financial Instruments having a value of $20,000 or more. Subject to Article V, the EDIC hereby appoints the Director of the BRA and his designees (who may only be officers or employees of the BRA or the EDIC) to have signature authority, for and on

behalf of EDIC, for all contracts, provided that a vote of the members of EDIC shall be required for all contracts, having a value of $20,000 or more. EDIC agrees to revoke all signature authority hitherto existing or delegated to the EDIC Executive Director and employees and agents of EDIC. Subject to Article V, from and after the date hereof, the Director of the BRA shall have the right to determine and change the depositories for any and all EDIC bank accounts and shall have the right to determine or direct the interim investment of the funds in such accounts, except for such accounts or investments that are otherwise mandated or required by existing EDIC contracts, and except that said funds may be used only for the statutory purposes set forth in said Chapter 1097. Notwithstanding the foregoing, all bank accounts must be fully insured and all monies must be invested or reinvested in only either certificates of deposit or FDIC insured money market accounts, unless otherwise consented to by EDIC.

2.10 Separation of Assets. BRA and EDIC agree that nothing in this Agreement shall be deemed to authorize the transfer of any EDIC property, money and bank accounts to the BRA or to mingle any thereof with property, money or bank accounts of the BRA, and that the BRA agrees to keep separate all BRA property, money and bank accounts from those of EDIC. Further, no act authorized by the members of the EDIC pursuant to chapter 1097 of the acts of 1971 shall be construed to be an act of the BRA, and nothing in this Agreement shall be deemed to authorized any action by EDIC giving rise to any debt or obligation on the part of the BRA or the members of the BRA.

ARTICLE III

COMPENSATION

3.1 Consideration. The consideration supporting this Agreement shall be the mutual obligations contained herein and shall not include monetary consideration, except as otherwise provided herein.

3.2 Fees. In consideration of the services provided in accordance with Article II hereof, the EDIC, subject to approval of its members, shall pay monthly to BRA a reasonable management fee based on the time spent by BRA employees to manage EDIC projects and the out-of-pocket costs incurred by the BRA in accordance with established EDIC policies. Said fee shall be no less than the amount required to cover the costs reasonably incurred by BRA during the term of this Agreement for the provision of services to the EDIC in accordance with Article II hereof, the cost of out-of-pocket expenses of BRA. Within forty five (45) days after the execution of this Agreement, BRA shall prepare and submit to EDIC for approval a plan for the management of EDIC Projects under this Agreement, which shall include a budget for the monthly fees to be charged to EDIC. EDIC shall consider the plan within two (2) weeks after submission. Once approved, said plan shall become the basis for the payment of all management fees as described below ("Approved Management Plan"). EDIC shall advance to BRA, upon the execution of this Agreement, the sum of $2,000, which shall be deemed the management fee for the first two (2) months under this Agreement. Thereafter, the management fee due and owing shall be paid monthly in arrears

based on time and costs incurred during the previous calendar month and shall not exceed the budget in the Approved Management Plan. BRA shall submit monthly a statement of its fees and costs. Payment shall be due on the tenth day of each month or at such other times and dates as the Parties may in writing agree. Within thirty (30) days after the end of EDIC's fiscal year, BRA shall submit a statement of accounting including the fees and costs incurred during such year and the amount of the fees and costs paid by EDIC on a monthly basis for that year. If any adjustments are due to either party, payment of said amounts due shall be made forthwith after the completion of said accounting.

ARTICLE IV

INDEMNIFICATION

4.1 Indemnification of BRA. EDIC agrees to indemnify and save the BRA and its members, officers and employees harmless from all loss, damage, liability and expense (including reasonable attorneys fees), relating to any act of the BRA, its members, officers or employees taken on behalf of EDIC in accordance with this Management Agreement. Nothing contained herein shall require EDIC to indemnify the BRA, its members, officers or employees for any claim or liability, loss, damage or expense resulting from the gross negligence or wrongful, willful or intentional acts of the BRA, its members, officers or employees. Nothing in this Agreement shall be construed to impose any personal liability upon any individual serving as a member of the EDIC or as a member of the BRA. The EDIC agrees to maintain and continue to carry in force its current public officials liability insurance for the term of this

Agreement and for the purposes and limitations of this Agreement to include the BRA, its members, officers and employees as additional insureds.

4.2 Indemnification of EDIC. BRA agrees to indemnify and save the EDIC, and its members, officers and employees harmless from all loss, damage, liability and expense (including reasonable attorneys' fees), relating to any acts of gross negligence or wrongful, willful or intentional acts of the BRA, its members, officers or employees. The BRA agrees to maintain and continue to carry in force its current public officials liability insurance for the term of this Agreement and for the purposes and limitations of this Agreement to include the EDIC its members, officers and employees as additional insureds.

ARTICLE V

STATUTORY POWERS

The members of EDIC shall continue to be the governing body of EDIC and shall be ultimately responsible for the operation of EDIC and development of policies with respect to EDIC. Notwithstanding the authority granted to BRA herein, BRA and EDIC agree that EDIC, through its members, shall at all times exercise control over the affairs of EDIC, shall establish general operating policies to be carried out by BRA under this Agreement, and shall be accountable for all financial matters of EDIC. EDIC hereby retains and employs BRA to perform the duties and services to be performed by BRA under this Agreement, and BRA agrees to perform such duties and services in a businesslike manner in

accordance with the policies and directives adopted by EDIC from time to time.

BRA and EDIC agree (a) that EDIC shall have the right and obligation to review periodically operating decisions made by BRA on EDIC's behalf; (b) that EDIC, shall, through its members, have the right, upon notice to BRA, to change, repeal, or alter policies adopted by BRA in connection with managing the day-to-day operations of EDIC; and (c) that, in order to provide EDIC with an informed basis for reviewing BRA's performance hereunder, BRA shall promptly prepare and deliver to EDIC from time to time such reports and financial statements as shall be requested by EDIC. In order to carry out the provisions of this Section, EDIC agrees to schedule and hold regular, periodic meetings of its members and, among other actions and business, to receive from BRA at such meetings the various reports required by the terms of this Agreement.

ARTICLE VI

MISCELLANEOUS PROVISIONS

6.1 BRA Director. References in this Agreement to the management responsibilities of the BRA shall be deemed to mean the Director and staff of the BRA unless the context clearly requires that the BRA shall mean the members thereof.

6.2 Modifications. All modifications to this Agreement shall be pursuant to a vote of the Parties' members, in writing, signed by the parties hereto.

6.3 Assignment. Neither party's rights or obligations hereunder shall be assigned without the prior written consent of the other party.

6.4 Access to Books and Records. Upon execution of this Agreement EDIC shall deliver to BRA or allow BRA to inspect and examine all of its fiscal and Project records of every kind without limitation.

6.5 Contract Rights. Nothing in this Agreement is intended to nor shall be construed to alter or limit the contractual rights of third parties, or EDIC's obligations to third parties, pursuant to and under contracts with EDIC duly authorized and entered into prior to the date hereof.

6.6 Independent Contractors. Nothing contained in this Agreement is intended to be nor shall be construed to create any partnership or joint venture, or any other legal relationship between the Parties except that of independent contracting entities.

6.7 Reservation of Powers. All powers of the EDIC not delegated by this Agreement shall be and remain vested in EDIC pursuant to c. 1097, and the EDIC shall retain and may exercise all statutory powers necessary or appropriate to carry out and effectuate its purposes under law.

6.8 Entire Agreement. This Agreement contains the entire agreement of the Parties hereto and supersedes all prior agreements, representations and understandings, whether written or otherwise, between the Parties relating to the subject matter hereof.

6.9 Additional Documents. The Parties hereto agree to deliver such other and further agreements, consents, documents or other instruments of conveyance, assignment or transfer and to do such other things and to take such other actions, supplemental or confirmatory, as may be required in connection with the consummation of the contractual relationship contemplated hereunder for the purpose of evidencing the purposes and intent of the contractual relationship contemplated hereunder.

6.10 Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts.

IN WITNESS WHEREOF, the Parties hereto have executed this instrument as of the day and year first written above.

ECONOMIC DEVELOPMENT AND INDUSTRIAL CORPORATION OF BOSTON

By: _____
Title: Chairman

Approved as to form:

_____
General Counsel

BOSTON REDEVELOPMENT AUTHORITY

By: _____
Title: Clarence J. Jones, Chairman

Approved as to form:

_____
General Counsel

9989J.1-14

EXHIBIT A

PROJECT RESPONSIBILITIES

1. Administration and Finance, including without reservation, Human resources, Fiscal Services, Computer Services, Administrative Services, and all other administrative and finance functions and operations of every kind.

2. Operations, including without reservation, Property Management, Buildings and Grounds,and all other operations functions of every kind.

3. Economic Development, including, without reservation, support for Boston Industrial Development Finance Authority, Planning and Development, Construction and Engineering, Leasing and Business Assistance, and all other economic development functions of every kind, with the sole exception of Boston Local Development Company.

4. Policy and Staff Operations, including, without reservation, Policy, Research, Program Development, Marketing, Legal and all other policy and staff operations of every kind.

5. Jobs and Community Services, including, without reservation, Program Management, Planning, Boston Resident Jobs Programs, Boston Employment Commission, Boston Technical Center, Placement Services, and all other jobs and community services functions of every kind.

AGREEMENT

BETWEEN
ECONOMIC DEVELOPMENT AND INDUSTRIAL CORPORATION OF BOSTON
AND
THE BOSTON REDEVELOPMENT AUTHORITY
JUNE _, 1993

EXHIBIT B

Listing all reports the Economic Development and Industrial Corporation of Boston is required by law other otherwise to prepare.

Description of Report	Date of Report

City of Boston
Law Department

Room 815
Boston City Hall
Boston, MA 02201
617/635-4034
FAX 617/635-3199

Albert W. Wallis
Corporation Counsel

June 15, 1993

TO THE CITY COUNCIL

Dear Councillors:

I transmit herewith for your approval a Home Rule petition entitled "An Act Transferring All Powers And Duties Of The Members Of The Economic Development And Industrial Corporation Of The City Of Boston To The Members Of The Boston Redevelopment Authority."

Passage of this act will result in full implementation of the recommendations of the Walsh Commission for more integrated and fully coordinated economic development and redevelopment functions in the City.

The Act is specifically designed to meet the Walsh Commission's recommendation for the creation of an integrated agency that can execute the development policies of the City administration while accomodating the needs of the development community.

I urge your Honorable Body to pass this Home Rule petition as expeditiously as possible.

Respectfully,

Raymond L. Flynn
Mayor of Boston

JUN 15 '93 10:29 CAPITAL PLANNING PAGE.02

CITY OF BOSTON

IN CITY COUNCIL

An Act Transferring All Powers And Duties Of The Members Of The Economic Development And Industrial Corporation Of The City Of Boston To The Members Of The Boston Redevelopment Authority Of The City Of Boston

ORDERED:- That a petition to the General Court, accompanied by a bill for a special law relating to the City of Boston to be filed with an attested copy of this order be, and hereby is, approved under Clause (1) of Section eight of Article two, as amended, of the Amendments to the Constitution of the Commonwealth of Massachusetts, to the end that legislation be adopted providing precisely as follows, except for clerical or editorial changes of form only:—

SECTION 1. Section 12 of chapter 652 of the acts of 1960, is hereby amended by inserting after the third paragraph the following paragraph:

Notwithstanding the provisions of section 5 of chapter 121B of the General Laws or any other general or special law to the contrary, the members of the Boston Redevelopment Authority shall be constituted as and shall have the powers of and discharge the duties of the members of the Economic Development and Industrial Corporation of Boston as set forth in chapter 1097 of the acts of 1971. For such purposes, said members shall constitute themselves separately and shall separately record all actions taken by them pursuant to chapter 1097 of the acts of 1971 as amended by section 2 of this act.

SECTION 2. Chapter 1097 of the acts of 1971 is hereby amended by striking out the first three paragraphs of section 3 and inserting in place thereof the following two paragraphs:

There is hereby created a public body politic and corporate, to be known as the Economic Development and

JUN 15 '93 10:29 CAPITAL PLANNING PAGE.03

Industrial Corporation of Boston, in this act called the corporation, which shall be an instrumentality of the commonwealth, consisting of the five members of the Boston Redevelopment Authority. Each of the members shall be sworn to the faithful performance of his official duties as a member of the corporation. A majority of the five members shall constitute a quorum for the transaction of any business, but the action of a majority of the entire membership shall be required for any transaction. For the purposes of section 11A of chapter 30A of the General Laws, the corporation shall be deemed to be an authority established by the general court to serve a public purpose of the commonwealth.

The members of the corporation shall serve terms concurrently with the terms served as members of the Boston Redevelopment Authority. All matters pertaining to vacancy, reappointment and removal of the members of the said corporation shall be governed by sections 5, 6 and 7 of chapter 121B of the General Laws in effect on the effective date of this act, which sections are hereby

incorporated in and are made a part of this act. For the purposes of chapter 268A of the General Laws, the members of the corporation shall be deemed to be special municipal employees.

SECTION 3. Upon the effective date of this act, the terms of the members of the Economic Development and Industrial Corporation appointed prior to the effective date of this act are hereby annulled.

SECTION 4. No act authorized to be taken by the members of the corporation pursuant to chapter 1097 of the acts of 1971 as amended by this act shall be construed to be an act of the Boston Redevelopment Authority, nor shall any act of the members of said Authority be deemed to be an act of said corporation, and nothing in this act shall be deemed to authorize any action by the corporation giving rise to any debt, obligation, responsibility or liability on the part of said Authority.

SECTION 5. Nothing in this act shall be deemed to impair any existing obligation of the corporation including any bonds issued under the authority of said chapter 1097.

SECTION 6. This act shall not be amended or repealed except by special act passed in conformance with art. 89 of the amendments to the constitution of the commonwealth.

SECTION 7. This act shall take effect upon passage.

I HEREBY CERTIFY THAT THE FOREGOING, IF PASSED IN THE ABOVE FORM, WILL BE IN ACCORDANCE WITH LAW.

6/15/93

ALBERT W. WALLIS
CORPORATION COUNSEL

4185J.1-4

BOARD COMPOSITION

ECONOMIC DEVELOPMENT AND INDUSTRIAL CORPORATION

BOARD OF DIRECTORS	TERM ENDS
Stuart Vidockler, Chairman 15 Sleeper Street Boston, MA 02210	6/30/95
Marguerite Connaughton 371 Old Colony Ave, Apt. # 662 So. Boston, MA 02127	6/30/96
VACANT SEAT, EDIC	6/30/95
J.D. Nelson President RhumbLine Advisers Corp. 30 Rowes Wharf Boston, MA 02110	6/30/95
Timothy W. Kilduff Director of Corporate Public Affairs, MA02-315N Bull HN Information Systems Two Wall Street, Technology Park Billerica, MA 01821	6/30/94
VACANT SEAT, EDIC	6/30/94
VACANT SEAT, EDIC	6/30/96

BOSTON TECHNICAL CENTER

BOARD OF DIRECTORS	TERM ENDS
Anthony Marinello, Treasurer 93 Endicott Street Boston, MA 02113	Permanent Trustee
Timothy Kilduff 16 Alexander Road Hopkinton, MA 01748	Permanent Trustee
Thomas R. Howley 19 Grove Street Worcester, MA 01890	9/1/94
Emanuel D. Berger 18 Chestnut Street Boston, MA 02108	9/1/94
Marguerite H. Connaughton 371 Old Colony Ave So. Boston, MA 02127	9/1/94
Henry J. Ferris 48 Ethan Allen Drive Acton, MA 01720	9/1/94
Michael O'Neal 17 W. Baltimore Street Lynn, MA 01902	9/1/94
VACANT SEAT	

BOSTON LOCAL DEVELOPMENT CORPORATION

BOARD OF DIRECTORS

David Cortiella
Administrator
Boston Housing Authority
52 Chauncey Street
Boston, MA 02111

John K. Dineen, Esq.
Peabody & Arnold
50 Rowes Wharf
Boston, MA 02110

Robert Ercolini
Robert Ercolini & Co.
55 Summer Street
Boston, MA 02110-1007

Leon Nelson
President
Greater Roxbury Chamber of Commerce
P.O. Box 116
Boston, MA 02121

Edgar Rothschild
President
Abbott Equipment Co., Inc.
133 So. Hampton Street
Boston, MA 02118

Patricia Libby
Executive Director
Massachusetts Association of CDC's
197 Portland Street
Boston, MA 02114

John E. Marston
Senior Vice President
Fleet Bank
75 State Street
Boston, MA 02109

Gail Snowden
Director, Boston First Banking
Bank of Boston
100 Federal Street
Boston, MA 02110

BOSTON INDUSTRIAL DEVELOPMENT FINANCING AUTHORITY

BOARD OF DIRECTORS	TERM ENDS
Lawrence Bianchi, Chairman The Codman Company 211 Congress Street Boston, MA 02111	4/1/93
Mary Nee Director Public Facilities Dept. 26 Court Street	4/1/95
VACANT SEAT	6/30/95
James Greene, Esq. Rubin and Rudman 50 Rowes Wharf Boston, MA 02110	4/1/97
Bart Mitchell Equity Marketing Manager Community Builders, Inc. 95 Berkeley Street Boston, MA 02116	4/1/96

NEIGHBORHOOD JOB TRUST

BOARD OF DIRECTORS	TERM ENDS
Thomas Menino Mayor of Boston One City Hall Plaza Boston, MA 02201	1/14/94
Nancy Snyder EDIC/Boston Jobs and Community Services 43 Hawkins Street Boston, MA 02114	1/14/94
George Mahoney Acting Collector-Treasurer Boston City Hall Once City Hall Plaza Boston, MA 02201	

OFFICE LOCATIONS

EDIC's OFFICES

Economic Development and Industrial Corporation (EDIC)
43 Hawkins Street
Boston, MA 02114

Marine Industrial Park (MIP)
10 Drydock Avenue
Boston, MA 02210

Boston Technical Center (BTC)
22 Drydock Avenue
Boston, MA 02210

Workers Assistance Center (WAC)
33 Harrison Avenue
Boston, MA 02111

AGENCY SERVICES

JOEY FOURNIER VICTIM SERVICES
14 Beacon Street
Boston, MA 02108
248-0066

Provides violence prevention education advocacy, and counseling for students who attend Boston public schools.

NAZARRO RECREATION CENTER
30 North Bennett Street
Boston, MA 02113
635-5166

Provides recreation, teen drop-in center and counseling for youth 6-18 in the North End.

PROJECT PLACE
(Interseminarian Project Place)
32 Rutland Street
Boston, MA 02118
262-3740

Young Latinas Program; school-based substance abuse prevention program servicing young Latina girls ages 10-14. Program includes educational and recreational activities, and self-esteem building.

ROSLINDALE COMMUNITY CENTER
6 Cummins Highway
Boston, MA 02131
635-5185

Provides latch key recreation and educational programs for youth 6-13 in Roslindale.

ROXBURY YOUTHWORKS
131 Warren Street
Roxbury, MA 02119
427-8095

Provides work readiness instructions, work crew and job placement services for court referred at-risk youth, primarily in Roxbury and Dorchester.

SHELBURNE COMMUNITY CENTER
2730 Washington Street
P.O. Box 78
Roxbury, MA 02119
635-5213

Summer Day Camp: Tutoring, basketball, swimming, trips, library, tennis, bowling, roller skating, music/dance and employment counseling for junior and high school seniors. These services will be provided to low and moderate income youth from Roxbury, Dorchester, Mattapan and Jamaica Plain.

SOUTH BOSTON BOYS & GIRLS CLUB/SUMMER COLLABORATIVE PROGRAM
230 West Sixth Street
South Boston, MA 02127
268-4301

Summer Day Camp: Arts and crafts, swimming, table and board games, field trips, and organized group games. These services will be provided to South Boston youth between the ages of 5-13 and who are from a low or moderate income family.

SOUTH BOSTON NEIGHBORHOOD HOUSE
RENT-A-KID AND ADOLESCENT EDUCATION
521 East Seventh Street
South Boston, MA 02127
268-1618

Provides educational assistance and group activities for youth from elementary to high school. Also provides pre-employment rent-a-kid services for youths under the age of sixteen.

UPHAMS CORNER COMMUNITY RECREATION CENTER
500 Columbia Road
Dorchester, MA 02125
282-6110

After school and Vacation Child Care Program; After school Recreation program; middle school support programs; sports team participation; in house and City leagues. These services are provided to families of, and students attending Uphams Corner Dudley Street area schools, or living, working, volunteering, or playing in the area and who meet the low to moderate income guidelines.

YOUTH FAIR CHANCES
ESAC
3134 Washington Street
P.O. Box 4
Jamaica Plain, MA 02130
524-2555

An academic credit and Alternative High School Diploma Program for students living in the Greater Egleston community. Support services including counseling, sports, community service, extra-curricular activities, and child care also provided. The alternative high school is the core of a much larger program working for the development of the Greater Egleston Community.

YOUTHBUILD
173A Norfolk Avenue
Roxbury, MA 02119
445-8887

Youth Conservation Corps with education, community service and training for low to moderate income participants ages 16-24. Counseling and support services also provided.

ADULT EDUCATION/LITERACY PROGRAMS

ACTION FOR BOSTON COMMUNITY DEVELOPMENT
178 Tremont Street
Boston, MA 02111
357-6000

Adult Basic Education (ABE) and General Education Development (GED) instruction. Career and educational counseling are also provided.

ADULT LITERACY RESOURCE INSTITUTE/BULL WORLDWIDE INFO SYSTEMS
989 Commonwealth Avenue
Boston, MA 02215
782-8956

Workplace Education program that provides adult education, English as a Second Language, and math skills for Bull Worldwide Systems, Inc. employees. These classes assist them in moving forward in their work and careers.

CARDINAL CUSHING CENTER
(EL CENTRO DEL CARDENAL)
76 Union Park Street
Boston, MA 02118
542-9292

English as a Second Language (ESL) and basic literacy instruction including individualized tutoring. Counseling, career enhancement and life skills activities are also offered.

CHARLESTOWN COMMUNITY CENTER
255 Medford Street
Charlestown, MA 02129
635-5169

Adult Basic Education is offered at several instructional levels including EDP (External Diploma Program) and GED. Career enhancement workshops provide exposure to the world of work and higher education.

CHINATOWN SERVICE CONSORTIUM
(partnership of Asian American Civic Assn. and the Quincy School Community Council)
90 Tyler Street
Boston, MA 02111
426-9492

Provides English as a Second Language and other employment related services to 60 residents of the Chinatown neighborhood to assist them in achieving success in job training, academic work, or the labor market.

ASIAN AMERICAN CIVIC ASSOCIATION
90 Tyler Street
Boston, MA 02111
426-9492

Provides family literacy for low income Asian families employed through the International Ladies Garment Workers Union.

CONDON COMMUNITY SCHOOL
200 D Street
South Boston, MA 02127

Provides classes in General Education Development (GED). Provides three modes of instruction: Accelerated Learning, Core Curriculum, and Test Readiness.

CONTINUING EDUCATIONAL INSTITUTE
35 Highland Circle
Needham, MA 02194
449-4802

Provides adult worksite education and high school diplomas for employees at three hospitals and four nursing homes.

EAST BOSTON HARBORSIDE COMMUNITY CENTER
312 Border Street
East Boston, MA 02128
635-5114

Provides literacy, English as a Second Language (ESL), Adult Basic Education (ABE), General Education Development (GED), and External Diploma Program (EDP) instruction, as well as awareness workshops and job counseling.

FAULKNER HOSPITAL
Allandale at Center Street
Jamaica Plain, MA 02130
983-7251

Literacy instruction for limited English speaking employees of Faulkner Hospital and community members through Jewish Vocational Service to provide them with language skills needed to excel on the job and to advance in their careers.

FEDERATED DORCHESTER NEIGHBORHOOD HOUSES, INC.
985 Dorchester Avenue
Dorchester, MA 02125
288-6603

Provides ESL, literacy, health, job training and support services to mainly linguistic minorities of Dorchester. Afternoon ESL classes are provided at the Log School.

HAITIAN AMERICAN PUBLIC HEALTH INITIATIVE
10 Fairway Street #224
P.O. Box 88
Mattapan, MA 02126
298-8076

Provides nurses training and certification and ESL for Haitians in the health care industry from all Boston neighborhoods.

HAITIAN MULTI-SERVICE CENTER
12 Bicknell Street
Dorchester, MA 02121
436-2848

Literacy, English as a Second Language (ESL), External Diploma (EDP), and General Education Development (GED) instruction, as well as educational and vocational counseling.

HOME BUILDERS INSTITUTE
31 Norfolk Street
Dorchester, MA 02124
265-9625
(mailing address) P.O. Box 297

Trains adult minority males in building maintenance for work at MHFA-Financial Properties.

INTERNATIONAL INSTITUTE OF BOSTON
287 Commonwealth Avenue
Boston, MA 02115
536-1081

A program designed to meet the needs of limited English speakers who have reached certain level of oral proficiency in English. Offers two levels of instruction in basic literacy and numeracy. Program serves as part of a continuum of services and bridges a gap between survival ESL and higher level ABE, GED or EDP programs.

JACKSON/MANN COMMUNITY CENTER
500 Cambridge Street
Allston, MA 02134
635-5135

Literacy, Adult Basic Education (ABE), External Diploma (EDP), General Education Development (GED). Emphasis on student participation and multi-cultural respect.

JAMAICA PLAIN COMMUNITY CENTER
144 McBride Street
Jamaica Plain, MA 02130
524-5201

Provides literacy, Adult Basic Education (ABE), External Diploma (EDP), General Education Development (GED), and English as a Second Language (ESL) instruction, as well as career counseling and workshops.

JEWISH VOCATIONAL SERVICE
26 West Street, 3rd Floor
Boston, MA 02146
423-8660

Literacy, External Diploma (EDP) and English as Second Language (ESL) instruction including individual tutorial sessions in basic mathematics and reading/writing skills. Counseling, job readiness, bilingual support and workshops are also provided.

Workplace Education *(In Partnership w/HLA, Inc.)*: A program of workplace literacy and math instruction for employees of HLA, Inc. to assist employees in maintaining and moving up in their jobs.

JEWISH VOCATIONAL SERVICE
105 Chauncy Street
Boston, MA 02111
451-8147

Provides family literacy to 24 families. In addition to EDP, parenting and math classes will be provided.

LA ALIANZA HISPANA
409 Dudley Street
Roxbury, MA 02119
427-7175

GED preparation in Spanish and English for Latino adults. Provides Native Language instruction in Adult Basic Education (ABE) and instruction in English as a Second Language. Workshops, individual tutoring and vocational counseling are also offered in English and Spanish. Services provided to low and moderate income adults.

MUJERES UNIDAS EN ACCION
1534 Dorchester Avenue
Dorchester, MA 02122
265-3015

Provides literacy, English as a Second Language (ESL), Spanish Literacy, and General Education Development (GED) instruction in Spanish and English. Free on-site childcare.

NORTH END UNION
20 Parmenter Street
Boston, MA 02113
227-2927

Provides literacy instruction and GED preparedness training to community and city-wide residents; primarily to Italian speaking population.

QUINCY SCHOOL COMMUNITY COUNCIL
885 Washington Street
Boston, MA 02111
635-5129

Provides English as a Second Language (ESL) instruction, counseling and advocacy services and a transitional ESL/ABE program in collaboration with the Asian American Civic Association and Bunker Hill Community College.

UNITED SOUTH END SETTLEMENTS
566 Columbus Avenue
Boston, MA 02118
536-8610

Literacy, Adult Basic Education (ABE), External Diploma (EDP) and General Education Development (GED) as well as career counseling, individual tutorial, computer assisted learning and workshops.

W.A.I.T.T. HOUSE
117 Mt. Pleasant Avenue
Roxbury, MA 02119
445-2520

Adult Basic Education, (ABE) and External Diploma Program (EDP) instruction, as well as career awareness and outreach/support services.

WASHINGTON HILL COMMUNITY ASSOCIATION
4640 Washington Street
Roslindale, MA 02131
327-0850

English as a Second Language (ESL) as well as vocational, educational, and personal counseling.

SKILLS TRAINING, PRE-VOCATIONAL AND ASSISTED PLACEMENT PROGRAMS
Note: Most programs require a determination of income eligibility (low-or-low moderate income).

ACTION FOR BOSTON COMMUNITY DEVELOPMENT
178 Tremont Street
Boston, MA 02111
357-6000

Medical Secretary/Medical Technology: Training in keyboarding, computer applications, medical terminology and skills, adult basic education, and customer services. Career and educational counseling are also provided.

Occupational Business Skills: Training in computer application, mathematics, office procedures, ABE/ESL as well as professional seminar and group counseling. Program is available to disadvantaged refugees residing in Boston, Brookline and Newton.

AMERICAN RED CROSS
140 Clarendon Street
Boston, MA 02116
437-6855 x264

Geriatric Caregiver/Nurse Assistant: Skills training and certificate in Geriatric Caregiver, Nurse Assistant, and Home Health Aide. Basic Education, Career Development, and Internships are also provided.

BOSTON TECHNICAL CENTER
22 Drydock Avenue
Boston, MA 02210
482-7787

Medical Secretary: Training in Business English, communications, typing, word processing, office procedures, transcription, and medical terminology. Counseling, career workshops and placement are also provided.

Cable Installer: Training and placement provided for positions as full-time cable installers, in collaboration with Cablevision of Boston and Henkel and McCoy.

BOSTON TECHNICAL CENTER
22 Drydock Avenue
Boston, MA 02210
482-7787

TAG/Machine Tool Set-Up and Operation: Designed to provide participants with the mechanical, theoretical, and vocational English and Math skills needed to obtain an entry level position in the machine industry. Services targeted to eligible refugees.

BUNKER HILL COMMUNITY COLLEGE
New Rutherford Avenue
Boston, MA 02129
241-8600

ESL/Electronics: The program will target Boston's low income and limited English residents; it combines basic education in English as a Second Language (ESL) and mathematics with electronic technology skills training. The program will run for 36 weeks, for a total of 575 hours.

Allied Health: Provides training for nursing and clinical assistant; including fundamentals of health care, health employment issues, ESL for Allied Health and English or Math for college credits. The target group will include candidates who are of low income, unemployed, underemployed, welfare recipients, and limited English speakers.

ASIAN AMERICAN CIVIC ASSOCIATION
90 Tyler Street
Boston, MA 02111
426-9492

Pre-vocational Training: Development of reading, writing, math, and oral communication skills needed to enter skills training programs.

Office Skills: Training in basic office procedures, telephone practice, filing, accounting principles, business English, typing, wordprocessing, data entry, and job search skills.

DIMOCK COMMUNITY HEALTH CENTER
55 Dimock Street
Roxbury, MA 02119
442-9663

Pre-vocational Training: Development of Study Skills, Communication Skills and Medical Terminology. A goal of this program is to have student make smooth transition into skills training. It is primarily for students who need to improve overall study skills.

Dental Assistant: Program will qualify student to perform clinical support functions including preparing and dismissing patients, sterilizing and disinfecting instruments and equipment; providing post operative instructions prescribed by the dentist; preparing tray set up for dental procedures; and assisting in maintaining operatory equipment and instruments.

DIMOCK COMMUNITY HEALTH CENTER
55 Dimock Street
Roxbury, MA 02119
442-9663

Surgical Technician: Program will qualify student to prepare surgical materials for use at the operating table before, during, and after surgical procedures.

CARDINAL CUSHING CENTER
El Centro del Cardinal
76 Union Park Street
Boston, MA 02118
542-9292

Pre-vocational Training: Development of reading, writing, math, and oral communication skills needed to enter skills training programs.

HOME BUILDERS INSTITUTE
31 Norfolk Street/Box 297
Dorchester, MA 02124
265-9625

Boston Rebuilds: Training in construction trades and/or building maintenance. Program combines hands-on and classroom training in safety, basic math, equipment and tools usage, carpentry, drywall, demolition, blueprint reading and routine building maintenance.

INTERNATIONAL INSTITUTE OF BOSTON
287 Commonwealth Avenue
Boston, MA 02215
536-1081

Pre-vocational Training: Instruction is provided in ESL and specific vocational tutoring with the focus on entry into vocational skills training. Career and personal counseling as well as job search activities are also provided.

Tag/On-the-Job Training: Offers hand-on training for refugees at selected area companies. A comprehensive package of services will be designed to the needs of both trainee and employers. Services include: ESL, individualized VESL, bilingual job orientation, job counseling, a supported OJT experience and job placement.

JEWISH VOCATIONAL SERVICE
105 Chauncy Street
Boston, MA 02111
451-8147

Medical Secretary: Program offers intensive instruction in office procedures, typing/word processing, personal computer structure and use and medical terminology. Internship are provided in local private sector health care industries. Counseling, job search skills and placement services are provided.

JEWISH VOCATIONAL SERVICE
105 Chauncy Street
Boston, MA 02111
451-8147

Computerized Accounting: Training is provided in basic accounting principles, keyboarding, personal computer structure and use including word processing, Lotus 1-2-3 spreadsheets and Peachtree accounting software. Depending on need, remedial mathematics and/or vocational ESL are also offered, in addition to life skills training, job search and job placement services and career counseling. Internships are also provided.

TAG/Vocational ESL Program: Curriculum provides intensive daytime VESL, prevocational skills and employment related services to eligible refugees.

OFICINA HISPANA DE LA COMMUNIDAD
125 Amory Street, Bldg. A
Roxbury, MA 02119
522-8917

Pre-vocational Training: Development of basic skills, correct oral and written use of the English language, arithmetic operations using whole numbers, fractions, and decimals, and vocationally oriented vocabulary.

Office Skills/Engineering Aide: Training in Business Technology, including record keeping, basic bookkeeping, and general office procedures. Training in Engineering Technology focuses on drafting, blueprint reading, and construction cost estimating. All training includes learning to use personal computers, word processing, and career related English and math.

ONE WITH ONE, INC.
77 Warren Street
Brighton, MA 02135
254-1691

Entrance: Health Careers: Program offers a combination pre-vocational ESL and skills training program to linguistic minority men and women, preparing them for employment as technically proficient, service-oriented medical office workers. Training includes typing, Wordperfect, Lotus 1-2-3, medical terminology, and medical assisting skills.

OPERATION ABLE OF GREATER BOSTON
119 Beach Street
Boston, MA 02111
542-4180

Automated Accounting/Bookkeeping: Technical and educational competency-based training for mature workers, age 55 and over.

OPERATION ABLE OF GREATER BOSTON
119 Beach Street
Boston, MA 02111
542-4180

Adult Employment and Training: Trains mature workers (45+) in computer skills for office occupations. Provides training, remedial education, job search, and professional skills building. Targets occupations in business, healthcare and accounting offices.

TRAINING, INC.
294 Washington Street
Boston, MA 02108
542-1800

Automated Accounting/Bookkeeping Computer Training: Training includes intensive manual and computerized accounting skill development, including data entry, dbase III plus, one-write, tax schedules, and Lotus 1-2-3, medical terminology, and medical assisting skills.

UNITED SOUTH END SETTLEMENTS
566 Columbus Avenue
Boston, MA 02118
536-8610

Pre-vocational Training: USES will provide 12 hours of program activities to 6-7 JTPA students for three 12 weeks cycles. These will include computer-assisted activities, tutorial/educational instruction and life skills training. The target group will include African-American women and men of diverse cultural, linguistic, and ethnic backgrounds.

W.A.I.T.T. HOUSE
Computer Training Specialists
735 Shawmut Avenue
Roxbury, MA 02119
442-2000

GED/Computer Training: Training includes keyboarding, word processing, office skills, Wordperfect, Word for Windows, Lotus 1-2-3, DBase, Harvard Graphics and computerized accounting.

WORKERS ASSISTANCE CENTER *(WAC)*
33 Harrison Avenue, 7th Floor
Boston, MA 02111
426-1229

Counseling, job search and placement services, and referral to job training and continuing education programs for people who are recently unemployed as a result of lay-offs.

YOUTHBUILD, BOSTON
173A Norfolk Avenue
Roxbury, MA 02119
445-8887

Trains young, inner-city youth in the construction trade while renovating abandoned buildings. This program features paid training, education toward high school equivalency, counseling and job placement assistance. Phase II of the program provides follow-up services.

CHILDCARE

ABCD/HYDE PARK HEADSTART
178 Tremont Street
Boston, MA 02111
357-6000

Provides comprehensive childcare services for families of the Hyde Park neighborhood.

ALLSTON/BRIGHTON APAC
143 Harvard Street
Allston, MA 02134
783-1485

Pre-school and after-school child care with extended daycare hours available primarily for the Allston and Brighton neighborhoods.

CHILDCARE PROJECT
P.O. Box 503
1485 Dorchester Avenue
Dorchester, MA 02122
825-6554

Provides training and certification for family day care providers and offers five daycare slots. Outreach is primarily toward the Hispanic community.

CRISPUS ATTUCKS CHILDREN'S CENTER
105 Crawford Street
Dorchester, MA 02121
445-1420

Provides pre-school and after-school child care services provided to children of families in the Roxbury/Dorchester area.

ESCUELITA AGUEYBANA, INC.
100 W. Dedham Street
Boston, MA 021185
247-2765

Child care services are provided primarily to Hispanic families who are working and/or studying.

FEDERATED DORCHESTER NEIGHBORHOOD HOUSE
985 Dorchester Avenue
Dorchester, MA 02125
282-5034

Comprehensive after-school child care services are provided to families in the Dorchester area.

JACKSON/MANN COMMUNITY CENTER
500 Cambridge Street
Allston, MA 02134
635-5153

Pre-school child care services and after-school program. These services are provided to low and moderate income families residing in Allston/Brighton.

JAMAICA PLAIN NEIGHBORHOOD HOUSE
276 Amory Street
Jamaica Plain, MA 02130
524-3630

Provides pre-school and after-school activities for children of homeless families and under-employed families, along with support services.

LA ALIANZA HISPANA
409 Dudley Street
Roxbury, MA 02119
427-7175

Provides community-based summer day camp and after-school services to Hispanic children of Roxbury and Dorchester, whose parents are working and/or studying.

MISSION HILL COMMUNITY SCHOOL
1481 Tremont Street
Roxbury, MA 02120
635-5216

Provides pre-school, after-school and summer program. These services are provided to children from the Roxbury and Mission Hill area.

N.I.C.E. DAY CARE
3297 Washington Street
Jamaica Plain, MA 02130
524-1439

Multi-cultural and multi-linguistic child care services are provided to residents of Jamaica Plain, Dorchester, Roxbury, Roslindale, Hyde Park.

QUINCY SCHOOL COMMUNITY COUNCIL
885 Washington Street
Boston, MA 02111
635-5129

Acorn: Daycare services for infants and toddlers provided primarily for the Asian community of Boston.

S.M.I.L.E. DAY CARE
P.O. Box 1027
55 Dimock Street
Boston, MA 02120
427-5226

Provides comprehensive day care services and protective services for children whose parents are in training programs, working or incapacitated. The new Roxbury Community College site provides students with extended day care hours.

SOCIAL SERVICES

SENIOR CITIZEN SERVICES

GREATER BOSTON CHINESE GOLDEN AGE CENTER
5 Oak Street West
Boston, MA 02116
482-7450

Information and referral focusing on assistance with social security and supplementary security income, medicaid, housing applications, food stamps, and homemaker service. Services are provided to Chinese elderly who are non-English speaking and reside in Chinatown, South End and Allston/Brighton.

THE KENNEDY CENTER
27 Winthrop Street
Charlestown, MA 02129
241-8866

Homemaker/Health Gap: Provides homemaker services to the elderly of the Charlestown area.

LA ALIANZA HISPANA
409 Dudley Street
Roxbury, MA 02119
427-7175

Provide information and referral, crisis intervention and advocacy to Hispanic elders. Group education programs on topics such as ESL and Math. Also recreation program and nutrition site for hot meals and snacks.

LABOURE CENTER
371 West Fourth Street
South Boston, MA 02127
268-9670

This collaboration with Cardinal Cushing Center provides in-home counseling/social services, information and referral for health care, SSI, medicaid, etc. Also provide support to family care givers; drop-in center offering group programs and socialization, and trips. These services are provided to homebound elderly, elderly in nursing homes, mobile elderly, low and moderate income elderly residing in South Boston, Dorchester and the South End.

OHRENBERGER COMMUNITY CENTER
175 West Boundary Street
West Roxbury, MA 02132
635-5183

Health fitness, art classes, bowling, a drop-in lounge as well as 3-4 yearly events. These services are provided to elderly in the Hyde Park, West Roxbury and Roslindale neighborhoods, especially those living in the in the Georgetowne Housing Development. Also, there is an intergenerational component linking Georgetowne seniors with students at the Ohrenberger School for reading, homework assistance and other activities.

UNITED SOUTH END SETTLEMENTS
566 Columbus Avenue
Boston, MA 02118
536-8610

Counseling, recreational activities, health care, and supportive services to seniors. These services are provided to low and moderate senior citizens over 75 years of age who reside in the South End.

VERONICA SMITH MULTI-SERVICE CENTER
20 Chestnut Hill Avenue
Brighton, MA 02135
254-6100

Health workshop and screening, classes in English as a Second Language, art, exercise, ballroom dancing, choral group, line dancing, crafts and sewing, special events, recreational trips, outreach and information and referral services. These are provided to senior citizens, age 60 and over, who reside in Allston/Brighton and who are of low and moderate income.

For Additional Services to Seniors see Health Care and Counseling.

HEALTH CARE

HARBOR HEALTH SERVICES
398 Neponset Avenue
Dorchester, MA 02122
282-3200

Comprehensive medical treatment for families with outreach to linguistic minorities, including Vietnamese refugees and Irish immigrants.

UPHAMS CORNER HEALTH COMMITTEE
1 Stoughton Street
Dorchester, MA 02125
825-9206

Skilled nursing care, home health care, physical therapy, social services, speech therapy and coordinated physician care. These services are provided to homebound elderly from most neighborhoods of Boston who have no health insurance or are underinsured.

COUNSELING

CASA MYRNA VAZQUEZ
P.O. Box 18019
Boston, MA 02118
262-9581

Provides, counseling, support services, transitional housing and a safe home program. These services are provided to abused/victimized women and their children.

COMPREHENSIVE SCHOOL-AGED PARENTING PROGRAM
144 McBride Street
Jamaica Plain, MA 02130
524-4951

Counseling, information and referral, case management and education services. These services are provided to teen parents to be enrolled at English High School, Fenway Middle College High and West Roxbury High.

DIMOCK COMMUNITY HEALTH CENTER
55 Dimock Street
Roxbury, MA 02119
442-6769

Substance Abuse Treatment. Services are provided to youth, ages 11-19, who are at risk for abusing alcohol and other drugs, and who are from low and moderate income families.

DORCHESTER YOUTH COLLABORATIVE
1541A Dorchester Avenue
Dorchester, MA 02122
288-1748

Center for Urban Expression rap groups, urban art and dance. Services are provided to youth of low and moderate income families and who reside in Dorchester, Mattapan, Roxbury, Jamaica Plain and the South End.

EAST BOSTON ECUMENICAL COMMUNITY COUNCIL
28 Paris Street
East Boston, MA 02128
567-2750

Support services, counseling and summer camp. Services are provided to low and moderate income Cambodians, Vietnamese and Hispanics who reside in East Boston.

ECUMENICAL SOCIAL ACTION COMMITTEE/CURLEY COLLABORATIVE
3134 Washington Street
P.O. Box 4
Jamaica Plain, MA 02130
524-2555

Individual, group and family counseling, advocacy, information and referral, crisis intervention, teacher consultation. Services are provided to low and moderate income families, particularly Hispanics who reside in Jamaica Plain and Roxbury.

FAMILY SERVICES ASSOCIATION
34 1/2 Beacon Street
Boston, MA 02108
523-6400

Drop-in center, hot lunch, exercise, Spanish classes, trips, parties, arts and crafts, health clinic, bingo, information and referral. Services provided to the elderly population of the Fenway/BackBay area who fall under the low and moderate income guidelines. Referral to medical services covered by collaboration with Boston Evening Medical Center.

FENWAY COMMUNITY HEALTH CENTER
7 Haviland Street
Boston, MA 02115
267-0900

Counseling to gay and lesbian victims of violence; advocacy with police, courts, and other social services; intervention and referral. Services are provided to clients who are of low and moderate income.

F.I.R.S.T., INC.
34 Intervale Street
Dorchester, MA 02121
445-6009

First Step: Provides outpatient counseling, assessment, evaluation, crisis intervention, client advocacy, information and referral to recovering individuals.

First Academy: This 24 hour residential rehabilitation program provides individual, group and family counseling and life management skills.

HOME SPACE, INC./AID TO INCARCERATED MOTHERS
32 Rutland Street
Boston, MA 02118
536-0058

Provides counseling and advocacy for incarcerated and formerly incarcerated women and their children, child custody, transportation for children's visits, volunteers, informal parenting training, extensive human service referrals, regular Mother's Group meetings at MCI Framingham, post-release visits and counseling, emergency assistance, recreation for children.

INTERNATIONAL INSTITUTE OF BOSTON
287 Commonwealth Avenue
Boston, MA 02115
536-1081

Family and individual counseling, advocacy and referral services including assistance in finding jobs and skills training programs; access to health care, child care, housing, legal services and further education.

INTERNATIONAL INSTITUTE OF BOSTON
287 Commonwealth Avenue
Boston, MA 02115
536-1081

Counseling services include help with individual adjustment problems, family breakdown, child and spouse abuse, depression, stress and mental illness. These services are provided to groups from Haiti, South and Central America, Southeast Asia, Ethiopia, and Eastern Europe who reside in Dorchester, Mattapan, Roxbury and Allston/Brighton and are of low and moderate income.

KENNEDY FAMILY SERVICE CENTER
27 Winthrop Street
Charlestown, MA 02129
241-8866

Family Intervention Group: Substance abuse education, supportive and therapeutic services. Services are provided to parents and children of low and moderate income living in Charlestown.

INTERSEMINARIAN PROJECT PLACE
32 Rutland Street
Boston, MA 02118
262-3740

School-based counseling and case management services. Services are provided to at-risk homeless students who attend the Timilty Middle School as well as employment training, placement and support services for their parents.

NORTH AMERICAN INDIAN CENTER
105 South Huntington Avenue
Jamaica Plain, MA 02130
277-4804

Counseling and support services. These services will be provided to Native Americans entering job training programs and who meet the low and moderate income guidelines.

SOUTH COVE COMMUNITY HEALTH CENTER
254 Adams Street
Dorchester, MA 02122
825-1861

Middle School Support: Provides support services to Vietnamese youth attending Edison Middle School. Services include: parents and youth activities, youth activity clubs, home visits and weekly study help.

Youth Counseling: Provides school orientation, assessment services to determine counseling/social services to Vietnamese and Amerasian youth attending Brighton High School and South Boston High School.

S.T.E.P., INC.
160 N. Washington Street
Boston, MA 02114
720-0153

Crisis intervention, referral, advocacy, education, drop-in and space for self-help groups such as Alcoholic Anonymous, Narcotic Anonymous and Al-anon. These services will be provided to low and moderate income in Boston.

UPHAMS CORNER HEALTH COMMITTEE, INC.
500 Columbia Road
Dorchester, MA 02125
825-9839

Bilingual and bicultural counseling and referral services. Services provided to low and moderate income newly arrived Cape Verdean immigrants.

VETERAN'S BENEFITS CLEARINGHOUSE
70 Warren Street
Roxbury, MA 02119
445-7030

Counseling and referral services, including career and educational guidance. These services are provided to minority veterans and Vietnam veterans and their families who are suffering the effects of war, are of low to moderate income, and who reside in the Dorchester, Mattapan, Roxbury, South End and Jamaica Plain areas.

VIETNAM VETERANS WORKSHOP
17 Court Street
Boston, MA 02108
248-9400

Emergency Shelter, intake, outreach and case management. Services are provided to homeless veterans.

VOCATIONAL ADJUSTMENT CENTER
221 North Beacon Street
Brighton, MA 02135
782-9400

Provides counseling and support services for disabled youths in their transition from high school to the world of work. This program is a collaborative with Boston Public Schools.

WOMEN, INC.
244 Townsend Street
Dorchester, MA 02121
442-6167

Individual counseling and support services for substance abuse, outreach and re-entry services, and urine screening. These services are provided primarily to women and their families who reside in Roxbury/Dorchester.

SHELTER PROGRAMS

CRITTENTON HASTINGS HOUSE
10 Perthshire Road
Brighton, MA 02135
782-7600

Provides GED employment training, placement and support services (day care) for homeless women and their families.

SAINT FRANCIS HOUSE
39 Boylston Street
Boston, MA 02112
542-4211
(mailing address) P.O. Box 499 Essex Station

Provides ESL, literacy, legal services, bilingual counseling and employment counseling for homeless and unemployed residents of Boston.

VIETNAM VETERANS WORKSHOP
17 Court Street
Boston, MA 02108
248-9400

Provides counseling, information, referral pre-employment training and housing assistance for homeless veterans in the City of Boston.

VETERAN'S BENEFITS CLEARINGHOUSE
70 Warren Street
Roxbury, MA 02119
445-7030

Provides counseling and support services for veterans housing re-integration program located at New England Shelter for Homeless Veterans and various other shelters throughout Boston.

WOMEN'S EDUCATIONAL AND INDUSTRIAL
UNION/HORIZONS HOUSE PROGRAM
356 Boylston Street
Boston, MA 02116
536-5651

Provides counseling, transitional housing, and support services leading to permanent housing and employment. These services are provided to homeless abused women and their children.

SPECIAL INITIATIVE

BOSTON CENTER FOR INDEPENDENT LIVING
95 Berkeley Street, Suite 206
Boston, MA 02116
338-6665

Provides information and referral, skills training and peer counseling to disabled people of diverse cultures. The goal is to enable disabled people to live independently in their communities.

COMMUNITY DEVELOPMENT CORPORATION OF BOSTON
801 Albany Street
Boston, MA 02119
442-2114

Provides employment training and placement in bio-medical careers and computer training for minority, disabled and formerly incarcerated Roxbury area residents.

YOUTHBUILD/BOSTON
173A Norfolk Avenue
Roxbury, MA 02119
445-8887

Trains young, minority males in the construction trade while renovating abandoned buildings. This program features paid training, education toward high school equivalency, counseling and job placement assistance. Phase II of the program provides follow-up services.

CENTRAL ARTERY/TUNNEL PROJECT
Apprenticeship Preparedness Programs

The following agencies provide outreach, recruitment and referral to the Apprenticeship Preparedness Programs for entry into the building trades. In addition, the following agencies are providing Prevocational Services and Skills Training.

BOSTON/PRIME CONTRACTOR FOR THE COMMUNITY TRAINING COLLABORATIVE (CTC)

Jaime Talero, Executive Director
Oficina Hispana
125 Amory Street, Bldg. A
Boston, MA 02119-1051
522-8917
FAX: 524-4653

OUTREACH, RECRUITMENT, REFERRAL

Joan Wallace-Benjamin, Executive Director
Cerci Kale, Intake
Urban League of Eastern Massachusetts
88 Warren Street
Roxbury, MA 02119
442-4519
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Alexander Holmes, Intake/Case Mgmt.
Veterans Benefits Clearinghouse
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Vocational Counselor
South Boston Neighborhood House
521 East Seventh Street
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268-1619

SKILLS TRAINING

BOSTON

CLERICAL/ENGINEERING

Brad Yancey
Action for Boston Community Development
100 Shawmut Avenue
Boston, MA 02118
451-1222 ext. 790
FAX: 357-6041

BUILDING MAINTENANCE

Dennis Rogers, Program Director
Dennis Mihaly
Home Builders Institute
31 Norfolk Street
P.O. Box 297
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AGENCY SERVICES

EDIC'S INDUSTRIAL PARKS

EDIC's three industrial parks contain over 3.5 million square feet of building space in the Boston Marine Industrial Park (BMIP) (South Boston), Crosstown Industrial Park (CTIP) (Roxbury), and Alsen Mapes Industrial Park (AMIP) (Dorchester). 186 businesses operate a haven at the Marine Industrial Park and six others at AMIP & CTIP, employing approximately 4,000. The BMIP functions on a 24 hour 7 days a week basis with Operations providing personnel and or Security. 24 hour Hot Lines and elevator emergency call lines, direct to site security, link the management to the tenants during non-traditional working hours. Parking at the BMIP can accommodate 2777 vehicles. 1799 are managed by EDIC either on a paid monthly permit, lease provision or in the 1134 car paid Public Garage. The remaining 978 are tenant spaces on leased property.

EDIC directly manages and operates 1.8 million square feet with the remaining 1.7 million square feet leased to individual tenants who provide their own services. Operations provides those tenants with lease stipulated services, e.g. snow clearance, security, water & sewer etc. Park tenants demand quality services at competitive prices and the level of tenant satisfaction is demonstrated by a minimum of complaints and a lease occupancy rate of 89%. The 32 person park staff consists of 24 maintenance personnel and 8 employees providing property management, facility engineering and administrative support. Augmentation of the day-to-day maintenance is provided by private sector contractors based on engineered specifications prepared by EDIC and publicly bid.

EDIC supervises, monitors, coordinate these contractors as well as preparing draft invoicing to tenants where applicable. Currently 9 contracts are in effect with a contract total value of $ 813,014. Other repair contracts planned or on an as-needed basis are estimated to add $462,400 to the FY94 budget. Security and the Public garage toll collector labor is contracted to the Boston Municipal Police (BMP). The contract varies depending on the special events activity but is estimated not to exceed $270,000 for 1993. Additional revenue of $48,000/yr is generated to the City of Boston for parking citations issued by the BMP. Special events at the BMIP create additional revenues and each event is managed & coordinated with other public agencies by EDIC. Notable of these was Sail Boston '92 with its millions of visitors.

The Marine Park's two graving dry docks remain vital links in the Port of Boston's stability and growth. Drydock 4, has been leased to private operators since 1978. Drydock 3, managed by EDIC benefitted from a UDAG Grant in 1978 and was the onset by EDIC to revitalize the ship repair industry. With EDIC providing the pumping & maintenance services the Dock was offered to the industry on a per-diem basis based on gross vessel tonnage. Through 1985, 30 major vessels were overhauled. The facility

remained idle until mid-1992 when the General Ship Corporation docked 2 major vessels, one being the QE2. Since 1986 EDIC has not offered the per diem rate and associated services due to lack of funding for upkeep. The facility is now offered on a triple net basis with rates ranging from $30,000 to $40,000 per month. Repairs to the dock currently are limited to as-needed emergencies. The vintage 1915 facility requires substantial capital investment estimated at $2.5 million. This investment will insure US Navy certification and modernization to offer a competitive facility to the industry. This $2.5 million investment does not preclude private operators use of the dock for Navy vessels. Private firms have been able to obtain temporary certification without problem.

Key Characteristics
Unique Services

Site	Acres	Bldgs	Sq/ft Bldgs	Tenants
BMIP	202	43	3,382,562	180
AMIP	7.5	5	89,000	5
CTIP	4	1	62,000	1
Totals	**213.5**	**49**	**3,533,562**	**186**

Drydock 3, 2nd largest graving dock on the East & Gulf coasts.
200 ton Floating Drydock.
2500 linear feet of deep water pier.
2 commercial marinas.
550 foot, deep water public pier.
2.7 miles of fully maintained roadways.
6 small public parks.
9 mile water/sewer system, with over $340,000 sales.
1137 car public garage.
24 hour security.

BUSINESS SERVICES

Boston businesses need a place where they can turn to as a "one-stop shopping" center for their needs. Using a wide array of business services, EDIC provides a central location for business technical assistance for Boston businesses.

- EDIC's leasing staff provides direct site-finding services to Boston businesses and businesses seeking to locate in Boston. Between 1990 and 1993, EDIC leased nearly 220,000 square feet to fifteen new tenants who expanded their businesses into the Marine Industrial Park. Many of these tenants would have left Boston if they did not move or expand into the MIP. EDIC publishes an annual Site-Finder, listing all available industrial leasing and development sites in Boston, as well as a Retail Site Finder, listing all available neighborhood retail development sites.

- EDIC staff work closely with trade associations in various industries, including food processing, electronics, printing, and the garment industry. One joint venture between EDIC and the International Ladies Garment Workers Union led to the creation of the Garment Industry Assistance Program. The program brings together the unions, workers, manufacturers and designers to help build the garment industry in Boston and increase its competitiveness. The program led to the opening of the first new union garment shop in Boston in three decades, Fashion A, which employs 30 workers.

- EDIC publishes an annually updated Business Assistance Resource Guide which outlines available business assistance services and financing sources in the Metro-Boston area.

- EDIC sponsors a "Boston Works for Business" seminar series, including one dozen seminars on topics ranging from writing business plans and financial controls to creating Employee Stock Ownership programs and export techniques. The program also includes a continuing series of neighborhood based credit seminars to help Boston businesses prepare business plans, loan applications, and identify business problems and resources.

- EDIC regularly provides general assistance for Boston businesses which need help in dealing with public bureaucracies, developing new markets, etc. For example, EDIC played a critical role in securing a federal Defense contract for the Sterling Wear Corporation of East Boston, which is creating 200 jobs for union garment workers to stitch high-quality military uniforms. EDIC staff also worked closely with the dozens of companies facing relocation from the Central Artery/Third Harbor Tunnel project to find suitable re-location facilities.

MARKETING AND ATTRACTING NEW BUSINESSES

In 1990, EDIC published "Growth In the Nineties: Prospects for Strategic Economic Development in Boston". This report, which proposed a targeted effort to recruit and help grow several emerging and rapidly growing industries, has formed the basis of EDIC's business marketing and recruitment efforts. Business marketing and recruitment efforts to date have included:

- A Boston Works for Business 1-800 number to offer businesses outside the city direct access to information about locating in Boston.
- Publication of 12 page advertising supplement in Business Week
- Publication of 10 page supplement in Barron's
- Publication of advertisement in Business Week
- Insertion of advertisement in Site Selection magazine.
- Direct mailings to more than 1,000 high growth companies in the environmental, biotechnology, and advanced materials industries
- Attendance at regional trade shows and industry meetings in the environmental, food processing, biomedical, and advanced materials industries.

BOSTON LOCAL DEVELOPMENT CORPORATION

The Boston Local Development Corporation (BLDC) was formed in 1978 to further the economic development of the City of Boston. The principal objective of the corporation is to benefit the community by fostering increased employment opportunities and expansion of business and industry for the citizens of the City of Boston. The corporation promotes and assists the growth and development of business concerns, including small-business concerns in the City.

To achieve its economic development objectives BLDC has developed the following financial services and lending programs:

TARGETED REVOLVING LOAN PROGRAM

The Targeted Revolving Loan Program makes loans to achieve economic benefit. The revolving loan program is designed to fill gaps in existing local financial markets; provide or attract capital otherwise not available to businesses; meet long-term fixed asset financing needs of the City of Boston's small businesses and leverage private investment.

WORKING CAPITAL LOAN PROGRAM

This program provides long term working capital for the City of Boston's small businesses. It is designed to assist those businesses who are not able to obtain financing through conventional sources.

SMALL BUSINESS ADMINISTRATION PROGRAM

As a Certified Development Company (CDC), BLDC has access to the U.S. Small Business Administration (SBA) 504 Loan Program. The 504 Loan Program is the U.S. Small Business Administration's fixed asset financing program for expanding small businesses. It is designed to create jobs through assisting small businesses in their physical plant expansion.

BOSTON SMALL BUSINESS FUND (BSBF)

The BSBF is a neighborhood-based Micro Loan Program administered by the BLDC and nine participating Community Development Corporations. The BSBF provides loans of between $1,000 and $15,000 to eligible Boston businesses for working capital, equipment and inventory.

The Boston Local Development Corporation ("BLDC") is a source of funds to be invested in economic development and job creation projects.

BLDC's objective is to provide financial assistance to Boston's small businesses by making available loans and loan guarantees at or below market interest rates.

It is administered by a 9-member board composed of representatives from local government, private lending institutions, community organizations and the business community.
BLDC seeks projects which:

1. serve a public purpose and are unable to obtain all the necessary funding from other sources;

2. develop small business;

3. assist mature industries;

4. are eligible for CDBG/EDA Title IX financing.

BLDC will consider committing funds for acquisition, construction, working capital and equipment purchases.

Expansion financing and credit oriented term loans are included in the lending activities.

Typically BLDC will be able to finance up to 30% of the total financing request up to maximum loan size of $150,000.00.

BLDC can structure its loans to fit the specific needs of its portfolio companies.
BLDC will make loans to mature companies on a fixed rate and long term basis and will participate with other lenders and creditors in the revitalization of existing businesses.

The lending rate on BLDC loans is typically at or below market rates dependent on risk. As a general rule, interest rates will no less than or more than 2 points above or below the prime rate offered by the banks.

The borrower pays all such expenses, (i.e. origination fee, legal fees, appraisals, servicing fees, etc).

Projects must:

1. be located in the City of Boston;

2. offer clear public benefits primarily accruing to the residents of the City of Boston;

3. conform to environmental, building, and zoning regulations;

4. evidence long-term viability;

5. meet one or more goals of the BLDC;

6. demonstrate the ability to repay the loan under the terms of the financing.

complete financial package. Application and a listing of those items needed for a complete financial package may be obtained from the Economic Development and Industrial Corporation.

THE BOSTON INDUSTRIAL DEVELOPMENT FINANCING AUTHORITY

The Boston Industrial Development Financing Authority (BIDFA) was created in 1972 under Massachusetts General Laws Chapter 40D. BIDFA was established as a board of the City and an affiliate of the Economic Development and Industrial Corporation of Boston to promote economic growth and increased employment in the City of Boston. The legislation enables BIDFA to issue bonds which finance the capital needs of Boston's businesses and institutions. The credit of the borrower - and not that of the City of Boston, BIDFA, or the Commonwealth of Massachusetts - is pledged to repay the bonds.

BIDFA requires each borrower to execute a Memorandum of Understanding regarding Non-discrimination and Employment of Local Labor, through which the borrower agrees to make reasonable efforts to provide certain percentages of both new jobs and construction jobs at the project to Boston residents, with an emphasis on minorities and women.

TAX-EXEMPT BONDS FOR NON-PROFIT INSTITUTIONS

Tax-Exempt bonds are available through BIDFA to qualified educational, healthcare and cultural institutions which have 501(c)(3) status. Bond proceeds may be applied to the construction, renovation and equipping of several types of projects, such as research and development facilities, medical diagnostic imagining facilities, museums, continuing care facilities, nursing or convalescent homes, academic facilities and other institutional uses. These projects are not subject to the state volume cap on tax-exempt financing.

TAX-EXEMPT INDUSTRIAL DEVELOPMENT BONDS (IDB's)

BIDFA has historically issued tax-exempt IDB's for businesses planning to acquire land and construct new facilities, expand/renovate an existing facility or purchase new equipment. These bonds are subject to the statewide volume cap. Projects eligible for tax-exempt financing are manufacturing facilities which create tangible products, cogeneration or small power facilities for the local furnishing of energy or gas, and solid waste/resource recovery facilities. These projects often have a strong job creation/retention component. Eligibility for tax-exempt proceeds for industrial use has been severely curtailed through federal tax reform; commercial uses have been eliminated.

TAXABLE BONDS

BIDFA is able to issue bonds for industrial and commercial enterprises and for institutional projects not used by 501 (c)(3) organizations; the interest on these bonds is not exempt from federal taxes. Taxable bonds may be sold in the public credit markets, or privately placed. There is no size limit and the volume cap restriction does not apply.

RELATIONSHIP WITH EDIC

The Boston Industrial Development Financing Authority is an affiliate of and is staffed by Boston's Economic Development and Industrial Corporation (EDIC). EDIC was established in 1971 by an act of the state legislature. As a quasi-public agency, EDIC holds the powers and responsibilities of both public agencies and private corporations organized under Massachusetts laws. To finance its projects EDIC has made equity investments, issued industrial revenue bonds, drawn money from City general obligation bonds, formed a real estate syndicate and borrowed from state and federal loan programs. EDIC regularly works with bankers, brokers and local, state and federal officials to obtain funding. Together with its affiliates, EDIC acts as a areal estate broker, banker and job trainer for Boston's businesses and institutions

Jobs and Community Services:

The Jobs and Community Services Department provides three major sets of services to Boston residents: employment and training, community and human services, and monitoring and enforcement of the Boston Residents Jobs Policy. It serves as the administrator and manager of federal and state grants for employment and training and human services as well as the Boston Neighborhood Jobs Trust.

EDIC provides most of its education, training, job placement and human services through a network of community based service providers. Services are also provided directly by EDIC through its Worker Assistance Center which serves dislocated workers and through the Boston Technical Center, a training organization located at the Boston Marine Industrial Park.

The major categories of service within the Jobs and Community Services Department are:

Employment and Education activities which include job training, welfare-to-work transition, services to workers displaced by plant closing and lay-offs, school-to-work transition, alternative education for out of school youth, and the summer federal youth employment program. In addition, the Adult Literacy Initiative and other education activities focus on assisting adult residents to become fully literate in English as a Second Language, in basic literacy and math skills, and to earn their GED or high school diploma.

Service is restricted by the various applicable regulations to individuals who meet low income eligibility criteria and explicit barriers to employment.

Human services which are provided to Boston residents through programs under the Community Development Block Grant. This funding supports childcare activities, counseling services, youth services, elderly services, and special initiatives for literacy and job training.

An important element of the EDIC strategy in delivering services to residents in the most effective and productive manner is the cooperation and collaboration with neighborhood and community based agencies. In the current fiscal year, EDIC funds 193 programs in the city through which more than 30,000 residents receive services. The attached chart lists services by category and neighborhood and the directory lists each program which is funded by EDIC.

Performance Outcomes

There are performance outcomes attached to each employment and training grant that is administered by EDIC. While each grant has a different way of measuring outcomes, there are basically three standards for performance. For training programs performance measurement is based on job placement, for youth
programs performance measurement is based on job placement or employability competencies and for adult education programs performance measurement is based on job placement, educational advancement or a GED.

Across grants, the outcome numbers for FY'93 were as follows:

- For skills training programs, 62% were placed into full-time permanent jobs. The standard for skills training varies by grant, but given the current level of unemployment, 60% is the average standard. The other 38% were placed into part-time jobs, continue to receive services, are still searching for a job or have decided not to pursue employment.

- For youth employment programs, 76% obtained a positive performance outcome. The standard is 73% for the largest of the funding sources, the Job Training Partnership Act.

- For adult education programs, 79% obtained a positive outcome. The standard for the largest grant, the Adult Literacy Initiative is 75%.

Discretionary Grants and Demonstration Projects

Although a majority of JCS funding is derived from formula allocation of grant funds, the agency also competes aggressively for discretionary grant funding. Services supported through competitive grants include:

- In 1992, JCS was awarded a Youth Opportunities Unlimited grant of $1.5 million over three years, in partnership with a coalition of Egleston Square community organizations, to open up an alternative community high school for at risk youth.

- In 1992, JCS was selected by the Department of Labor to administer a demonstration grant with the Office of Treatment Improvement to provide training services to residents recovering from substance abuse.

- In 1992, JCS received nearly $5 million for summer jobs for low-income youth, and was one of the few cities in the nation which spent the entire allocation despite a short planning horizon.

- In 1990, the Neighborhood Jobs Trust leveraged $1 million in private dollars with $436,000 from the Trust.

- In 1990, JCS was awarded a five-year grant from the Commission on Substance Abuse Prevention to administer a program in collaboration with four latino agencies to educate hispanic teen girls about substance abuse and provide case management services to the girls and their families.

Over the next few months, JCS anticipates additional competition for Youth Fair Chance (formerly Youth Opportunities Unlimited) dollars, School to Work transition dollars, and Dislocated worker dollars.

The Boston Technical Center

The Boston Technical Center is an affiliate of EDIC which operates training programs in the areas of medical secretarial, cable installation, machine tool and biomedical research and manufacturing. The BTC serves approximately 80 students each year. Each of its programs have an active employer advisory committee which assist in curriculum development, assessment, and job placement.

Neighborhood Jobs Trust

NJT has focused on institutional entry level or upgrading job training opportunities for the past three years. The majority of contributions to the trust have been made by area teaching hospitals and the health care industry has offered the best employment opportunities for Boston residents during this period. Over the three year period, NJT has operated training programs in collaboration with the following health care institutions: Department of Health and Hospitals, Faulkner Hospital, Beth Israel Hospital, Brigham and Women's Hospital, Children's Hospital, American Red Cross and Harvard Community Health Plan and New England Deaconess Hospital.

Boston Residents Jobs Program
Enforcing the BRJP

The first step in the enforcement procedure is when C&E staff attend pre-bid conferences. At that time, the Ordinance is explained to potential project bidders. The Ordinance requirements are reviewed again in more detail at preconstruction meetings, which are held with every contractor prior to the start of construction.

Contractors are required to submit weekly reports detailing compliance data. On-site inspections verify and supplement weekly reports. When a monitor inspects a project, it serves as a visible reminder of the seriousness of the City's commitment to the BRJP policy.

Corrective action meetings are initiated when a project has low compliance with the BRJP. These meetings are the key tool in the enforcement process since they provide an opportunity for the C&E staff to outline their concerns and for the contractor to present his/her case.

Failure to adhere to agreements reached in corrective action meetings, or continued poor performance, triggers a second corrective action meeting. Sustained difficulties can lead to a meeting with the Boston Employment Commission Executive Director or to an investigation by a Boston Employment Commission subcommittee.

Construction monitors conducted:

300 site inspections
146 preconstruction conferences
97 corrective action meetings
47 internal review meetings

We held 59 Quarterly Reviews which involved all line departments on every major project.

Developmental Impact Projects (DIPS) achieved 41% resident, 23% minority and 5% female participation. This is up from 33% resident, 18% minority and 4% female in 1990. **This is the highest level of compliance we have achieved in this class of construction.**

Public projects achieved **46%** resident, **33%** minority and **4%** female participation. Only through consistent, aggressive monitoring has resident, minority and female participation been able to meet the goals outlined in the 1986 Ordinance. The construction industry is slowly recovering from one of its worst downturns. In 1988 over 6.2 million construction hours were tracked by EDIC, as compared to 1993 when less than 2 million were available. Without the Boston Residents Jobs Policy being in place, resident, minority and female participation in the construction industry would have been grievously low. As it is, **monitored construction yielded 2,318 resident jobs, 1,620 minority jobs and 222 female jobs in Fiscal Year 1993.**

Boston's Performance Compared to Other Cities

The Boston Residents Jobs Policy is without question the most ambitious and effective policy of its kind in the country. A recent analysis of comparable policies in major cities found that three cities; Chicago, Camden, New Jersey and Philadelphia, had similar policies currently in effect. Boston is the only city which extends its resident/minority/women preference policy to privately funded projects. Boston also is the only city which has a quasi-judicial enforcement entity, the Boston Employment Commission.

Unlike its counterpart ordinances in other cities, the BRJP includes project monitoring for small projects which are included voluntarily. Also unique to the Boston ordinance is the fact that all public projects are included regardless of size. Other cities have eligibility cutoffs for such projects: $50,000 camden; $100,000 Chicago; $1 million Philadelphia.

1993 was a busy year for the Compliance and Enforcement Division of EDIC. Given the urgency of securing jobs during the economic downturn, we increased attention on timely monitoring, stronger enforcement, and
closer coordination with awarding authorities and building trade representatives.

SERVICES TO NEIGHBORHOODS

ighborhood	Employment and Education	Human Services
ston–Brighton	455	1,308
ıck Bay/Beacon Hill	118	205
ıarlestown	155	121
ıinatown	104	788
ast Boston	460	535
nway	38	205
yde Park	164	118
maica Plain	472	720
attapan	365	103
orth End	21	154
Dorchester	1,163	5,648
Dorchester	815	4,631
outh Boston	364	1,222
outh End	364	2,163
oslindale	270	143
oxbury	1,268	2,890
est Roxbury	47	916
owntown	70	5,375
TAL	**6,713**	**27,245**

te: Service is reported in the Employment and Education Category by residence of the participant. wever, because of differing reporting requirements of federal law, the Human Service Programs port service by location of the vendor. Consequently, data are not comparable.

EDIC/BOSTON
Boston's Economic Development Agency
43 Hawkins Street • Boston, MA 02114 • 617.635.3342
FAX 617.635.4286

ECONOMIC DEVELOPMENT AND INDUSTRIAL CORPORATION OF BOSTON

EDUCATION, TRAINING AND HUMAN SERVICES PROGRAM GUIDE

Paul L. Barrett
Chief Executive Officer

EDIC/Boston
Economic Development and
Industrial Corporation
Stuart J. Vidockler, Chairman
Kevin C. Phelan, Vice Chairman
Marguerite H. Connaughton
J. D. Nelson
Timothy W. Kilduff

ISCAL YEAR 1991

TABLE OF CONTENTS

EDUCATION FOR OUT OF SCHOOL YOUTH 1

EDUCATION FOR IN SCHOOL YOUTH 2

YOUTH/SPECIAL PROJECTS 4

ADULT EDUCATION/LITERACY PROGRAMS 8

SKILLS TRAINING, PRE-VOCATIONAL AND ASSISTED PLACEMENT PROGRAMS 12

CHILDCARE 17

SOCIAL SERVICES 18
- *SENIOR CITIZEN SERVICES* 18
- *HEALTH CARE* 20
- *COUNSELING* 20
- *SHELTER PROGRAMS* 23

SPECIAL INITIATIVE 24

CENTRAL ARTERY/TUNNEL PROJECT 25
- *BOSTON/PRIME CONTRACTOR FOR THE COMMUNITY TRAINING COLLABORATIVE (CTC)* 25
- *OUTREACH, RECRUITMENT, REFERRAL* 25
- *PREVOCATIONAL SERVICES* 26
- *SKILLS TRAINING* 27

EDIC is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

EDUCATION FOR OUT OF SCHOOL YOUTH

ACTION FOR BOSTON COMMUNITY DEVELOPMENT (ABCD)
178 Tremont Street
Boston, MA 02111
357-6000

GED preparation and alternative education for high school academic credit to low and moderate income youth.

BOSTON ASIAN YES
199 Harrison Avenue
Boston, MA 02111
482-4243

GED preparation, Pre-GED, Remedial education and pre-employment services for Asian youth from low and moderate income families.

BOSTON COMMUNITY CENTERS
**City Roots*
1010 Massachusetts Avenue
Boston, MA 02118
635-4920

Provides academic re-mediation, basic skills instruction, GED preparation, career, job readiness and job development services, and intake and assessment to youth from low and moderate incomes, ages 16-21.

BRIDGE OVER TROUBLED WATERS
47 West Street
Boston, MA 02111
423-4243

Pre-GED and GED classes, and pre-employment services for run-away youth.

CARDINAL CUSHING CENTER
(EL CENTRO DEL CARDENAL)
76 Union Park Street
Boston, MA 02118
542-9292

Program will provide education (pre-GED and GED in Spanish and English), counseling, support services, job development, intake and assessment to Latino out of school youth between 16 to 21 years old.

CRITTENTON HASTINGS HOUSE
10 Perthshire Road
Boston, MA 02135
782-7600

Tutoring for high school academic credit for low and moderate income pregnant and parenting teens.

ECUMENICAL SOCIAL ACTION COMMITTEE, INC.
3134 Washington Street
P.O. Box 4
Jamaica Plain, MA 02130
524-2555

Program will provide education (GED), counseling support services, job development, intake and assessment to out of school youth between 16-21 years old.

EDCO COLLABORATIVE
650 Beacon Street
Boston, MA 02215
262-9562

Transitional services and alternative education for academic credit for low and moderate income youth.

**Allston/Brighton (635-5233), East Boston (635-5232), Dorchester (282-6227)*

South Boston (635-5266, 5267), Roslindale (635-5238)

FEDERATED DORCHESTER NEIGHBORHOOD HOUSE LOG SCHOOL
222 Bowdoin Street
Dorchester, MA 02122
288-6683

GED classes for low and moderate income youth.

JOBS FOR YOUTH
312 Stuart Street
Boston, MA 02116
338-0815

Alternative High School Diploma Program, GED and skills training for low and moderate income youth.

LA ALIANZA HISPANA
409 Dudley Street
Roxbury, MA 02119
427-7175

GED preparation in Spanish and English for Latinos, low and moderate income youth. Provides native language literacy. Workshops, individualized tutoring and vocational counseling are also offered in English and Spanish.

Provides a structured program of alternative education, job training, after-school learning, and other services to 60 youth in the Roxbury/Dorchester/Mattapan neighborhoods on an as needed basis to help them enter or remain in school or access the labor market.

SOUTH BOSTON NEIGHBORHOOD HOUSE
521 East Seventh Street
South Boston, MA 02127
268-1619

GED classes for low and moderate income youth.

EDUCATION FOR IN SCHOOL YOUTH
(Youth Education)

BLACKSTONE COMMUNITY CENTER
50 West Brookline Street
Boston, MA 02118
635-5162

Provides after school reading and math program to elementary school-aged children in the South End.

BOSTON PRIVATE INDUSTRY COUNCIL
2 Oliver Street
Boston, MA 02119
423-3755

School-to-work transition program for low-income high school students.

COMMUNITY PROVIDERS OF ADOLESCENT SERVICES *(COMPASS)*
26 Sunnyside Street
Jamaica Plain, MA 02130
524-2333

After-school tutoring and counseling. These services are provided to students ages 6-12 from low and moderate income families in the Harbor Point area.

CONDON COMMUNITY CENTER
200 D Street
South Boston, MA 02127
635-5100

After-school reading, math, art enrichment for youths, grade 1-6 in South Boston.

EAST BOSTON HARBORSIDE COMMUNITY CENTER
312 Border Street
East Boston, MA 02128
635-5114

After-school program in reading and math tutoring for grades 1-6 in East Boston.

HYDE PARK MUNICIPAL BUILDING
1179 River Street
Hyde Park, MA 02136
635-5178

After-school reading and math program. These services are provided to youth in grades 1-6 in the Hyde Park and Mattapan neighborhood who are in need of remedial reading and math assistance.

JAMAICA PLAIN COMMUNITY CENTER
Agassiz Afterschool
20 South Street
Jamaica Plain, MA 02130
524-6846

After school and summer reading and math program. These services are provided to youth in grades 1-6 who are from low and moderate income families who live in Jamaica Plain and are in need or remedial reading and math assistance.

JAMAICA PLAIN COMMUNITY CENTER
Hyde Square Youth Focus
20 South Street
Jamaica Plain, MA 02130
635-5146

Provides educational tutoring, peer leadership, violence prevention and recreation activities for youths 6-18 and their families.

JEWISH VOCATIONAL SERVICES
105 Chauncy Street
Boston, MA 02111
451-8147

Pre-vocational and vocational training for special needs youth.

JOSEPH LEE COMMUNITY CENTER
155 Talbot Avenue
Dorchester, MA 02124
635-5146

Educare: After school and tutorial program for low moderate income youth in grades 1-6 who are in need of remedial reading and tutorial help with homework.

MADISON PARK COMMUNITY CENTER
55 New Dudley Street
Roxbury, MA 02119
635-5206

Rainbow reading and math program Summer Youth Enrichment Program for high school students. These services are provided for youth ages 6-15 in elementary and middle school in Mission Hill and Roxbury neighborhoods who are in need of remedial reading and math assistance.

MATTAHUNT COMMUNITY CENTER
100 Hebron Street
Mattapan, MA 02119
635-5149

After-school reading and math program. These services are provided to youth in grades 1-6 in the Mattapan area who need remedial reading and math assistance.

QUINCY SCHOOL COMMUNITY COUNCIL
RED OAK
885 Washington Street
Boston, MA 02111
635-5129

RED OAK: Provides after school English as a Second Language and latch key program to Asian youth in both elementary and middle school.

SOUTH BOSTON NEIGHBORHOOD HOUSE
521 East Seventh Street
South Boston, MA 02127
268-1619

GED classes for low and moderate income youth. Adolescent education, tutoring classes, and SAT preparation, and counseling. These services are provided to children and youth ages 3-20 from low and moderate income families in South Boston.

TYNAN COMMUNITY CENTER
650 East Fourth Street
South Boston, MA 02127
635-5110

Provides remedial reading and math educational services for youth of families in South Boston.

<u>YOUTH/SPECIAL PROJECTS</u>

ALL DORCHESTER SPORTS LEAGUE
11 Charles Street
Dorchester, MA 02122
287-1511

Sports leagues in soccer, basketball, volleyball and swimming. These services are provided to youth of low and moderate income families age 6-19, citywide.

BOSTON ASIAN YES
199 Harrison Avenue
Boston, MA 02111
482-4243

Provides counseling and support services for at-risk Asian youth.

BOSTON COMMUNITY CENTER
Youth Outreach Program
1010 Massachusetts Avenue
Boston, MA 02118
635-4920

A unique youth program based upon teen empowerment youth council and peer leadership. These services are provided to youth-at-risk between the ages of 12-18 and who are from low and moderate income families living in Allston/Brighton.

BOSTON COMMUNITY SERVICES
780 American Legion Highway
Roslindale, MA 02131
323-0300

Provides counseling and recreational activities to youth in middle and high school from the Roslindale area.

CARDINAL CUSHING CENTER
76 Union Park Street
Boston, MA 02118
542-9292

Young Latinas Program - After-school based substance abuse prevention program servicing young Latina girls ages 10-14. Program includes educational and recreational activities, self-esteem building and improving parent/youth communication.

CODMAN SQUARE HEALTH CENTER
Dorchester YMCA
6 Norfolk Street
Dorchester, MA 02124
825-9660

Socialization skills, job readiness and career enrichment, and health education. These services are provided primarily to low and moderate income youth, ages 10-18, who live in the Codman Square area.

DANIEL MARR BOYS & GIRLS CLUB
35 Deer Street
Dorchester, MA 02125
288-7120

Ten Dorchester area youth councils whose goal is to foster and encourage racial understanding and to promote youth leadership through community service project, educational and career programs, social events, and special trips. Services are provided to youth residing in Dorchester, ages 13-19, and who are from low and moderate income families.

DIMOCK COMMUNITY HEALTH CENTER
55 Dimock Street
Roxbury, MA 02119
442-6769

Substance Abuse Treatment. Services are provided to youth ages 11-19, who are at risk for abusing alcohol and other drugs, and who are from low and moderate income families.

DORCHESTER YOUTH COLLABORATIVE
(Youth Program)
1514A Dorchester Avenue
Dorchester, MA 02122
288-1748

Provides counseling and media arts program for at-risk, court referred and street recruited youths in the Dorchester, Roxbury and Mattapan areas.

ELIOT CHURCH OF ROXBURY
56 Dale Street
Roxbury, MA 02119
445-7525

Cultural enrichment program, academic tutoring, and summer camp program. Services are provided to youth in grades K - 5 from low and moderate income families who reside in Roxbury.

EAST BOSTON SOCIAL CENTERS
68 Central Square
East Boston, MA 02128
569-3221

Young Latinas Program - After-school based substance abuse prevention program servicing young Latina girls ages 10-14. Program includes educational and recreational activities, self-esteem building and improving parent/youth communication.

F.I.R.S.T., INC.
34 Intervale Street
Dorchester, MA 02121
445-6009

Project Self-Help: Education and career counseling, drug awareness education and student self-expression through media/communicative arts. Services provided to youth, ages 13-21, who are enrolled at Dorchester High School.

HAWTHORNE YOUTH AND COMMUNITY CENTER
9 Fulda Street
Roxbury, MA 02119
427-0613

Provides educational support, summer camping, youth employment and various recreational activities to youth 6-18 and their families in the Highland Park section of Roxbury.

HISPANIC OFFICE OF PLANNING AND EVALUATION *(Youth Program)*
165 Brookside Avenue Extension
Jamaica Plain, MA 02130
524-8888

Provides an educational youth peer mentorship program for college bound Latino youth high school and college oriented Latino youth in Jamaica Plain.

INQUILINOS BORICUAS EN ACCION
405 Shawmut Avenue
Boston, MA 02118
262-1342

Provides educational tutoring, peer counseling, recreation and pre-employment video/tv training. 100% of participants are low/moderate income.

Young Latinas Program - After-school based substance abuse prevention program servicing young Latina girls ages 10-14. Program includes educational and recreational activities, self-esteem building and improving parent/youth communication.

JACKSON/MANN COMMUNITY CENTER
500 Cambridge Street
Allston, MA 02134
635-5134

Provides after school educational assistance, recreation and latch key services for youth 6-12 years old.

JOSEPH LEE COMMUNITY CENTER
155 Talbot Avenue
Dorchester, MA 02124
635-5146

Youth Project: Counseling, referrals, teen seminars and workshops, youth councils, teen centers for low and moderate income youth ages 16-21 actively attending school in Dorchester.

JOBS FOR YOUTH
312 Stuart Street
Boston, MA 02116
338-0815

Provides remedial education, counseling, multi-cultural awareness, life skills development and career development to high school seniors at Brighton High School.

AGENCY PERSONNEL

AGENCY PERSONNEL

- *Budgeted headcount for FY1994:* 177

- *Actual personnel complement:* 167 + 7 vacancies = 174

- *Listing of any and all personnel who are not paid on your City of Boston departmental payroll(s)* (identify the source of funds for each employee)

  See attached list of current agency personnel as of December 1, 1993. EDIC/Boston has no City of Boston payrolls.

  Funding sources for current staff are as follows:

  - 42 positions are 100% funded by EDIC revenues;
  - 1 position is 100% funded by BLDC revenues;
  - 3 positions are funded by a mix of EDIC, BLDC and/or BIDFA revenues;
  - 1 position is funded by a mix of EDIC, BLDC, BIDFA and federal grant funds;
  - 48 positions are funded by a mix of EDIC and federal grant funds;
  - 55 positions are 100% funded by federal and state employment, training and human services funding sources;
  - 7 positions are 100% funded by the Boston Harbor Partners Limited Partnership, for whom we manage the Bronstein Industrial Center; and
  - 5 positions are funded by federal and state training contract funds awarded to the Boston Technical Center, Inc.

  Five people are off payroll; one is on short term disability, two are on unpaid leaves of absence, and two are out as the result of injuries on duty.

- *Personnel hired and paid outside of the city budget* (including grant sources and reassignments from other departments)

  See response previous question and attached list of current agency personnel.

- *Supervisory span of control: top management, middle management, and supervision of direct line staff.*

  See attached organization chart, dated April 1, 1993.

- *Supervisory span of control: top management, middle management, and supervision of direct line staff.* Continued

  EDIC/Boston currently managed by Boston Redevelopment Director Paul L. Barrett as per Management Agreement effective 6/14/93, as voted by EDIC/Boston Board.

  Top managers reporting directly to Paul L. Barrett are Deputy Directors John R. Dalziel, Chauncey C. Mayfield, Nancy Snyder, Jerome Rubin and recently vacated Deputy Director for Administration and Finance.

  The middle management tier, reporting to Deputy Directors, are General Counsel Susan Horn-Moo and Assistant Directors Stephen Bonkowski, Pablo Calderon, John Clark, Constance Davis, Thomas Fields, Douglas Herberich, Lawrence Mammoli, Anthony Marinello, Kevin McCaffrey, Mary Murphy, David Seldin, James Sorrentino, and Janet Taylor.

  Supervisors of direct line staff are: James Mark Beamis, Phyllis Cooley, William Crockan, Edouard DeBity, Laura Diorio, Ola Fields, Elaine Mahoney, Thomas Materazzo, Carole McCarthy, Janet Nicholas, Domenic Pallaria Daniel Singleton, Susan Swartz, and William Vietze.

- *Description of employee training programs.*

  EDIC has just completed a "Valuing Diversity" training program for all staff. Training is typically organized and coordinated by EDIC's Human Resources division and conducted by hired trainers/facilitators. On-the-job training is typically organized and conducted for individual employees by their supervisors.

  EDIC's Computer Services division is currently conducting both beginner and intermediate Lotus123 training for interested employees. In addition, Computer Services provides orientation and training on WordPerfect and CC:Mail to all new employees who have computer access.

- *Affirmative Action data.*

  See attached data summary for November 30, 1993.

- *Unions or civil service provisions in your department.*

  EDIC/Boston and BTC employees are not covered by civil service.

- *Unions or civil service provisions in your department.* Continued

  The Industrial Union of Marine and Shipbuilding Workers of America, Lodge S-25, I. A. M., AFL-CIO represents a group of 26 custodial and maintenance workers located at the Marine Industrial Park. The current Agreement between EDIC and IUMSWA is for a two-year term, March 1, 1992 through February 28, 1994.

- *Standard work day and work week.*

  EDIC/Boston non-union employees typically work a 35 hour work week, 9:00 a.m. to 5:00 p.m. daily, Monday through Friday. Payroll week is Wednesday to Tuesday to conform with the bi-weekly payroll schedule. Exceptions include the

  Receptionist at 43 Hawkins who works a 40 hour work week, 8:30 - 5:30, Monday through Friday. Non-union employees have an unpaid lunch hour of one hour.

  EDIC/Boston union employees work a 37.5 hour work week. Shifts vary depending upon work assignment, including 6:00 a.m. to 2:00 p.m., 7:00 a.m. to 3:00 p.m., 9:00 to 5:00, 2:00 p.m. to 10:00 p.m. Union employees have an unpaid lunch hour of one-half hour.

  Boston Technical Center, Inc. employees work a 35 hour work week, 8:30 a.m. to 4:30 p.m., with an unpaid lunch hour of one hour.

- *Provisions for night and weekend coverage.*

  EDIC's main offices at 43 Hawkins Street are open 7:00 a.m. to 7:00 p.m. Monday through Friday. Security is provided by Municipal Police 9:00 a.m. to 7:00 p.m. Monday through Friday. The 43 Hawkins Street security alarm system is monitored by Municipal Police nights and weekends when the building is closed.

  Security at the Marine Industrial Park in South Boston is provided at a 24 hour per-day basis by Municipal Police under contract with EDIC. The Municipal Police operate out of the Guard Shack at the entrance to the Marine Industrial Park (660 Summer Street). Calls regarding emergencies are recorded upon receipt by the Municipal Police and the Municipal Police contact relevant EDIC Operations personnel to handle emergencies. MIP Operations provides the Municipal Police with a directory of staff to contact in case of emergencies and selected Operations staff can be beeped on a 24 hour-per-day basis.

  Specific properties or sites within the Marine Industrial Park are Staffed on a 24 hour-per-day basis when emergency conditions exists which warrant such coverage.

- *Provisions for flex-time and job sharing.*

  Handled on a case by case basis. Currently have a total of nine employees who work fewer than 35 hours per week as regular, part-time employees with prorated benefits. Schedule variance (flex-time) has been arranged in at least two cases.

- *Provide the name and title of personnel performing the following functions:*

Personnel management and training:	Mary Murphy, Assistant Director for Human Resources

- *Provide the name and title of personnel performing the following functions:* Continued

Legal services:	Susan Horn-Moo General Counsel
Press relations & Public information	Jerry Rubin Deputy Director for Policy, Res. & Program Dev.
Management information systems: (MIS)	David Seldin Assistant Director for Computer Services
Planning and development:	Douglas R. Herberich Assistant Director for Planning & Development
Labor relations:	Mary Murphy, ADIR for Human Resources John Dalziel, Dpty Dir for Operations Susan Horn-Moo, General Counsel
Proposal writing and grant applications	Jerome Rubin, Dpty Dir for Pol. & Staff Opns John Clark, ADir for Planning in JCS
Intergovernmental relations and interdepartmental liaisons	Jerome Rubin, Dpty Dir for Pol. & Staff Opns Nancy Snyder, Dpty Dir for Jobs & Comm Svcs

EDIC/Boston Staff List

December 1, 1993

Name	Title
DIRECTOR'S OFFICE	
Paul L. Barrett	Chief Executive Officer (BRA Director)
Donald Gillis	Executive Director
Elizabeth Fitzpatrick	Executive Assistant (Out on LOA-Maternity)
Nora Flynn	Executive Assistant (Part-Time)
Rolf Goetze	Senior Research/Planning Spec. (Part-Time)
POLICY AND STAFF OPERATIONS	
Jerome Rubin	Deputy Director for Policy & Staff Operations
Karen Popplewell	Administrative Assistant
P&SO/Policy, Research and Program Development	
Jocelina Benzmiller	Research Manager
John Lee	Research Intern (Part-time)
James Vrabel	Program Development Specialist
P&SO/Legal Services	
Susan Horn-Moo	General Counsel
John LaCroix	Staff Counsel (BEC)
Toni-Ann Poirier	Administrative Assistant
Steven Zeller	Senior Counsel
P&SO/Marketing	
Kevin McCaffrey	Assistant Director for Marketing
Andrea Martin	Temporary Writer (Part-time)
James McParland	Project Manager
Adam Hurtubise	Marketing Intern (Part-time)
ADMINISTRATION & FINANCE	
	Deputy Director for Administration and Finance
A&F/Administrative Services	(Temporarily reporting to ADIR Fiscal/Treasurer)
Thomas Materazzo	Administrative Services Manager
Marsha Fontes	Receptionist
Eleanor Sutera	Staff Assistant (Part-Time)
William Vietze	Administrative Services Coordinator
Lavonya Hodge	Messenger
A&F/Fiscal Services	
Anthony Marinello	Assistant Director for Fiscal/Treasurer
Matthew Gray	Budget Coordinator
Tina S. Lee	Administrative Assistant, Fiscal

Name	Title
A&F/Fiscal/Contracts	
J. Mark Beamis	Purchasing Manager
Lissi Dehlsen	Purchasing and Inventory Coordinator
Lee Fields	Contracts Coordinator
A&F/Fiscal/Accounting	
Domenic Pallaria	Accounting Manager
Joel Gould	Finance Assistant
Patricia Griffin	Accounts Receivable Specialist
Melissa Jones	Accounts Payable Clerk (Out on STD–Maternity)
Frank Lavery	Temporary Accounts Payable Clerk
Denise Reiner	Staff Accountant
Carol Shea	Payroll Specialist
Judy Steriti	Staff Accountant
Marybeth Walsh	Staff Accountant
Hazel Williams-Evans	Finance Assistant

A&F/Human Resources

Mary Murphy	Assistant Director for Human Resources
Carine Forbes	Human Resources Assistant
Jennetta Hyatt	Human Resources Assistant
Kevin McGinnis	Human Resources Manager

A&F/Computer Services (Temporarily Reporting to Dpty Dir for Jobs & Comm Srvcs)

David Seldin	Assistant Director for Computer Services
David Berry	Systems Manager
Andrew Sharpe	Programming Coordinator (Part-time)
A&F/Computer Services/Employment and Training Database	
Janet Nicholas	Data Base Supervisor, E&T
Dale Delaney	Verification Specialist
Margaret Gill	Validation Specialist
Angell Jones	Data Specialist (Out on LOA-Maternity)
Linda Walsh	Temporary Data Specialist
Hoa La	Data Specialist
Dwayne Love	Data Specialist
A&F/Computer Services/Boston Resident Jobs Programs Database	
Laura Diorio	Data Base Supervisor, BRJP
Wan-Lan Ho	Data Specialist
Cai Cai Lin	DP Information Specialist
Nicole St.Paul	Data Specialist
Chinh Tang Thoi	Data Specialist

Name	Title
ECONOMIC DEVELOPMENT	
Chauncey Mayfield	Deputy Director for Economic Development
ED/Financial Services	
Carol Schoenberg	Finance Manager
ED/Leasing and Business Assistance	
Thomas Fields	Assistant Director for Business Assistance
Elaine Harrington	Project Manager/Leasing
Patricia Satterfield	Administrative Assistant
ED/Planning and Development	
Douglas Herberich	Assistant Director for Planning & Development
Robert Baldwin	Project Manager
Erik Larson	Project Manager
Nicole Manny	Administrative Assistant
ED/Engineering and Construction	
Lawrence Mammoli	Assistant Director for Engineering & Construction
Bon Chibueze	Graphic Designer
Joseph Mulligan	Assistant Project Engineer
Paul Osborn	Project Engineer
JOBS AND COMMUNITY SERVICES	
Nancy Snyder	Deputy Director for Jobs and Community Services
Virginia Shea	Administrative Assistant
JCS/Employment Services	
Dennis Johnson	Placement Specialist
Andrea Watson-Lindor	Program Referral Specialist
JCS/Boston Residents Jobs Programs	
Pablo Calderon	Assistant Director for Boston Resident Jobs Progr. *Also see JCS/BRJP/Boston Employment Commission*
Claudette Austin	Construction Monitor
Christopher Brown	Construction Monitor
John Feeney	Construction Monitor (Out on IOD)
Ola Fields	Federal Compliance & Recrds Management Supervisor
Marlene Francis	Administrative Assistant
Kim Hitchens	Construction Monitor
JCS/BRJP/MBE/WBE	
Phyllis Cooley	M/WBE Manager
Vera DeMaio	M/WBE Information & Referral Coordinator

Name	Title

JCS/Boston Employment Commission

Pablo Calderon	Executive Director *(See JCS/Boston Residents Jobs Programs)*
Linda Birch	BEC Coordinator
John LaCroix	*See DOD/Legal Services*

JCS/Boston Technical Center, Inc.

Stephen Bonkowski	Assistant Director for the BTC
Pauline Bailey	Administrative Assistant
Catherine Downey	Temporary Staff Assistant
Mary Duff	Lead Instructor/Coordinator, Business Skills
R. William Quinn	Adult Basic Education Instructor

JCS/Planning

John Clark	Assistant Director for Planning
Elena Choy	Planner
Paul Clancey	Planner
Ann Donaldson	Neighborhood Jobs Trust Admin. (Part-Time)
Nancy Drinan	Planner
Susan Guzmich	Planner (Part-Time)
Felicia Harden	Staff Assistant
Florencia LaChance	Temporary Planner (Part-Time)
Ellen President	Planning Assistant

JCS/Program Management

Constance Davis	Assistant Director for Program Management
Laura Perez	Program Coordinator, Substance Abuse Prevention
Silvery Richardson	Administrative Assistant
Pamela Wescott	Project Coordinator, CA/THT (Part-time)

JCS/PGM/CDBG/Human Services

Edouard DeBity	Program Manager, CDBG/Human Services
Teresa Dean	Contract Administrator I
Patrick Goonan	Contract Administrator II
Doreen Wyche	Staff Assistant
Terrence Young	Contract Administrator II

JCS/PGM/Skills Training and Education

Daniel Singleton	Program Manager, Skills Training & Education
Michael Delaney	Contract Administrator I
Tina L. Lee	Contract Administrator II
Judith Lorei	Program Coordinator
Cynthia Malott	Contract Administrator I
Celia Thomas	Contract Administrator I

Name	Title
JCS/PGM/Youth Services and Special Projects	
Carole McCarthy	Program Manager, Youth Services & Special Projects
Mary Ashley	Contract Administrator II
Ronald Homer	Contract Administrator II
Laura Lavey	Staff Assistant
Nalida Lacet	Contract Administrator
Suzanne Morrison	Program Coordinator, SYETP
JCS/PGM/Worker Assistance Center	
Susan Swartz	Manager, Worker Assistance Center
Mary Anne Andre	Senior Peer Counselor
Margaret Aquino	Peer Counselor
Lynn Breslin	Administrative Assistant/Intake Specialist
Mattie Deed	Case Management Coordinator
Lynda Falls	Peer Counselor
Iris Figueroa	Peer Counselor
Thomas Gallagher	Rapid Response Coordinator
Michael Hines	Placement Specialist
Binh (Tina) Lam	Peer Counselor
Todd Lee	Training Coordinator
George MacKinnon	Placement Specialist

OPERATIONS

John Dalziel	Deputy Director for Operations
Elaine Mahoney	Administrative Assistant/Office Manager
Anna Kupstis	Staff Assistant

OPNS/Property Management

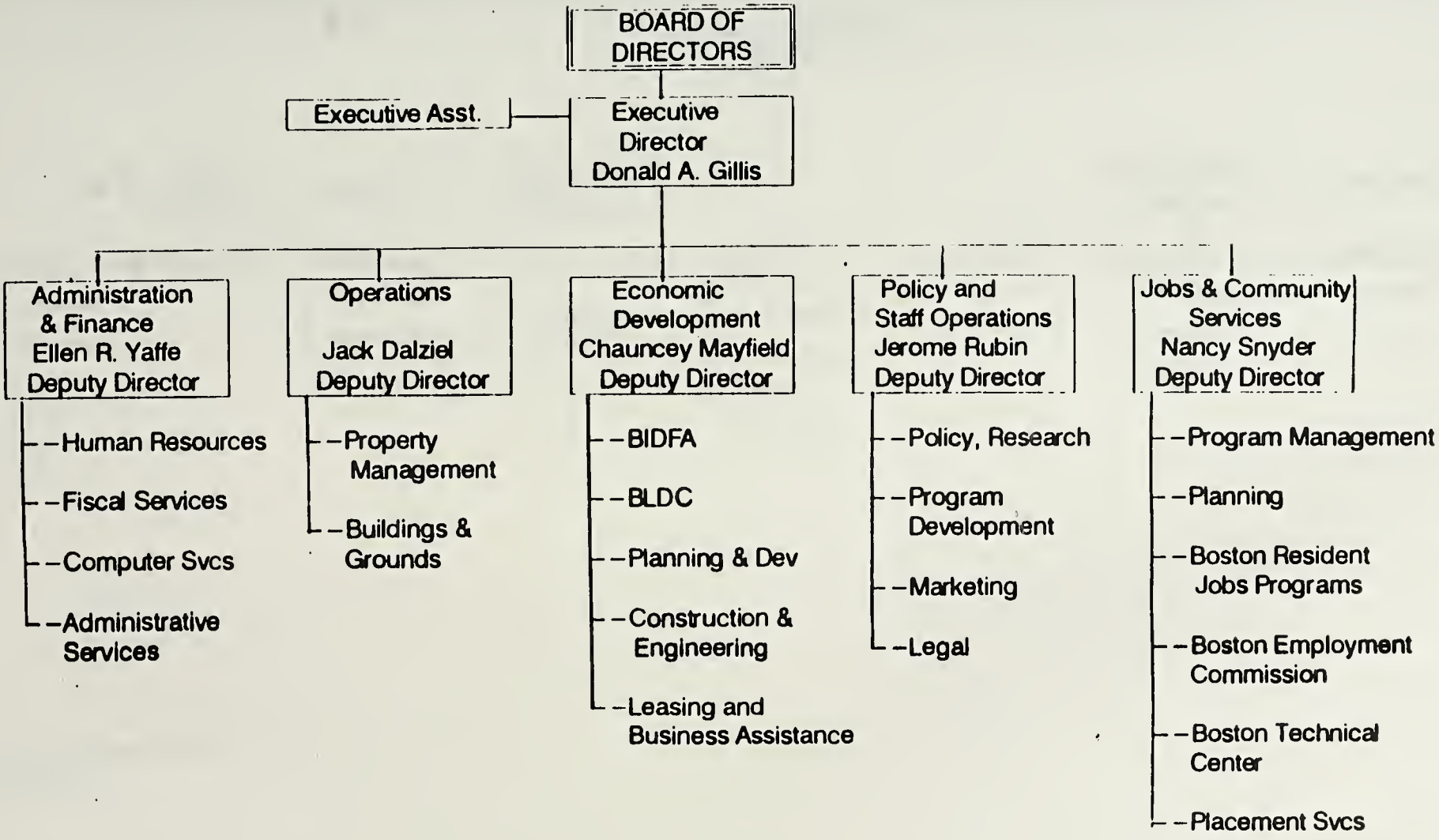
Janet Taylor	Assistant Director for Property Management
Michael Welch	Parking & Security Agent

OPNS/Buildings and Grounds

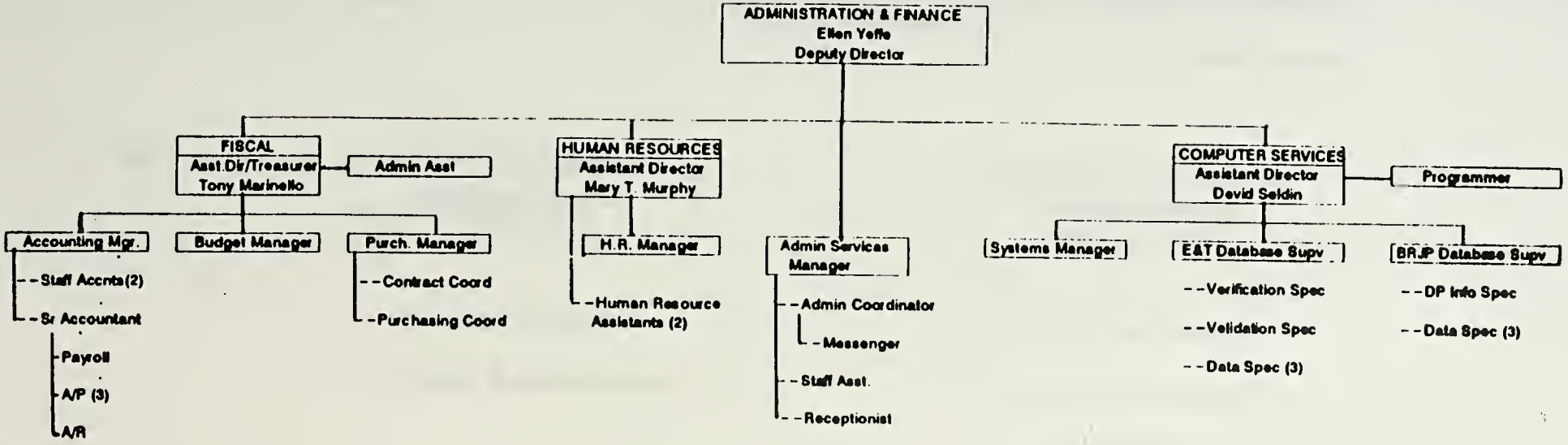
James Sorrentino	Assistant Director for Buildings and Grounds
OPNS/B&G/12 Channel Street Custodial Crew	
Philip Fitzmaurice	Work Leader, Class I
Carlos Alves	Custodian
Richard Boyd	Helper
OPNS/B&G/22 Drydock Avenue Custodial Crew	
Jean Alice Tippett	Custodian I - Crew Leader
Charles Tyrrell	Custodian
OPNS/B&G/Pier 7-Wharf 8	
George Cross	Maintenance Mechanic
Robert Morrissey	Work Leader, Class I
Sean O'Brien	Custodian, 2nd shift

Name	Title
OPNS/B&G/Building 20–Site Crew	
Samuel Cardoso	Maintenance Mechanic
Kenneth Connolly	Maintenance Mechanic
John Donovan	Master Plumber
James Harrington	Electrician I - Crew Leader
Gene Leppanen	Work Leader, Class I
Adolph Mayhew	Helper
Martin Pagan	Helper
Charles Scadding	Maintenance Mechanic
James Scadding	Maintenance Mechanic II
Howard Stewart	Helper
Carlos Tabares	Equipment Mechanic
OPNS/B&G/Parking Garage	
Bonie Rosario	Maintenance Mechanic
OPNS/B&G/Bronstein Industrial Center	
William Crockan	Building Manager, Bronstein Industrial Center
Marie Altidor	Custodian
Christopher Connors	Work Leader, Class I
Richard Lupo	Custodian (Out on IOD)
Calvin Goffigan	Custodian, 2nd shift
Robert McKee	Custodian
Stephen Norton	Helper
Sylvian Tench	Maintenance Mechanic

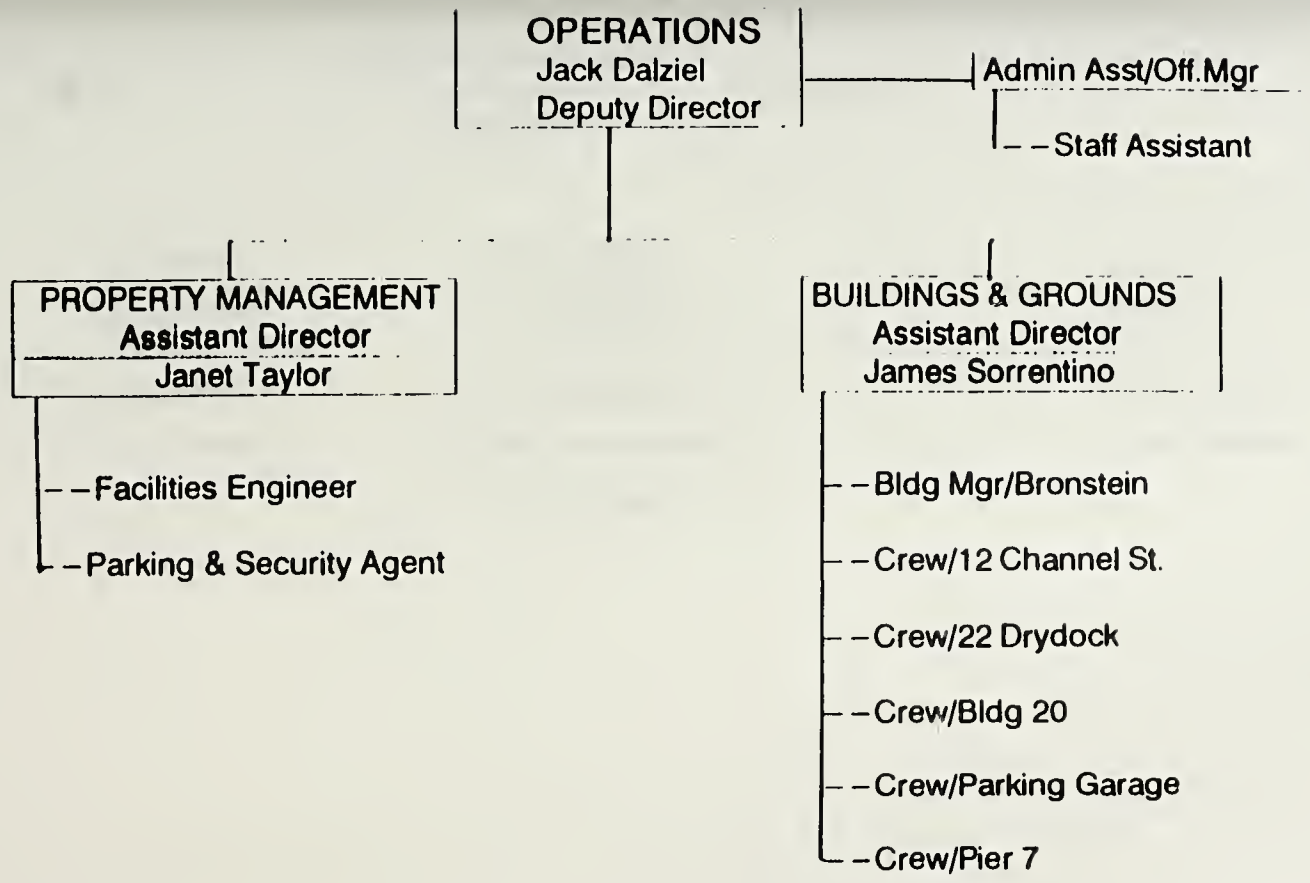
Abbreviation Key:
IOD = Injury on Duty, Off Payroll LOA = Unpaid Leave of Absence STD = Short Term Disability



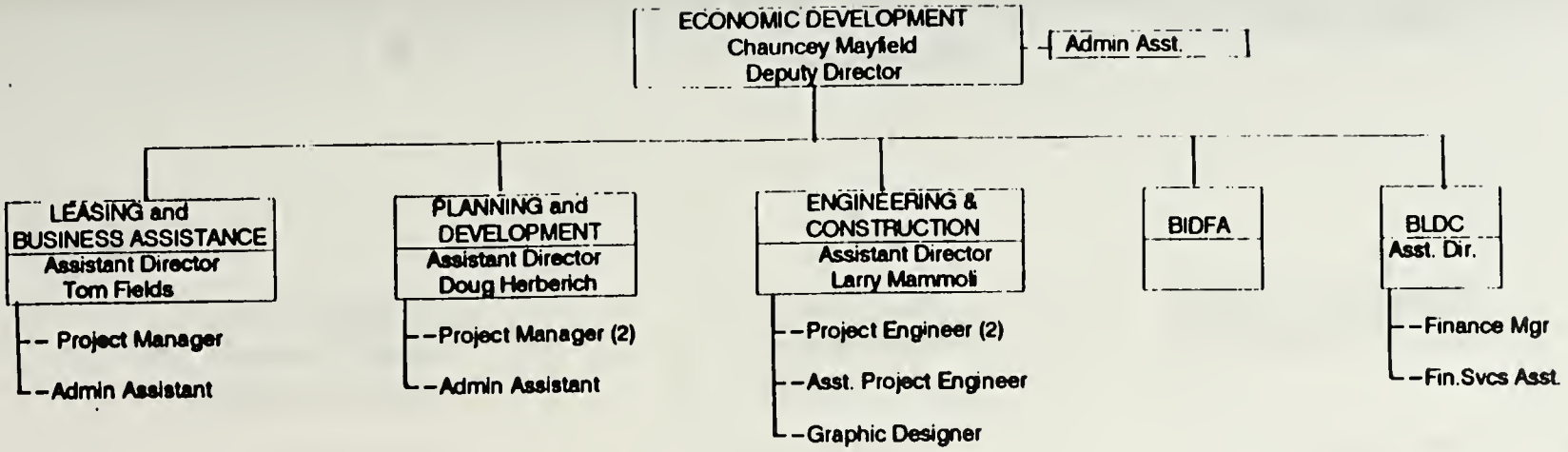
EDIC/BOSTON
Table of Organization
April 1, 1993



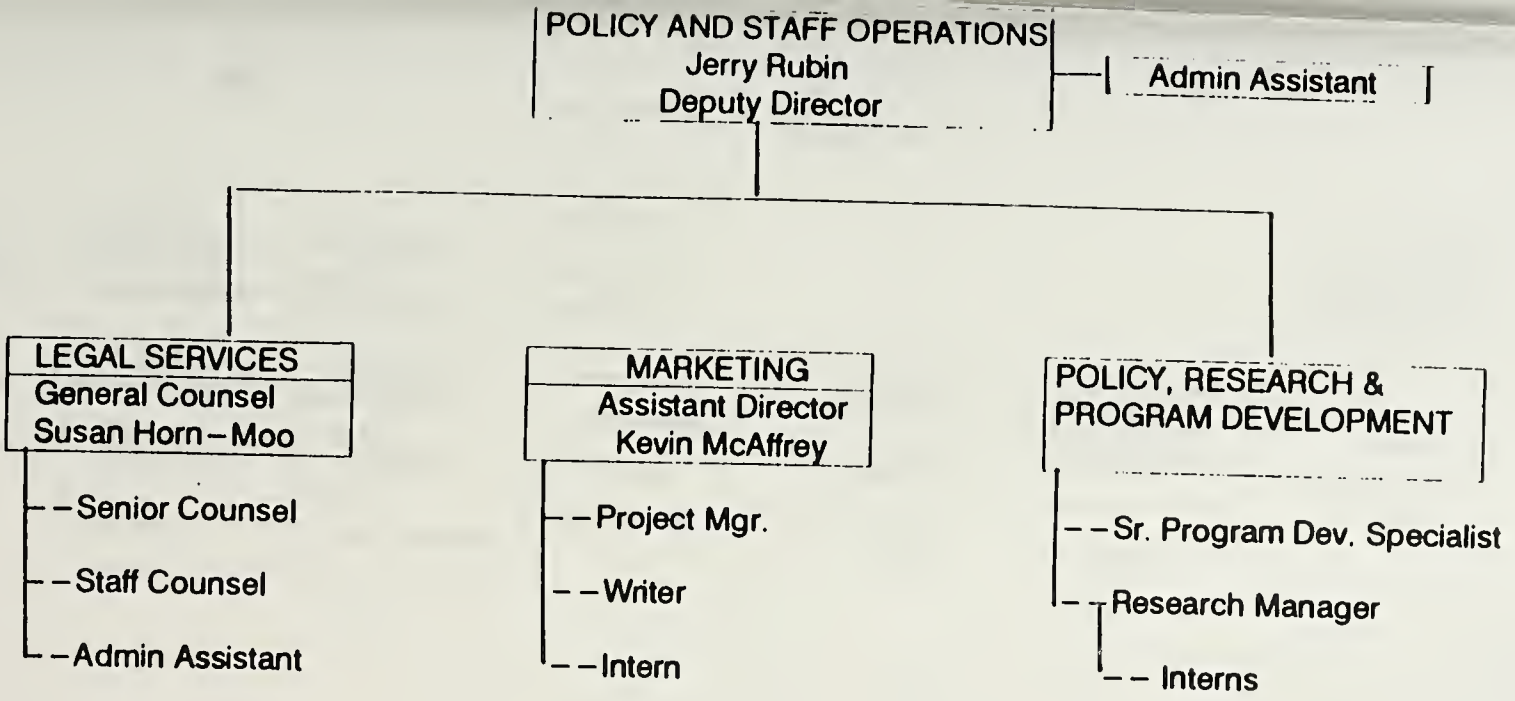
Administration & Finance Department
Table of Organization
April 1, 1993



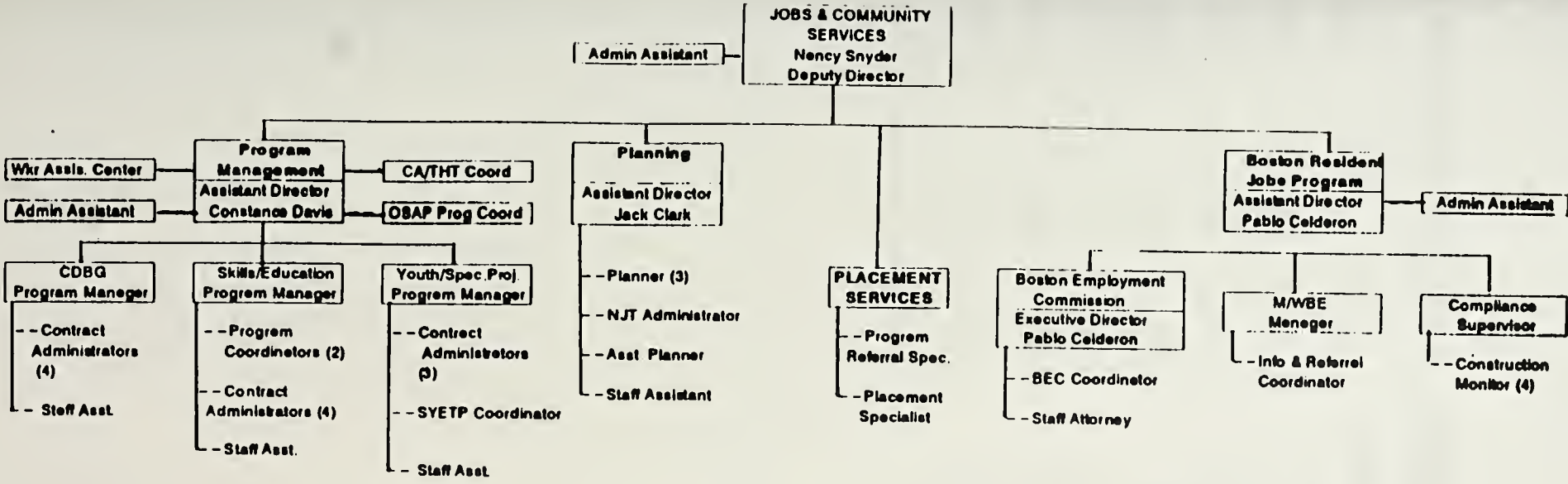
Operations Department
Table of Organization
May 1, 1993



Economic Development Department
Table of Organization
May 1, 1993



Policy & Staff Operations Department
Table of Organization
May 1, 1993



Jobs & Community Services Department
Table of Organization
May 1, 1993

DIC/BOSTON AFFIRMATIVE ACTION BREAKDOWN, 11/30/93

AA Status	Males	% of Total	Females	% of Total	Totals	% of Total
Asian	2	2.6	9	10.7	11	6.9
Black	14	18.4	32	38.1	46	28.8
ispanic	4	5.3	2	2.4	6	3.8
Native merican	0	0.0	1	1.2	1	0.6
White	56	73.7	40	47.6	96	60.0
OTALS	76	47.5	84	52.5	160	100.0
				Total Minority	64	40.0

AGENCY USE OF TECHNOLOGY

EDIC/BOSTON
AGENCY USE OF TECHNOLOGY

I. Automation Resources

Hardware Resources

- Hawkins Street and Drydock Avenue Wide Area Network:
- 160 node PC network, including 3 File Servers, a Communication Server, a Fax Server, a shared modem bank, a 56k inter-site Bridge, 10 Print Servers, 8 Laser Printers, 5 Dot-Matrix Printers, 1 InkJet Plotter, and a Network Management Console.
- UNIX Data Server running Sybase SQL Server connecting to selected LAN nodes for BRJP database operations (see below for details on database operations).
- 12 node multiplexer for remote terminal sessions running Prime database software. Connects to 6 terminals and selected LAN nodes for JTPA database operations (see below for details on database operations).
- PC systems at the Boston Technical Center and the Workers Assistance Center:
- 30 free-standing PCs from AT to 386 CPUs, 2 Laser Printers, and 6 modems.

Software Resources

- EDIC Wide Area Network and PC systems offer WordPerfect 5.1, Lotus 123 2.4, Harvard Graphics 3.0, and dBase IV software.
- All EDIC staff also have full access to intra-departmental electronic mail.
- Hawkins and Drydock staff have access to external communication services including computer bulletin boards, external databases, and the Internet
- JCS/Compliance and Enforcement staff utilize a custom PC-based UNIX database application for tracking BRJP activities.
- JCS/Employment and Training staff utilize a remote-access database application for tracking employment and training activities.
- Fiscal staff utilizes the AFW accounting system for all financial systems and grant management.
- Human Resources staff utilizes the ABRA personnel database for all personnel tracking.
- Engineering utilizes AutoCAD 11.0 for design applications.
- Various EDIC staff utilize a variety of internally-developed database applications tailored to particular business needs.

System Development & Programming

- Enhancements and additions to EDIC computer resources, including projects developed through system analysis, consultations with department heads, and independent technology research.
- "Downsizing" re-design of the large-scale databases to operate on PC systems, reducing operating costs and increasing staff productivity. The BRJP database project is complete, and the JTPA database project is under way.
- Development of numerous small-scale Clipper V database applications tailored to particular business needs.

Staff Support and Training

- Introductory new-user training in WordPerfect and cc:Mail for all new hires.
- Weekly classes on WordPerfect, Lotus 123, or cc:Mail.
- Specially scheduled classes in advanced WordPerfect and Lotus 123, and in Harvard Graphics, dBase IV, and other software applications.
- Business hour "help desk" for all EDIC staff, to answer questions and troubleshoot problems.

II. Operation of JTPA Employment/Training Client Tracking System

Development of a decentralized, automated case management system

- Designed a Wide-Area PC network for the operation of a distributed database at over 60 community-based sites throughout Boston.
- Developed the functional specifications for a custom database application which will:
- provide community-based case management for participants in education and training programs,
- provide Boston residents interested in employment and training programs with "one-stop shopping" for services,
- provide EDIC with comprehensive management information, and
- meet all federal data requirements.
- This system will integrate client tracking, program performance monitoring, vendor invoicing, and overall system monitoring and management tools.
- This system will replace an obsolete remote access system operated by the Commonwealth of Massachusetts, will produce staffing efficiencies and will provide more effective service to clients.
- System development commenced in early 1993, and the new system will be operational by June of 1994.

Maintenance of Client Database

- Maintain data on over 2,500 clients, 200 employment and training programs, funded through 15 different grant sources per year, each with specific tracking regulations.
- Process client-level paperwork on education, training, and placement services, including data input, data validation and file maintenance.
- Troubleshoot and problem-solve tracking issues for EDIC staff and training program vendors.

Management Reporting and Funding Source Reporting

- Produce performance and monitoring reports for vendors and EDIC staff.

Determination of Program Eligibility

- Enforce funding-source restrictions on participation.

Performance-Based Invoice Processing

- Monitor participation and contractual reimbursement requirements.

III. Operation of Boston Residents Jobs Program (BRJP) Tracking System

On-going Operational Enhancements to New System

modifications to the database structure and operations.

- Enhancements justified by in-depth cost/benefit analysis of each suggested enhancement.

Maintenance of Employee/Work Hours Database

- Maintain data on approximately 1,620,000 work hours, 7,950 employees, and 170 projects per year.
- Process timesheet-level paperwork on employees, work hours, construction contractors and projects, including data input, data validation and file maintenance
- Troubleshoot and problem-solve tracking issues for EDIC staff and construction contractors.

Management Reporting and BEC Reporting

- Produce performance and monitoring reports for contractors and EDIC staff.

Analysis of Project and Contractor Performance

- Interpret performance reports, and produce ad-hoc queries on issues raised.

MAJOR PROJECTS

MAJOR PROJECTS

1. FINANCING

Access to capital is perhaps the greatest impediment to growth and job creation facing Boston businesses. In 1992, a survey of Boston businesses done by EDIC found that over 60% of Boston businesses experienced great difficulty in getting credit. In 1993, an EDIC survey of minority businesses found that 65% experienced great difficulty in getting credit to operate. In response to the continuing credit crunch, EDIC, through its affiliates, the Boston Local Development Corporation and the Boston Industrial Development Financing Authority, have committed extensive resources to leveraging and making credit available for the growth of Boston businesses.

BOSTON LOCAL DEVELOPMENT CORPORATION

- Between 1990 and 1993, BLDC issued 19 loans to Boston small businesses for a total of $1,446,950.
- **BLDC's $1,446,950 in loans leveraged $4,959,250 in private bank and other public and quasi-public capital.**
- 7 of BLDC's 19 loans, or 37% of the loans were issued to minority-owned companies.
- BLDC's loans between 1990 and 1993 retained or created 545 jobs.
- In 1992, EDIC successfully negotiated the recapitalization of BLDC through a $3 million line of credit from Fleet Bank, a key part of the negotiations for the acquisition of the Bank of New England by Fleet.
- In 1992, BLDC, working with Boston Community Development Corporations, created the Boston Small Business Fund (BSBF), a micro-lending program offering neighborhood businesses loans of between $1,000 and $15,000. The BSBF successfully raised $1 million in debt from three participating banks; Bank of Boston, Fleet Bank, and Wainwright Bank and Trust; and $142,000 in operating equity from six foundations and banks.
- In its first year of operation, the BSBF established local neighborhood micro-lending programs in six Boston neighborhoods; North Dorchester, Roxbury, Grove Hall, East Boston, South Boston, and Jamaica Plain. In its first year, the BSBF issued seventeen loans worth a total of $225,000. Of these seventeen loans, seven, or 41 percent were issued to minority-owned businesses.

- Over the past three years, BIDFA has issued bond commitments for five projects totalling $108,153,000.

- BIDFA financings from 1990 to 1993 included:

    * St. Joseph's Manor
    * Patriot Paper Corporation
    * Jet-A-Way
    * Harbor Electric Energy Company/Phase I
    * Harbor Electric Energy Company/Phase II

- BIDFA financings between 1990 and 1993 created 350 jobs.

2. SUPPORTING BUSINESS GROWTH

EDIC utilizes a wide variety of tools, including its industrial parks, marketing, advocacy, and technical assistance to support businesses in a wide variety of industries, from garment manufacturing to tourism.

- EDIC efficiently manages and maintains 3,380,172 of industrial and commercial real estate, which is home to nearly 200 companies, employing 4,000 people. Investments in the Marine Industrial Park include:

    * Construction of the $7.2 million MIP parking facility, containing 1,100 parking spaces.

    * Rehabilitated the Caisson at Drydock #3 at a total project cost of $528,150.

    * Completed construction of $150,000 in improvements to the Boston Technical Center, including elevator rehabilitation, entry way improvements and new flooring.

    * Completed sub-division construction of Building 32.

    * Designed and constructed $100,000 replacement underground fuel storage tank.

- **Between 1990 and 1993, EDIC leased nearly 220,000 square feet to fifteen new tenants who expanded their businesses into the Marine Industrial Park. Many of these tenants would have left Boston if they did not move or expand into the MIP.**

- EDIC reactivated Dry Dock #3 after six years of dis-use, creating 400 jobs in the shipbuilding industry with the berthing of the U.S.S. Altair and the Queen Elizabeth II.

Wear Corporation of East Boston, which is creating 200 jobs for union garment workers to stitch high-quality military uniforms.

- The Garment Industry Assistance Program has brought together the unions, workers, manufacturers and designers to help build the garment industry in Boston and increase its competitiveness. The program led to the opening of the first new union garment shop in Boston in three decades, Fashion A, which employs 30 workers.

- Extensive marketing efforts have helped support several major events for the tourism industry between 1990 and 1993.

    * By hosting the Big Apple Circus and other cultural events, EDIC brought more than 100,000 visitors to the Marine Industrial Park.

    * Sail Boston 1992, centered largely at the Marine Industrial Park, brought more than 4 million visitors to the MIP and helped bring more than $500 million into the Boston economy.

    * The Marine Industrial Park was host to more than 150,000 visitors to the Queen Elizabeth II, and more than 30,000 cruise ship passengers.

3. *MARKETING AND ATTRACTING NEW BUSINESSES*

In 1990, EDIC published "Growth In the Nineties: Prospects for Strategic Economic Development in Boston". This report, which proposed a targeted effort to recruit and help grow several emerging and rapidly growing industries, has formed the basis of EDIC's business marketing and recruitment efforts. Marketing efforts to date have included:

- Publication of 12 page advertising supplement in Business Week
- Publication of 10 page supplement in Barron's
- Publication of advertisement in Business Week
- Insertion of advertisement in Site Selection magazine.
- Direct mailings to more than 1,000 high growth companies in the environmental, biotechnology, and advanced materials industries
- Attendance at regional trade shows and industry meetings in the environmental, food processing, biomedical, and advanced materials industries.

Boston businesses need a place where they can turn to as a "one-stop shopping" center for their needs. Using a wide array of business services, EDIC has provided a central location for business technical assistance for Boston businesses.

- Established a Boston Works for Business 1-800 number to offer businesses outside the city direct access to information about locating in Boston.

- Published an annually updated Business Assistance Resource Guide which outlines available business assistance services and financing sources in the Metro-Boston area.

- Published an annual Site-Finder, listing all available industrial leasing and development sites in Boston.

- Published a "Central Artery/Third Harbor Tunnel Business Impact Report", analyzing the impact on the project on 66 Boston businesses.

- Sponsored "Boston Works for Business" seminar series, including one dozen seminars on topics ranging from writing business plans and financial controls to creating Employee Stock Ownership programs and export techniques.

- Hosted "Business for Boston" marketing conference at Northeastern University, designed to generate business for smaller Boston companies by matching them with major purchasing agents.

- Sponsored continuing series of neighborhood based credit seminars to help Boston businesses prepare business plans, loan applications, and identify business problems and resources.

5. ECONOMIC DEVELOPMENT

BOSTON STATE HOSPITAL

- In 1992, EDIC joined with the Lena Park CDC and the Boston Redevelopment Authority in a Partnership to re-develop the Boston State Hospital site. In December, 1992, the Partnership submitted an "Expression of Interest" to the Commonwealth of Massachusetts Division of Capital Planning which outlined a full development program for the site. That program includes the creation of 4,000 permanent jobs, 2,800 construction jobs, nearly 2 million square feet of manufacturing, light industrial and biotechnology space, 200 units of housing, and 100,000 square feet for community mental health services and job training facilities.

In October of 1992, the Department of Housing and Urban Development awarded a $350,000 technical assistance grant to economically empower low-income residents of the neighborhoods surrounding Boston State Hospital to EDIC. Funds will support EDIC's coordination of a Boston State Hospital Enterprise Zone Strategy, including a preliminary physical and development plan. Funds will also be used to work with Lena

financial services to neighborhood residents in the Boston State area.

MATERIALS RECOVERY FACILITY

- EDIC in cooperation with the Jackson Square Collaborative is planning for the construction of a Materials Recycling Facility on four acres of MBTA-owned land in Jackson Square. This site, part of EDIC's Jackson Square Economic Development Plan, will receive extensive clean-up and infrastructure improvement. The MRF, which will be managed by the City of Boston Department of Public Works, through a private operator contract, will employ 35 to 50 local residents, and will serve as a catalyst for the development of the Jackson Square industrial area.

HARBOR GATEWAY

- The Harbor Gateway Seafood Center is a proposed multi-tenanted facility located on two waterfront parcels in the Marine Industrial Park. EDIC is currently carrying out a $4.5 million construction contract to rebuild a 450 foot berth and construct new roads with new utilities on the site. The Seafood Center will accommodate a 65,000 square foot building and house up to ten users. EDIC has identified and is in active negotiation with users for approximately 150,000 square feet of space, representing approximately 500 jobs retained or added in the City of Boston.

EMERGING INDUSTRIES CENTER

- **In October of 1992, EDIC, in collaboration with CDC of Boston and Massachusetts Biotechnology Research Institute, received a $1 million appropriation from the U.S. Congress for the planning and development of the Boston Emerging Industries Center.** The Center will be a "superincubator" for startup companies in emerging sectors such as biotechnology, environmental industries, and advanced materials. The Center will include shared research and prototype production space, equity financing capacity, and an education and training component for neighborhood residents in the are surrounding the site. EDIC and the CDC will develop the Center in the Crosstown Industrial Park. To date, EDIC has enlisted the support and participation of the Environmental Business Council, Citizens Energy Corporation, Boston University, MIT, and a number of venture capital companies.

6. *PUBLIC POLICY*

A central part of EDIC's activities is to analyze Boston's economy, highlight its strengths, and develop programs to respond to the city's economic weaknesses. EDIC's public policy activities have ranged from regular tracking of economic data, to specific industry studies, to highly visible public forums.

- "An Economic Development Program for the 1990s" A comprehensive workplan and mission statement detailing EDIC's progress, goals and objectives.

- "Growth in the Nineties: Prospects for Strategic Economic Development in Boston". Study analyses Boston's competitive advantages and disadvantages and recommends strategies for business recruitment and growth in key industries.

- "Who Benefits from BioMed? Real Jobs for Boston Residents?" Analysis of 20,000 potential jobs in bio-med industry, opportunities for employment of Boston residents, and job training gaps.

- "Plant Closings and Layoffs, a Technical Guide for Unions, Workers and Community Organizations". This manual details federal and state protections for workers in plant closing situations.

- "Setting the Record Straight: Doing Business in Boston". The study was undertaken to counter the prevailing impression that Boston has been priced out of the running as a business location.

- "The Boston Residents Jobs Policy: Serving Boston's Neighborhoods". Undertaken as a review of the progress of the BRJP, the study illustrates how the BRJP is the most comprehensive and effective program of its type in the nation.

- "The Missing Rung". A study of the health care industry in Boston, its role as an employer of Boston residents, and gaps in the health care employment and training system.

- "Investing in Human Development, Promoting Economic Self-Sufficiency". A status report and funding strategy for the human services portion of Boston's Community Development Block Grant.

- "Environmental Jobs for the Future". An analysis of the job growth potential in the wide array of environmental industries in Boston.

- "The Boston Economist" is a monthly publication which summarizes key economic data and trends in Boston.

- "SiteFinder" An annual survey and catalogue of available industrial locations and development sites in Boston.

- "Business Assistance Resource Guide" A regularly updated catalogue of business financing and technical assistance programs in the greater Boston area.

- "Boston Industrial Survey" An annual survey and data base of Boston's industries.

- "Competitive Cities Legislation", 1991, 1992. A package of eight economic development legislative initiatives submitted by Mayor Flynn to the Legislature covering job training, emerging industries, financing, and vocational education.

England economy and its major cities, prepared for the New England Competitive Cities Conference.

CONFERENCES

- The New England Competitive Cities Conference, held in February 1993, attracted 150 Mayors, city officials, and business leaders from throughout New England to develop joint strategies for encouraging economic growth in New England and its central cities.

- The Roxbury Economic Town Meeting, held in March, 1993, attracted 250 community and business leaders, elected officials, and business people from Roxbury to begin planning an economic growth strategy for Roxbury.

- Organized a conference entitled, "Rebuilding Community-Based Employment and Training" in collaboration with the New England Training and Employment Council and a regional network of community-based organizations.

7.ONGOING PRIORITY PROJECTS FOR 1993/1994

The following are key projects which are at critical stages of development and will be top priorities for EDIC in 1993/1994.

BOSTON STATE HOSPITAL

With the submission of an Expression of Interest, and the receipt of a $350,000 federal grant, EDIC is poised to begin moving a serious development agenda for Boston State Hospital. Key tasks will include receiving site designation, undertaking site inventory and analysis, completing a comprehensive development program, and securing infrastructure and other development funds.

BOSTON EMERGING INDUSTRIES CENTER

The immediate tasks for the Boston Emerging Industries Center are to finalize the Board structure, formalize the initial federal funding, contract with an architectural and design team, and secure a second round of federal funds.

GENERAL SHIP ACQUISITION CORPORATION

To adapt to changes in the naval market, seize on new commercial repair opportunities and increase ship repair employment by 1,000 new jobs, EDIC is finalizing a plan by which the General Ship Acquisition Corporation (GSAC) will purchase and expand the General Ship operation through a $10 million financing package. GSAC's strategy -- supplementing the existing facility with Dry Dock #3 -- will enable General Ship to undertake work on larger and more complex naval ships as well as on commercial ships and industrial projects.

In May, EDIC, the Mass. Association of Community Development Corporations, the Boston Foundation, and the Local Initiatives Support Corporation will begin the development of the first phase of the Partnership which will enable CDCs to gain economic development skills and plan a major economic development project. Additional tasks involve formalizing the Partnership Executive Committee and raising debt and equity commitments.

MATERIALS RECYCLING FACILITY

In April, the Boston Department of Public Works will designate Jackson Square as their priority site for the location of the MRF. The immediate tasks are site assembly, securing of the state capital grant, and development of a build/operation Request for Proposals.

HARBOR GATEWAY

In addition to managing the current construction of the pier and roadways, the most pressing task is the final negotiations with potential tenants for the fish center and possible additional buildings.

PIER 7/WHARF 8

EDIC is moving to immediately stabilize this property and provide services to the seafood tenants located there. EDIC has also prepared a request for proposals for possible use as a marine transportation terminal to house harbor cruises, water shuttle and possibly ferry services to and from Boston.

BUILDING 32

EDIC is working to complete a major upgrade of existing multi-story industrial building, including sub-divisions to service the needs of smaller manufacturing firms.

DIGITAL

Digital Equipment Corporation is moving close to a negotiated deal with the current management team at the plant. EDIC's immediate tasks will be to work with this team to help assemble a workable financing and building ownership structure.

PARCEL 2B

Parcel 2B in the Crosstown Industrial Park is the last vacant,unplanned parcel in the industrial park. Currently EDIC is marketing the site and has issued a Request for Proposals.

MAJOR PROJECTS: JCS DIVISION

1. EDIC through its Jobs and Community Services Department is the administrative entity of the employment and training grants and the management entity for the public service portion of the Community Development Block grant for the City of Boston. As such EDIC must manage a procurement process for the allocation of dollars and the provision of services for the next two fiscal years.

   For the employment and training grants, the Board of the Boston Private Industry Council is by statute required to provide oversight and approve the expenditure of all funds. For the Community Development Block Grant, the acceptance and expenditure of the funds is subject to the approval of the Boston City Council. In each case final approval must be in place by the middle of May in order to have services operating by the beginning of the next fiscal year, July 1, 1994.

   In each case, the procurement process is guided by a planning process required by statute and regulation by the federal agencies which administer the broad grants. The planning processes for both sets of grants (employment and training and CDBG) are well underway in order to have Requests for Proposal out by late January and early February. Again, there is virtually no flexibility in the timeframe of the procurement in order to have contracted services available by July 1, 1994.

   The Mayor's policy office has been kept informed of the planning process and given all planning documents for the Community Development Block Grant. As the planning process with the Private Industry Council moves into a product stage all information and documents will be shared with Mayoral staff for employment and training grants as well.

2. There are two major system redesign projects for the employment and training system which are moving into an implementation phase and must be in place by July 1, 1994 in order to be in compliance with new amendments and regulations for the Job Training Partnership Act.

   The first system redesign project is the development of a local area network among the sixty or so providers of employment and training services throughout the city which links the providers, EDIC and the state employment service through an automated case management system. The system has been designed by a workgroup which includes EDIC staff, PIC staff, representatives from community-based service providers and funding sources.

   The system will put information regarding the comprehensive services needed by system customers to become economically self-sufficient at the fingertips of the case managers who work directly with the customer. The system will be customer-centered and allow for the movement of all intake, assessment and mastery information provided by the customer or an agency to move with them throughout the continuum of agencies from which they access services. The system will also provide ontime data to EDIC managers of the system in order to

track the progress of individual clients, the performance of each agency, and the results of the entire system more effectively. In addition it will facilitate communication throughout the system through electronic mail, and bulletin boards.

The second major redesign project, also developed through a workgroup consisting of the same constituencies as above, focuses on the development of common intake and assessment standards and measurements which will be used across the decentralized system of providers and by EDIC. This common process will allow for a customer-centered approach which ensures that any customer of the system is aware of the full range of services offered and does not have to repeat intake and assessment steps as the customer moves across the system.

3. EDIC is also applying technological enhancements to the process of monitoring and enforcing the Boston Resident Jobs Program. The enhancements will streamline the reporting and data collection process for workforce and Minority and Women Business Enterprise information in order to improve the efficiency of very limited staff who are responsible for monitoring hundreds of public and private projects.

4. EDIC acts as the program administrator for the Neighborhood Jobs Trust, the city's jobs linkage entity. The Trust has two job creation proposals pending which need the approval of the Trustees. The focus of the Trust's job creation efforts have been on the development of upgrade programs and entry level training and education programs for Boston residents in unskilled and low skilled jobs in the health care sector who are at risk of either losing their jobs or not moving into positions which allow for financial and career growth. The proposals pending are from Brigham and Women's Hospital and New England Medical Center. Programs are currently operating at New England Deaconess and Beth Israel Hospitals.

5. EDIC has a number of ongoing projects in partnership with local employers. Most recently, EDIC worked with the developer and employers at the South Bay Retail Mall to recruit, screen and refer Boston residents from adjacent neighborhoods for positions. Over ninety percent of the applications came from residents from Roxbury, Dorchester, and South Boston and over ninety-five percent of the people hired live in those neighborhoods.

   EDIC has created training partnerships between employers and training organizations in the areas of biomedical research and manufacturing, energy conservation, telecommunications and health care. The partnerships ensure that residents are being prepared for jobs for which there is demand and that the curriculum reflects the actual competencies needed to enter the industry and to adapt within the industry to environmental and technological change.

6. EDIC was awarded a Youth Fair Chance grant from the United States Department of Labor in 1992. This is a three year grant to serve high risk youth and their families in a high poverty area of no more than 30,000 people. The grant launched the opening of the Egleston Community High School, which is also

operated by the Ecumenical Social Action Council in partnership with a coalition of neighborhood organizations and social service agencies.

The Youth Fair Chance program is one of the few programs geared toward cities and at-risk youth who live in high poverty areas in the federal budget. Two additional competitive Requests for Proposal are anticipated in the next few months. One will be a closed competition for existing sites to expand and the other will be an open competition for new sites. Boston should compete in for funding in both rounds. EDIC has been working with the Egleston coalition and ESAC to discuss expansion programs. Staff have also had some preliminary discussions with the Boston Public School Department and the Private Industry Council regarding other potential sites to compete in the open round.

7. EDIC through its Worker Assistance Center is serving dislocated workers who have lost their jobs as a result of a plant closing or large lay-off. In addition to formula dollars received by EDIC to serve the general population of dislocated workers, a discretionary grant was also awarded to EDIC to serve workers laid off as a result of the Digital Equipment Company and Stride Rite plant closings. EDIC is also launching pilot programs to serve targeted populations such as the Latino population through an experimental design of creating a structure and culture of group services and accountability.

   While the health care lay-offs to date have not resulted in major dislocations and the hospitals have not wanted the services of the Worker Assistance Centers, the City needs to anticipate further dislocation and design a retraining and job creation strategy which takes advantage of new opportunities in universal access and less technical medical intervention through community and preventive approaches. Boston should position itself as a city that has the "natural resources" and infrastructure to pilot such approaches and re-deploy its health care workforce from institutions to the community and home.

8. The major projects for the Boston Residents Jobs Policy staff include: Parcel 18/Ruggles Center, Beth Israel Research North, Shriner's Burns Institute, New Boston Garden/Shawmut Center, Winthrop's Estates, Cortes Lodging House and Lucerne Gardens.

   The projects nearing completion include: Boston City Hospital, Genzyme, Boston Public Library McKim Building and Prudential Center Phase I - Retail.

   Goals for 1994 are to computerize public projects for close out and to continue to work with EDIC's MIS staff on changes/additions to database and modifications to statistical reports which will allow monitors to more effectively track and access vital contractor/project data.

MAJOR BARRIERS

MAJOR BARRIERS TO ACHIEVING AGENCY MISSION

1. EDIC's major barrier to carrying out its economic development mission is the lack of clarity around the corporation's ultimate organization and place in the City of Boston. Without the completion of a formal merger, reorganization, or appointment of a permanent Executive Director of the corporation, EDIC cannot be a completely effective delivery vehicle for economic development, financing, or job training services.

2. For the past three years, EDIC has made a major priority of helping to fill the credit needs of small businesses which cannot access credit privately. However, the original capitalization of EDIC's lending affiliate, the Boston Local Development Corporation, came from Community Development Block Grant and Economic Development Administration funds. Though BLDC operates a revolving loan fund, these loan sources have been nearly exhausted. In order for EDIC to continue to provide capital to Boston small businesses, which have severe credit needs, BLDC will need to be re-capitalized by either private or public sources, or a combination of the two. Currently, a line of credit negotiated with Fleet is on hold, pending the resolution of EDIC's re-organization issues. This line of credit should be activated, and other public sources of capital such as CDBG and the Neighborhood Development Fund should be considered.

3. EDIC, and the City of Boston faces a major barrier in retaining and expanding existing industrial businesses and attracting new companies. At present, Boston continues to lose industrial firms due to bargain bank-sale properties in the surrounding suburbs, as well as a shortage of high-quality, single story, affordable industrial space within the city boundaries. Unlike the suburbs, Boston's industrial space tends to reflect the more vertical needs of manufacturers from another era. If Boston is to compete for existing and new firms, a concerted effort will be needed to assemble and develop new, state-of-the-art industrial facilities, beyond those existing in EDIC's three industrial parks and the BRA's Charlestown Navy Yard.

4. Development of new industrial parcels either in existing or new industrial parks is severely limited by the lack of public development subsidies. The Marine Industrial Park has seen the investment of over $30 million in infrastructure, building improvements, and basic systems from the Economic Development Administration, the UDAG program, Land Bank loans, and City of Boston Capital funds. Because of the high level of hazardous wastes at most potential Boston industrial locations, and the age of existing structures and infrastructure, substantial public investment is needed for new facilities to compete with low-priced real estate outside of Boston or Massachusetts. However, most federal industrial development programs no longer exist. The City of Boston will need to take a serious look at the use of limited federal, state, and city resources for focused industrial development.

5. EDIC seeks to help Boston residents get the necessary education and training to secure jobs. Federal and state policies often are overly prescriptive as to how systems are to be organized and focus on process rather than product. For example, the state policy directive on procurement of employment and training services runs more than twenty pages. JCS staff have worked to master the details on the bureaucratic regulations so that some creative work can be done around this obstacle.

6. The best training and placement policy is a full employment economy. During the labor shortage of the late 1980s, employers competed for available bodies and were willing to accommodate disadvantaged job seekers. The recessionary labor market that has prevailed for the last three years has put Boston's economically disadvantaged job seekers in direct competition with highly credentialed applicants. For medical secretary positions, college graduates are taking positions that went exclusively to the disadvantaged population a few years ago. By working in close partnership with employers, EDIC and the training providers work around this obstacle.

7. The federally funded job training system which JCS oversees is small (see services section). Paul Osterman in The Midst of Plenty, a study on poverty done for the Boston Foundation in 1989-90, estimated that the job training system served no more than one in twenty eligible individuals. With increasing poverty and stagnant resources, an even smaller proportion is served in 1993. EDIC, working with the Mayor's office, hopes to counter this obstacle by effective education and advocacy with state and federal officials.

8. Census data indicate clearly that Boston changed dramatically in the 1980s. The immigrant and linguistic minority populations increased substantially as a percentage of the over-all population. Those seeking training and employment require more basic education, more English as a Second Language and more intensive services. Again, this comes while resources, at best, remain level. At the same time, the entry-level requirements for jobs in Boston are going up. By structuring in longer-term training and pre-vocational training services, EDIC is seeking to work around this obstacle.

9. Coordination and communication among city agencies in the economic development and the human development areas must be enhanced to provide more proactive and creative strategies for job creation and customer-centered service delivery. The advances of information technology could transform a fragmented and decentralized system into a more coherent and customer-centered system. In addition, there must be regular forums for communication among agency heads and operational people either through more cabinet structures, project-based cross-functional workgroups and/or through a citywide electronic mail system.

10. There are four monitoring staff for the Boston Residents Jobs Policy who are responsible for monitoring 208 projects. EDIC has used information systems to streamline the data collection, interpretation and reporting procedures. However,

meetings and enforcement actions are labor intensive. As a result of resource and staffing constraints efforts have been concentrated on the largest projects. Enforcement actions have been aggressive and visible on those projects to send a clear message to the contractor community and building trade community that the enforcement role is taken seriously.

The over-all compliance results have been continually improving and nearly meets or exceeds the goals in some areas, despite staffing constraints. The major weakness has been that on smaller projects, monitoring and enforcement has been less visible and many of those projects are visible to the community and important to the community in terms of employment and symbolic inclusion. Ideally, staffing resources would be increased. There is currently no explicitly funding stream for the Boston Residents Jobs Policy. It has been subsidized by the larger EDIC budget.

7. In 1990 the authority to certify MWBE firms in the construction field moved the the MWBE office of the Administrative Services Department. At best, one full-time equivalent staff person is assigned to working on certification and de-certification issues which are critical to enforcing compliance with the city MWBE ordinance in the construction field. EDIC is enhancing its information system to collect data and file reports on MWBE compliance on construction projects. The city should review its policy regarding the acceptance of state SOMBWA certification, policies and procedures for city certification and its internal capacity to certify in order to strengthen compliance and MWBE capacity. A deliberate plan should also be put into place to expand the capacity of MWBE firms through business training and solutions to bonding issues.

MAJOR COLLABORATORS

MAJOR COLLABORATORS

EDIC has a strong commitment to close collaboration with neighborhood residents, business organizations, minority businesses, community development corporations, and job training and human service providers. In 1990, when EDIC merged with the Mayor's Office of Jobs and Community Services, and revamped its agency mission, the agency met and consulted with over 1,200 representatives of the above noted groups.

EDIC works closely with Boston's private bankers, quasi-public lenders, and other financial institutions through the lending activities of the Boston Local Development Corporation. Additionally, the Boston Small Business Fund program of BLDC, as well as several development projects have led to close collaborations with Boston's Community Development Corporations.

EDIC's businesses services, leasing, and development activities have created close collaborations with neighborhood Boards of Trade, industry trade associations, minority business leaders, and hundreds of small business owners. Attached are example mailing lists of EDIC's collaborators in lending, business and economic development.

The strategies for service design, capacity and operations are designed by EDIC staff in close collaboration with community-based organizations, neighborhood and civic organizations, other city agencies, state funding sources, employers, the Boston Private Industry Council and academic and research centers such as the Brandeis Center for Human Resources, the Trotter Institute the Gaston Institute and the Northeastern University Center for Labor Market Studies.

Explicit planning processes are conducted in the fall of each year to gather analytical research, neighborhood feedback and observations and practitioner and academic expertise in shaping service plans and strategies.

For the employment and training system, there are two committees of the Boston Private Industry Council that involve practitioners, city agencies, funding sources, academics and employers which design the parameters of a two year employment and training plan and Requests for Proposals for service providers. In addition, EDIC has convened workgroups which include practitioners, the PIC, city agencies and funding sources to design a common assessment system and a local area network.

For the human service grants, EDIC conducts a community hearing process which includes four neighborhood meetings and a citywide hearing to develop the priorities for the use of the public service portion of the Community Development Block Grant. Prior to the hearing process, EDIC interviews other city agencies, and academic organizations to shape a priority statement which is distributed at the community hearings in multiple languages and in Braille. The priority statement is also framed by analysis of demographic, poverty and service trends from sources such as the United States Census from 1990.

Boston Housing Authority, the Boston Summer Jobs agencies, the Department of Public Welfare, Department of Employment and Training, Industrial Services Program, Massachusetts Office of Refugees and Immigration, Department of Education, Massachusetts Highway Department, MWRA, Massachusetts Rehabilitation Commission and the United States Department of Labor is developing streamlined delivery strategies and in leveraging dollars.

EDIC has developed specific training partnerships with employers and training organizations including New England Medical Center, Genetics Institute, Genzyme, the Howard Hughes Research Center, Boston Edison, Conservation Services Group, Cablevision, Warner Cable, Continental Cable, New England Deaconess, Brigham and Women's Hospital, Beth Israel Hospital, Children's Hospital, retailers in the South Bay Retail Mall, employers at the Marine Industrial Park, Joseph Pollack Corporation, Atlas Engineering, the former Patriot Paper, the Central Artery/Tunnel Project, the MWRA project and a number of private construction contractors.

EDIC works very closely with the Private Industry Council is developing occupational priorities for the employment and training system and in understanding the competencies necessary for a resident to succeed in the current job market.

For the Boston Residents Jobs Policy, EDIC works closely with the Greater Boston Building Trades Council and individual unions, the Boston Employment Commission, the BRA, Public Facilities Department and other city agencies involved in construction, the MWBE office and general and sub-contractors of city and private development projects.

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Transition Report to Mayor Thomas M. Menino

December 3, 1993

Volume III

EDIC/BOSTON

AGENCY BUDGETS

- **FINANCIAL STATEMENTS**
  FIRST QUARTER ENDING SEPTEMBER 30, 1993

- **EDIC BUDGETS**
  - FISCAL YEAR 1994
  - FISCAL YEAR 1993
  - FISCAL YEAR 1992
  - FISCAL YEAR 1991

- **M/WBE UTILIZATION**
  - FISCAL YEAR 1994
  - FISCAL YEAR 1993
  - FISCAL YEAR 1992
  - FISCAL YEAR 1991

- **MAJOR EDIC CONTRACTS**
  - FISCAL YEAR 1994
  - FISCAL YEAR 1993
  - FISCAL YEAR 1992
  - FISCAL YEAR 1991

- **EDIC CONSULTANTS**

FINANCIAL STATEMENTS

1ST QUARTER - 9/30/93

COMPARATIVE

	SEPTEMBER 30, 1993	SEPTEMBER 30, 1992
Current Assets:		
Cash and short-term investments	7,149,206	9,870,200
Cash – Parking Garage Development	1,153,844	1,576,287
Cash – UDAG Escrow	226,518	3,680,097
Accounts receivable – trade	779,855	597,252
Accounts receivable – JCS (Note 1)	2,158,193	1,704,288
Accrued interest receivable (Note 3)	287,596	231,719
Grants/contracts receivable (Note 2)	3,085,886	518,868
Prepaid expenses and deposits (Note 4)	203,216	316,038
Total Current Assets	15,044,314	18,494,749
Fixed Assets:		
Land	1,489,726	1,489,726
Land improvements	7,742,584	7,113,394
Maritime assets	8,836,877	8,317,260
Buildings and improvements	18,810,209	18,479,114
Machinery and Equipment	757,317	693,933
Furniture & fixture	152,066	150,134
Leasehold improvements	1,882	33,323
M I S.	805,564	769,174
C I P.	2,473,495	1,454,661
Deferred charges (Note 5)	1,032,598	530,759
Other assets	175,992	189,272
Fixed assets	42,278,310	39,220,750
Less accumulated depreciation	(19,300,795)	(18,211,623)
Fixed Assets – net	22,977,515	21,009,127
Other Assets:		
Net investment in direct financing leases	1,474,471	1,701,212
Loans receivable (Note 6)	12,004,765	12,143,946
Accounts receivable long term (Note 7)	598,244	548,244
Total Other Assets	14,077,480	14,393,402
TOTAL ASSETS	52,099,309	53,897,278

	SEPTEMBER 30, 1993	SEPTEMBER 30, 1992
Current Liabilities:		
Accounts payable – trade	657,165	262,109
Accounts payable – JCS	262,833	1,944,300
Other payables (Note 8)	1,691,432	2,067,533
Accrued expenses	1,003,103	1,750,156
Accrued expenses JCS (Note 9)	2,666,560	1,102,389
Total Current Liabilities	6,281,093	7,126,487
Long-Term Debt:		
Capital lease obligation	229,714	351,360
Notes payable – long term (Note 10)	2,953,021	3,027,647
Mortgage payable	6,429,682	6,674,412
Industrial dev. bonds payable (Note 11)	16,793,000	17,242,299
Total Long-Term Debt	26,405,417	27,295,718
Other Liabilities:		
Working capital supplement fund	666,881	666,881
Security deposits	166,509	117,075
Deferred revenue	1,482,102	1,507,378
Deferred grants/contracts	11,091,088	10,351,950
Total Other Liabilites	13,406,580	12,643,284
Fund Balances:		
Operating funds	3,545,306	4,370,876
Capital funds	2,460,913	2,460,913
Total Fund Balances	6,006,219	6,831,789
TOTAL LIABILITIES AND FUND BALANCES	52,099,309	53,897,278

EDIC/BOSTON
INCOME STATEMENT
09/30/1993
THREE MONTHS

	ACTUAL MONTH	ACTUAL YEAR TO DATE	BUDGET YEAR TO DATE	BUDGET FISCAL YEAR	% OF BUDGET 25.0%
TING REVENUE:					
NT	268,491	839,398	860,151	3,440,606	24
RKING LOT	43,179	138,068	120,499	482,000	29
PLP (NOTE 12)	20,428	62,177	60,824	243,300	26
DC (NOTE 13)	7,660	21,653	21,540	86,160	25
DFA (NOTE 14)	2,468	7,922	7,630	30,521	26
SIGN CENTER	27,633	82,206	91,187	364,750	23
YDOCK ASSOCIATES	4,638	14,305	24,274	97,099	15
CURITY (NOTE 15)	15,965	33,966	33,966	135,868	25
CALATION (NOTE 17)	3,359	11,680	10,114	40,457	29
TEREST INCOME	6,956	46,466	44,999	180,000	26
S GRANT INCOME	1,233,419	3,700,261	3,700,261	14,801,050	25
HER (NOTE 16)	15,376	16,631	0	0	0
TAL OPERATING	1,649,577	4,974,738	4,975,452	19,901,813	25
TING EXPENSES:					
LARIES	365,586	1,084,929	1,196,787	4,787,153	23
NGE BENEFITS	155,588	373,566	388,951	1,555,817	24
PORARY HELP/INTERNS	4,596	20,830	7,949	31,800	66
LITIES (NOTE 18)	37,302	74,321	98,275	393,104	19
EPHONE	8,576	21,825	21,586	86,348	25
NTENANCE	20,661	35,953	67,397	269,595	13
HICLE	1,839	4,820	6,335	25,344	19
VEL	1,384	3,152	6,624	26,500	12
TTLE SERVICE	11,082	23,362	19,999	80,000	29
N. DEVEL. SUPPORT	2,344	4,275	18,749	75,000	6
NT/PUBLIC	5,107	12,111	20,006	80,029	15
ICE RENT (NOTE 19)	2,398	7,194	7,400	29,604	24
ICE EXPENSE	7,042	35,343	44,839	179,358	20
.S. EXPENSE	20,198	42,360	36,262	145,050	29
FESSIONAL FEES (NOTE 21)	17,062	50,469	54,173	216,693	23
URANCE	14,231	37,952	46,999	188,000	20
TGAGE	17,317	52,079	51,753	207,013	25
FESSIONAL DEVELOPMENT	4,939	6,577	7,499	30,000	22
URITY	21,783	74,999	74,999	300,000	25
DEBT EXPENSE	8,333	24,999	24,999	100,000	25
MANAGEMENT FEE	1,000	3,000	2,999	12,000	25
PROGRAM SUPPORT	988,163	2,964,497	2,964,497	11,858,000	25
ER (NOTE 20)	3,870	10,955	0	0	0
TAL OPERATING	1,720,411	4,969,579	5,169,091	20,676,410	24
COME/(LOSS) M OPERATIONS:	(70,833)	5,159	(193,639)	(774,597)	

EDIC/BOSTON
INCOME STATEMENT
09/30/1993
THREE MONTHS

	ACTUAL MONTH	ACTUAL YEAR TO DATE	BUDGET YEAR TO DATE	BUDGET FISCAL YEAR	% OF BUDGET 25.0%
T REVENUE/OTHER:					
LP PILOT	31,142	93,428	112,499	450,000	21
IGN CENTER PILOT	42,632	126,050	206,816	827,267	15
OCK ASSOCIATES PILOT	4,720	17,805	23,330	93,321	19
LP MORTGAGE NOTE	79,550	238,650	238,162	952,652	25
NT CONTRACT INCOME	44,704	134,108	134,108	536,433	25
TE TAKING OF LOT F	8,333	24,999	24,999	100,000	25
TE TAKING OF BUILOING 19	41,666	124,999	124,999	500,000	25
TE TAKING OF LOT A / OTHER	3,750	11,250	11,249	45,000	25
TON STATE HOSPITAL	15,587	42,476	61,845	247,384	17
EL 4	0	0	249,999	1,000,000	0
L PROJECT/OTHER	272,087	813,768	1,188,014	4,752,057	17
T EXPENOITURES/OTHER:					
EREST EXPENSE (NOTE 22)	124,321	373,649	375,874	1,503,499	25
E COMMISSIONS	1,789	5,369	5,369	21,477	25
ECIATION EXPENSE	118,687	343,403	336,877	1,347,510	25
TON STATE HOSPITAL	9,352	25,428	24,114	96,460	26
EL 4	0	0	249,999	1,000,000	0
L PROJECT/OTHER	254,150	747,851	992,236	3,968,946	19
OME/(LOSS)					
I PROJECT/OTHER	(52,897)	71,076	2,137	8,513	

EDIC/BOSTON
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 1993

(1) ACCOUNTS RECEIVABLE - JCS

Represents accrued administrative and CBO revenue at a percentage of the total signed grants/contracts that are currently in progress.

Accrued revenue represents an offset to accrued CBO expense. See Note (8).

Accounts Receivable Grants - JCS	871,863
FY92 Accrual	110,522
FY93 Accrual	423,416
FY94 Accrual	752,392
	2,158,193

(2) GRANTS/CONTRACTS RECEIVABLE

Represents receivables for City of Boston general obligation bonds.

(3) ACCRUED INTEREST RECEIVABLE

Represents accrued interest on mortgage loan between BHPLP and EDIC/Boston on the Boston Army Base.

(4) PREPAID EXPENSES AND DEPOSITS

At September 30, 1993 Prepaid Expenses and Deposits consisted of the following:

Prepaid Commissions	83,861
Other Prepaid Expenses	119,355
	203,216

(5) DEFERRED CHARGES

Represents costs associated with the bond financing for the parking garage project. Included in deferred charges are legal fees, audit costs, administrative costs, and costs associated with the refinancing of the Boston Army Base IDB. These costs will be expensed over the life of the bond.

(6) LOANS RECEIVABLE

At September 30, 1993 Loans Receivable consisted of the following:

BHPLP	10,606,696
Edinbourough Offset	23,355
McLaughlin & Associates	16,638
Skyline	21,245
Seven Corporation	1,209,056
Nimrod Press	127,775
	12,004,765

EDIC/BOSTON
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 1993

(7) ACCOUNTS RECEIVABLE LONG-TERM

Represents long-term receivable portion of BHPLP loan receivable and deferred rent for Drydock Associates.

(8) OTHER PAYABLES

Included in other payables are monies due Neighborhood Development Fund for Seven Corporation and Nimrod held in EDIC's cash escrow account, and also PILOT repayment to City of Boston.

(9) ACCRUED EXPENSES JCS

Represents accrued expenses at a percentage of the total grants/contracts currently in progress. These expenses have not yet been submitted for processing.

Accrued expenses represents an offset to accounts receivable - JCS. See Note (1).

FY93 Accrual	809,844
FY94 Accrual	1,452,841
Performance Based Accrued Expense	403,875
	2,666,560

(10) NOTES PAYABLES

At September 30, 1993 Notes Payable represents the principal amount due on both the HUD 108 loan and the Neighborhood Development Fund projects.

(11) INDUSTRIAL DEVELOPMENT BONDS PAYABLE

Bank of Boston - Series A	910,000
Bank of Boston - Series B	153,000
State Street Bank - Boston Army Base	5,410,000
Sumitomo Trust & Bank - Parking Garage	10,320,000
	16,793,000

EDIC/BOSTON
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 1993

OPERATING REVENUE:		MONTH	YEAR TO DATE
(12)	BHPLP		
	Basic Rent	6,250	12,500
	Management Fees	9,730	29,803
	% Rent	4,448	13,624
		20,428	62,177
(13)	BLDC		
	Amount represents overhead income from BLDC for fiscal year 1994.		
(14)	BIDFA		
	Amount represents overhead income from BIDFA for fiscal year 1994.		
(15)	SECURITY		
	BHPLP	0	8,271
	Design Center	0	5,448
	Drydock Associates	0	2,756
	12 Channel Street	0	1,525
	Backcharge Accrual	15,965	15,965
		15,965	33,966
(16)	OTHER		
	NE Development Lot F Agrmt	15,000	15,000
	Miscellaneous	376	1,631
		15,376	16,631
(17)	ESCALATION REVENUE		
	Represents recoverable expenses over base year costs for Building 32, 15 and 49 tenants.		
(18)	UTILITIES		
	Gasoline	0	51
	Fuel Oil	0	0
	Electricity	33,571	84,158
	-Billed	(4,939)	(7,271)
	Gas	3,764	3,907
	-Billed	(70)	(267)
	Water & Sewer	26,435	70,640
	-Billed	(21,458)	(76,898)
		37,302	74,321

EDIC/BOSTON
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 1993

(19) OFFICE RENT

Budget amount represents rent for the Worker's Assistance Center

(20) OTHER	MONTH	YEAR TO DATE
Bank service charges	1,545	1,545
Boat storage charges	2,325	9,363
Miscellaneous	0	47
	3,870	10,955

(21) PROFESSIONAL FEES		
Legal	4,980	11,067
Audit	6,250	18,750
Arch. & Engineering Fees	0	0
MIS Consultants	0	0
Other	5,832	20,651
	17,062	50,469

(22) INTEREST EXPENSE		
Interest on IDB	27,864	83,906
Interest on US Trust	0	0
L/C Fees on IDB	5,928	17,936
Interest on HUD 108	16,517	49,643
Interest on UDAG	8,059	24,311
Interest on Garage	59,125	177,375
L/C Fees of Garage	6,825	20,477
Other	0	0
	124,321	373,649

EDIC BUDGETS

EDIC FISCAL 1994 BUDGET

DIC/BOSTON
ROPOSED FY 94 BUDGET

30-Jun-93

PERATING REVENUE:	FY 93 Budget	Projected thru 6/30	Proposed FY 94 Budget	% CHANGE	
ENT	3,189,889	3,161,354	3,390,606	106%	(1)
ARKING LOT	444,200	485,229	482,000	109%	
HPLP	254,565	256,525	243,300	96%	
LDC	80,850	80,849	86,160	107%	
IDFA	29,400	29,497	30,521	104%	
ESIGN CENTER	408,235	387,975	364,750	89%	
RYDOCK ASSOCIATES	58,877	59,243	97,099	165%	
ECURITY	133,433	105,924	135,867	102%	
SCALATION	39,000	40,780	40,457	104%	
RYDOCK #3 RENT	34,250	34,250			
NTEREST INCOME	220,000	244,128	180,000	82%	
CS GRANT INCOME	16,724,899	16,727,449	14,801,051	88%	(2)
OUTH JETTY			50,000		
THER	106,334	91,174			
OTAL OPERATING	21,723,932	21,704,378	19,901,811	92%	
PERATING EXPENSES:					
ALARIES	4,534,937	4,501,000	4,787,000	106%	
RINGE BENEFITS	1,443,470	1,382,000	1,556,000	108%	
EMPORARY HELP/INTERNS	35,000	40,000	32,000	91%	
TILITIES	320,679	478,000	393,000	123%	
ELEPHONE	101,085	86,000	86,000	85%	
AINTENANCE	336,096	223,000	270,000	80%	
EHICLE	25,000	26,000	25,000	100%	
RAVEL	27,000	22,000	27,000	100%	
HUTTLE SERVICE	96,000	94,000	80,000	83%	
CON. DEVEL SUPPORT	105,440	119,000	75,000	71%	
RINT/PUBLIC	87,300	91,000	80,000	92%	
FFICE RENT	18,270	19,000	30,000	164%	
FFICE EXPENSE	204,875	184,000	179,000	87%	
I.I.S. EXPENSE	178,990	159,000	145,000	81%	
ROFESSIONAL FEES	218,840	185,000	215,000	98%	
NSURANCE	190,000	181,000	190,000	100%	
IORTGAGE	210,677	211,000	207,000	98%	(5)
ROFESSIONAL DEVELOPMENT	30,000	27,000	30,000	100%	
ECURITY	291,900	291,000	300,000	103%	
AD DEBT EXPENSE	135,000	135,000	100,000	74%	
RA MANAGEMENT FEE			12,000		
BO PROGRAM SUPPORT	13,820,964	13,873,000	11,858,000	86%	(2)
THER	1,300	1,000			
OTAL OPERATING EXPENSES	22,412,823	22,328,000	20,677,000	92%	
IET INCOME/(LOSS) ROM OPERATIONS:	(688,891)	(623,622)	(775,189)		

PROJECT REVENUE:	FY 93 Budget	Projected thru 6/30	Proposed FY 94 Budget	% CHANGE	
BHPLP PILOT	373,714	373,714	450,000	120%	
DESIGN CENTER PILOT	717,873	661,935	827,267	115%	
DRYDOCK ASSOCIATES PILOT	88,877	92,435	93,321	105%	
BHPLP MORTGAGE NOTE	967,260	967,260	952,652	98%	(3)
GRANT CONTRACT INCOME	519,000	519,000	536,433	103%	(4)
STATE TAKING OF LOT F	513,600	513,600	100,000	19%	
STATE TAKING OF BUILDING 19	488,333	488,333	500,000	102%	
STATE TAKING OF LOT A / OTHER	716,272	716,272	45,000	6%	
BOSTON STATE HOSPITAL	44,628	43,812	247,384	554%	
PARCEL 4	300,000		1,000,000	333%	
SAIL BOSTON	58,000				
TOTAL PROJECT/OTHER	4,787,557	4,376,361	4,752,057	99%	
PROJECT EXPENDITURES/OTHER:					
INTEREST EXPENSE	1,692,561	1,693,000	1,503,000	89%	(5)
BHPLP PILOT	75,000				
DESIGN CENTER PILOT	250,000				
DRYDOCK ASSOCIATES PILOT	25,000				
LEASE COMMISSIONS	27,977	27,000	21,000	75%	
DEPRECIATION EXPENSE	1,314,632	1,315,000	1,348,000	103%	(6)
BOSTON STATE HOSPITAL	17,500	14,000	96,000	549%	
PARCEL 4	300,000		1,000,000	333%	
BDC LAND TAKING	335,000	156,000			
SAIL BOSTON	59,476				
TOTAL PROJECT/OTHER	4,097,146	3,205,000	3,968,000	97%	
NET INCOME/(LOSS) WITH PROJECT/OTHER	1,520	547,739	8,868		

ATTACHMENTS:

) RENT SCHEDULE
) GRANT REVENUE SCHEDULE
) BHPLP MORTGAGE INTEREST PAYMENT SCHEDULE
) DEFERRED DEVELOPMENT GRANT INCOME SCHEDULE
) DEBT SERVICE/ INTEREST EXPENSE SCHEDULE
) DEPRECIATION SCHEDULE

D :/BOSTON
Y 4 BUDGET
E T SCHEDULE

ATTACHMENT 1

C t er	Tenants	Address	Bdg #	Floor	FY 1994 Rent Term	FY 1994 Monthly	FY 94 Annualized	Cost Center Sub Totals
S1	Carpenter's Local Union #33	10 Drydock Avenue	15	1 East	3/15/90 - 3/14/95	$1,931.66	$23,182.56	
S1	First Trade Union Savings Bank	10 Drydock Avenue	15	West	7/30/92 - 7/29/97	$2,225.63	$26,707.56	$49,890.12
58	Advenced Electronics, Inc.	12 Channel Street	32	3	4/1/94 - 3/31/98	$8,410.83	$100,929.96	
58	Affordable Interior Systems, Inc.	12 Channel Street	32	7	1/1/92 - 7/31/93	$5,331.10	$5,331.10	
					8/1/93 - 8/31/93	$5,912.68	$5,912.68	
58	Affordable Interior Systems, Inc.	12 Channel Street	32	Basement	9/1/92 - 8/31/93	$4,647.50	$9,295.00	
58	Affordable Interior Systems, Inc. (lic)	12 Channel Street	32	9	7/1/93 - 8/31/93	$5,270.00	$10,540.00	
58	Arco Offset	12 Channel Street	32	2	4/1/92 - 3/31/95	$5,192.31	$82,307.72	
58	Dinh Corporation	12 Channel Street	32	1	4/1/93 - 3/31/95	$2,458.00	$29,496.00	
58	Edinboro Offset	12 Channel Street	32	5	1/1/92 - 12/31/93	$3,348.83	$20,091.78	
					1/1/94 - 12/31/95	$3,696.20	$22,177.20	
68	Kiewit/Penn/Atkinson/Cashman	12 Channel Street	32	4	7/6/92 - 3/5/95	$3,075.92	$36,911.04	
58	Malcom Drilling, Inc.	12 Channel Street	32	6	12/1/92 - 11/30/93	$813.48	$4,067.30	
					Tenant - at - will	$813.48	$5,694.22	
58	McLaughlin dba Teacher's Press	12 Channel Street	32	5	5/15/92 - 5/14/94	$1,490.00	$18,390.00	
					5/15/94 - 5/14/95	$1,643.26	$1,643.26	
58	Musician's Wharf dbe Doug Dube	12 Channel Street	32	1,2	10/1/92 - 9/30/93	$2,362.94	$7,088.82	
					10/1/93 - 9/31/96	$2,571.92	$23,147.28	
58	Northeast Operator Services Corp.	12 Channel Street	32	6	1/15/93 - 10/30/93	$961.13	$3,844.52	
					11/1/93 - 10/30/94	$1,009.69	$8,077.52	
58	Raleigh Restaurant	12 Channel Street	32		7/26/93 - 7/25/94*	*$886.90	$10,642.80	
58	R. C. Silkscreen	12 Channel Street	32	5	11/1/93 - 10/31/94	$2,706.72	$32,480.64	
58	SkyLine Communicetions	12 Channel Street	32	1,8	7/1/93 - 6/30/94	$1,508.50	$18,102.00	
58	Stavis Seafoods, Inc.	12 Channel Street	32		5/1/93 - 4/30/95	5201.67	$2,420.04	
58	Welsh Construction Company of Illinois	12 Channel Street	32		7/1/93 - 12/31/94	$2,622.82	$31,473.84	
58	Weterfront Printing	12 Channel Street	32	7	4/1/91 - 11/30/93	$3,797.00	$18,985.00	
					12/1/93 - 11/30/98	$4,396.00	$30,765.00	$517,814.72
59	The Cable Card, Inc. (lic.)	22 Drydock Avenue	49	3	7/1/93 - 6/30/94	5549.00	$6,588.00	
59	Delta Geotechnical Srvs, Inc. (lic.)	22 Drydock Avenue	49	3	5/1/93 - 10/31/93	$580.00	$2,320.00	
					11/1/93 - 4/30/94	$580.00	$3,480.00	
59	Fest Systems, Inc. (lic.)	22 Drydock Avenue	49	3 - 310	2/1/93 - license	777.33	$9,327.96	
59	Jerry Kilpatrick dbe Boston Int'l Sports R	22 Drydock Avenue	49	3 - 304R	5/3/93 - 5/2/94	$460.00	$5,060.00	
59	Newman - Coar Associates, Inc.	22 Drydock Avenue	49	3	1/1/91 - Tenant at w	$410.00	$4,920.00	
59	Norel Service Company	22 Drydock Avenue	49	3	2/15/91 - Tenant at	5820.50	$9,846.00	$41,541.96
65	Esquire Neckwear	50 Drydock Avenue			10/1/92 - 6/30/95	$1,788.00	$21,456.00	
65	Arborwey Metal Finishing, Inc.	50 Park Street			9/1/92 - 8/31/95	$1,271.25	$15,255.00	
85	Dutch Maid Bakery	50 Park Street			6/13/91 - 6/12/94	$502.08	59,824.72	
65	Royal Label Company	50 Park Street			4/30/86 - 4/29/98	$811.69	59,740.28	
								$58,076.00

C/BOSTON
Y 4 BUDGET
E T SCHEDULE

ATTACHMENT 1

Cost Center	Tenants	Address	Bdg #	Floor	FY 1994 Rent Term	FY 1994 Monthly	FY 94 Annualized	Cost Center Sub Totals
701	Au Bon Pain	19 FID Kennedy Avenue	29	All	10/1/92 – 9/30/93	$12,296.32	$36,888.96	
					10/1/93 – 9/30/94	$12,296.32	$110,686.88	
701	Kiewit/Penni/Atkinson/Cashman	25 FID Kennedy Avenue	16	1	1/1/93 – 9/30/94	$21,432.60	$257,191.20	
701	City Point Lobstermen's Association	24 Woodland Road	Pier 10		7/1/93 – 6/30/94	$1,092.00	$13,104.00	
701	Coastal Cement Corporation	36 Drydock Avenue			2/15/93 – 2/14/94	$12,964.12	$103,712.98	
					2/15/94 – 2/14/95	$14,283.65	$57,134.60	
701	Emery Worldwide	6 Drydock Avenue			10/12/92 – 10/11/97	$15,017.17	$180,208.04	
701	Massachusetts Port Authority	10 Park Plaza	Jetty &		12/1/92 – 11/30/93	$42,735.37	$213,676.85	
			Water		12/1/93 – 11/30/94	$44,672.13	$314,104.91	
701	Matt J. McDonald	3 Anchor Way			3/26/92 – 3/25/97	$2,581.25	$30,975.00	
701	General Ship Corporation	300 Northern Avenue	21	All	4/1/91 – 3/31/96	$34,168.67	$410,000.04	
701	John Nagle Company	306 Northern Avenue	53	All	7/01/90 – 6/30/95	$23,757.52	$285,090.24	
701	Subaru Distributor Corporation	6 Ramland Road	31	1,2	8/1/89 – 7/31/94	$3,483.08	$41,798.72	
701	J. J. Daly Company, Inc.	6 Tide Street	18	All	4/1/92 – 3/31/97	$21,463.50	$257,562.00	
701	Stavis Seafoods, Inc.	7 Channel Street	17	All	9/1/88 – 8/31/93	$8,224.88	$18,449.76	
					9/1/93 – 8/31/98	$9,933.95	$99,339.50	
701	Third Harbor Tunnel Contractors				6/1/93 – 4/30/93	$5,000.00	$50,000.00	$2,477,899.66
781	VII Corporation	Pier 7 290 Northern Avenue	7 Bldgs		4/1/91 – 3/31/01	$12,282.00	$147,384.00	$147,384.00
	[1] Projected Lease – Up							$100,000.00
							EDIC TOTAL	$3,390,606.46

e: EDIC Tenant Leases
(X-5101

The shaded area indicates space is licensed or that the Option Term being exercised.

*Calculated by CPI:
Affordable Interior Systems
DLJ Hoffman, Inc.

*Financial Statement Required:
Raleigh Restaurant

EDIC/BOSTON
FY 94 BUDGET
BHPLP MORTGAGE INTEREST PAYMENT SCHEDULE

ATTACHMENT 3

MONTH	FY 1994
JULY	239,584
OCTOBER	238,651
JANUARY	237,696
APRIL	236,721
TOTALS	952,652

Source: Amortization Schedule
A1-653-5750

EDIC/BOSTON
FY 94 BUDGET
EDIC DEFERRED DEVELOPMENT GRANT INCOME SCHEDULE

ATTACHMENT 4

ASSET	GRANT INCOME AMOUNT
	FY94
Land Improvements	$469,970.00
Maritime Assets -FY 94 Additions (G.O.) (2 mill; 30 yrs)	$44,218.00
Building Improvements	$22,245.00
Miscellaneous	
Totals:	**$536,433.00**

Source: Fiscal Dept.
A1-200-5740

EDIC/BOSTON
FY 94 BUDGET
DEBT SERVICE / INTEREST EXPENSE SCHEDULE

ATTACHMENT 5

MASS GOV. LAND BANK MORTGAGE	1994
Interest Payments	207,013
Total Interest Expense	207,013

OTHER INTEREST PAYMENTS	1994
HUD 108 $2.5 mm BAB	200,000
IDB Parking Garage	795,000
UDAG Army Base	100,000
IDB Army Base	408,299
TOTAL FY 1994 INTEREST EXPENSE	1,503,299

Source: Fiscal Dept.
A1-XXX-6715/AX-XXX-672X

EDIC/BOSTON
FY 94 BUDGET
DEPRECIATION SCHEDULE

ATTACHMENT 6

ASSETS	DEPRECIATION FY94
Land Improvements	459,982
Maritime Assets	58,223
–FY 94 Additions (G.O.) (2 mill; 30 yrs)	33,333
Leasehold Improvements	0
Building Improvements	441,547
–FY 94 Additions (G.O.) (2.9 mill; 30 yrs)	49,000
–FY 93 Additions (EDIC) (732 K; 15 yrs)	49,000
–FY 94 Additions (EDIC) (1.396 mill.; 15 yrs)	46,000
Machinery and Equipment	9,256
Furniture and Fixtures	4,169
Hardware/Software	122,000
Misc.: Parking Garage (Deferred Charges)	25,000
Bond Refinancing: IDB Boston Army Base	50,000
Total for FY 94	**1,347,510**

Source: Fiscal Dept.
A1–207–685X/207–6705

EDIC FISCAL 1993 BUDGET

EDIC/BOSTON
FISCAL 1993 PROPOSED BUDGET

ACCOUNT	1992 BUDGET	1992 PROJ ACTUAL	PROPOSED 1993 BUDGET
RENT	3,151,336	3,071,779	2,989,921
PARKING	340,000	401,450	444,200
BHPLP	281,000	257,364	254,565
BLDC	77,000	76,990	80,850
BIDFA	28,000	28,079	29,400
COSTAL CEMENT	150,966	151,263	158,819
DESIGN CENTER	312,750	272,449	295,488
DRYDOCK ASSOCIATES	55,340	61,587	58,877
SECURITY	147,337	101,946	133,433
ESCALATION	115,000	58,985	75,000
DRYDOCK #3 RENT	0	35,000	200,000
HARBORGATEWAY	112,500	55,000	75,000
INTEREST INCOME	180,000	136,023	125,000
JCS GRANT/CONTRACT REVENUE	12,368,960	12,073,559	13,842,269
OTHER	90,000	84,786	75,000
TITLE I ACTIVITIES	0	282,775	0
TOTAL OPERATING REVENUE	17,410,189	17,149,035	18,837,822
SALARIES	4,127,156	4,197,786	4,453,205
FRINGE BENEFITS	1,255,168	1,249,540	1,424,455
TEMP HELP/INTERNS	22,800	15,517	21,680
UTILITIES	273,917	295,000	230,679
TELEPHONE	139,546	107,323	101,085
MAINTENANCE	338,537	242,984	336,096
VEHICLE	44,080	23,726	25,000
TRAVEL	24,500	10,137	27,000
SHUTTLE SERVICE	96,000	96,000	96,000
ECON. DEVEL. SUPPORT	56,000	55,524	54,440
PRINT/PUBLIC	101,625	75,284	87,300
OFFICE RENT	160,000	160,000	18,270
OFFICE EXPENSE	232,950	229,465	204,875
MIS EXPENSE	152,819	151,900	170,990
PROF FEES	228,500	225,000	194,940
INSURANCE	165,000	181,559	190,000
MORTGAGE INTEREST	214,114	214,114	210,677
PROF DEVEL	16,900	13,327	20,450
SECURITY EXPENSE	278,848	274,297	291,900
BAD DEBT	125,000	125,000	75,000
OTHER	6,475	7,714	1,300
PROGRAM SUPPORT (CBO)	9,957,230	9,726,378	11,155,412
TOTAL OPERATING EXPENSE	18,017,165	17,677,575	19,390,756
NET GAIN/(LOSS) OPERATIONS	(606,976)	(528,540)	(552,934)

ACCOUNT	REVISED 1992 BUDGET	1992 PROJ ACTUAL	PROPOSED 1993 BUDGET
PROJECT REVENUE:			
BHP PILOT	334,575	375,496	373,714
DESIGN CENTER PILOT	834,000	750,845	787,873
DRYDOCK ASSOC PILOT	40,000	75,465	88,877
BHPLP MTG NOTE	973,000	976,562	967,260
DEFERRED DEVEL. GRANT INC.	875,000	875,000	890,000
LOT F – STATE LEASE	300,000	300,000	300,000
SAIL'92 (VENDING RIGHTS)	0	0	300,000
BLDNG 19 – STATE LEASE	0	81,334	488,333
TOTAL PROJECT REVENUE	3,356,575	3,434,702	4,196,057
PROJECT EXP/OTHER:			
INTEREST EXP	1,272,344	1,254,572	1,768,115
BHPLP PILOT	75,000	0	75,000
DESIGN CENTER PILOT	200,000	0	250,000
DEPRECIATION EXP	1,625,000	1,591,988	1,640,000
LEASE COMMISSIONS	65,000	30,347	30,000
DRYDOCK ASSOC PILOT	25,000	0	25,000
SAIL BOSTON	0	0	50,000
TOTAL PROJECT EXPENSE	3,262,344	2,876,907	3,838,115
NET GAIN/(LOSS)	(512,745)	29,255	(194,992)

FISCAL 1993 BUDGET SHORTFALL SOLUTIONS

* Leasing space at an average of $3.00 per square foot

    1. Lease 90,000 sq ft. by 9/30/92
    2. lease 120,000 sq. ft. by 1/30/93

* State 4A land takings needed for the BMIP Tunnel Project. Projected revenues form road easements, temporary road construction and utility easements. Projected EDIC compensation over 3 years, $752,500. Fiscal 1993 allocation $251,000.

* PILOT forgiveness form City of Boston for Fiscal 1993 $350,000.

IC/JCS
1993
OJECTED GRANT REVENUES

FUNDING SOURCE	PROJECTED FY'92	PROJECTED FY'93	PROJECTED ADMIN	PROJECTE PROGRAM
A IIA	2,646,758	4,184,116	527,617	3,656,49
A IIA CF	200,000			
A 6%	10,000	10,000	10,000	
TOTAL IIA	2,856,758	4,194,116	537,617	3,656,49
A IIB	1,384,374	2,193,694	180,880	2,012,81
/CDBG	790,000	845,000	845,000	
A TITLE III	367,941	716,545	393,752	322,79
A TITLE III C.F.	50,000	0	0	
P	164,820	0	0	
P PILOT	2,200	0	0	
/JVS	243,000	0	0	
INTEGRATED	0	160,891	24,134	136,7
SKILLS	1,015,200	972,365	145,855	826,5
EDUCATION	765,000	457,080	68,562	388,5
POST PLACEMENT	0	27,960	4,194	23,7
A 3% (ABLE) – EXTNSN	28,750	0	0	
A 3% (ESAC) – EXTNSN	10,000	0	0	
A 8% – FDNH	106,000	106,000	10,600	95,4
A 8% – JVS	10,700	10,700	1,070	9,6
A 8% – JACKSON MANN	0	32,314	3,231	29,0
A 3% – ABLE	125,000	125,000	12,500	112,5
/TAG VI	294,626	294,626	44,194	250,4
/STATE LIT	789,486	789,486	78,949	710,5
ED INIT	63,000	29,750	29,750	
RA/BUILDING OPPORT	401,000	0	0	
/ERNOR'S SUMMER YOUTH	1,000,000	2,000,000	0	2,000,0
/HOMELESS VETS	91,000	85,000	8,500	76,5
S/LABOR SHORTAGE	1,109,606	0	0	
OOD JOBS TRUST 91 – 92	74,923	74,923	74,923	
P	430,001	331,244	86,588	244,6
A IVC	145,575	145,575	14,558	131,0
THT	50,000	100,000	100,000	
SUBSTANCE ABUSE	0	150,000	29,500	120,5
OTAL PROJECTED REVENUES	12,368,960	13,842,269	2,694,357	11,147,9

COMPANY	BUILDING	FY'92 BUDGET	FY'93 PROJECTED	FY'91 - '92 $$ CHANGE
ORWAY METAL FINISHING, INC	ALSEN - MAPES	12,995	14,878	1,883
ORWAY METAL FINISHING, INC TAX INDEMNITY	ALSEN - MAPES	10,704	10,702	(2)
CH MAID BAKERY, INC.	ALSEN - MAPES	9,624	9,624	0
CH MAID BAKERY, INC. TAX INDEMNITY	ALSEN - MAPES	22,350	22,350	0
AL LABEL	ALSEN - MAPES	11,459	9,740	(1,719)
AL LABEL TAX INDEMNITY	ALSEN - MAPES	20,000	20,000	0
E REALTY (ESQ. NECKWEAR)	ALSEN - MAPES	18,156	21,249	3,093
E REALTY (ESQ. NECKWEAR) TAX INDEMNITY	ALSEN - MAPES	18,360	18,360	0
EY JUICE	ALSEN - MAPES	5,580	6,174	594
EY JUICE TAX INDEMNITY	ALSEN - MAPES	6,000	6,000	0
ENTERS LOCAL UNION #33	BLDG. 15	23,183	23,183	0
T TRADE UNION	BLDG. 15	19,380	26,097	6,717
ERFRONT PRINTING	BLDG. 32	45,566	45,566	(0)
CO OFFSET	BLDG. 32	75,138	59,125	(16,013)
IGH REST.	BLDG. 32	10,365	864	(9,501)
ILDING CO. INC.	BLDG. 32	125,000	0	(125,000)
IN WALLCOVERINGS	BLDG. 32	91,239	0	(91,239)
IRDABLE INTERIORS (7TH FLOOR)	BLDG. 32	45,737	63,973	18,236
IROABLE INTERIORS (BASEMENT)	BLDG. 32	29,462	57,389	27,927
CON RENTALS (1ST FLR)	BLDG. 32	0	1,553	1,553
CON RENTALS (2ND FLR)	BLDG. 32	0	24,494	24,494
AUGHLIN & ASSOC	BLDG. 32	0	10,831	10,831
C CORP	BLDG. 32	26,772	27,453	681
CON BEARS	BLDG. 32	4,275	0	(4,275)
G DUBE	BLDG. 32	3,000	0	(3,000)
BORO OFFSET	BLDG. 32	16,248	25,308	9,060
LKSCREEN	BLDG. 32	15,590	27,564	11,974
INE COMMUNICATIONS	BLDG. 32	0	16,394	16,394
EL SERVICE CO.	BLDG. 49	9,846	9,846	0
MAN COAR	BLDG. 49	4,920	4,920	0
LD JACOBSON	BLDG. 49	14,072	14,767	695
CON TECHNICAL CENTER	BLDG. 49	12	12	0
AL STRATEGIES INC	BLDG. 49	0	16,612	16,612
BRIDGE AUTOMATION	BLDG. 49	0	1,555	1,555
7 (SEVEN CORP)	53,56 & 38	147,384	147,384	0
ENGINEERING	BLDG. 16	202,319	0	(202,319)
IS SEAFOOD	BLDG. 17	101,099	101,100	1
ALY COMPANY	BLDG. 18 & 54	225,367	257,562	32,195
ON PAIN	BLDG. 29	103,029	124,452	21,423
ON PAIN (AMENDMENT)		0	41,898	41,898
RU OF N.E. (BOSTON PORT)	BLDG. 31	83,593	83,593	0
RU DISTRIBUTORS CAR DELIVERY	BLDG. 31	13,334	13,334	(0)
RU DISTRIBUTORS	BLDG. 31	41,797	41,797	0
RU OF N.E. (BOSTON PORT) CAR DELIVERY	BLDG. 31	26,658	26,658	(0)
SPORT	BMIP	478,714	502,649	23,935
K BEAN	BMIP	1,200	1,200	0
CON DESIGN CENTER	BUILDING 114	139,750	139,750	0
McDONALD	B. 14 (LAND)	27,475	30,975	3,500
ERAL SHIP CORP.	DD4, BLDG.56	410,000	410,000	0
N NAGLE COMPANY	LAND	285,090	285,090	0
LATOR COURIER	LAND	157,014	163,970	6,956
POINT LOBSTERMAN ASSOC.	PIER 10	12,480	13,104	624
SUBLEASE	BLDNG 70	0	8,824	8,824
	TOTAL RENT (PER SCHEDULE)	3,151,336	2,989,921	(161,415)
GETED SEPARATELY				
CON HARBOR PARTNERSHIP - FIXED		75,000	75,000	0
CON HARBOR PARTNERSHIP - %		206,000	179,565	(26,435)
AL CEMENT CORP		150,966	158,819	7,853
OCK ASSOCIATES - FIXED		50,000	50,000	0
OCK ASSOCIATES - %		5,340	8,877	3,537
CON DESIGN CENTER - %		312,750	295,488	(17,262)
ORGATEWAY (Grand Storage)		50,000	0	(50,000)
ORGATEWAY		60,000	75,000	15,000
CON HARBOR CRUISES		2,500	0	(2,500)
OCK #3		100,000	200,000	100,000
	TOTAL BMIP	4,163,892	4,032,670	(131,222)

RKING GARAGE REVENUE & EXPENSE PROJECTIONS

	Month	July 1992	Aug	Sept	Oct	Nov	Dec	Jan 1993	Feb	Mar	Apr	May	June	Total FY93
nants	MPass	225	225	225	225	225	225	225	225	225	225	225	225	2,700
	Daily	50	50	50	50	50	50	50	50	50	50	50	50	600
nTenants	MPass	10	10	10	10	10	10	10	10	10	10	10	10	120
	Daily	10	10	10	10	10	10	10	10	10	10	10	10	120
														0
ents/Daily		0	0	0	0	0	0	0	0	0	0	0	0	0
ents/Monthly Passes		500	0	0	0	0	0	0	0	0	0	0	0	500
locations (Monthly)		0	0	0	0	0	0	400	400	400	400	400	400	2,400
tal occupied		795	295	295	295	295	295	695	695	695	695	695	695	537
nthly Revenue		47,775	15,275	15,275	15,275	15,275	15,275	41,275	41,275	41,275	41,275	41,275	41,275	371,800
ily Revenue		3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	3,200	38,400
sc Events Revenue		1,000	1,000	16,500	7,500	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	34,000
sc Relocat Revenue		0	0	0	0	0	0	0	0	0	0	0	0	0
tal/month		51,975	19,475	34,975	25,975	19,475	19,475	45,475	45,475	45,475	45,475	45,475	45,475	444,200
tal CUM			71,450	106,425	132,400	151,875	171,350	216,825	262,300	307,775	353,250	398,725	444,200	

EDIC BUDGET - FISCAL 1992

EDIC/BOSTON
PROJECTED 1992 BUDGET

ACCOUNT	REVISED 1991 BUDGET	PROJECTED 1992 BUDGET	% CHANGE '91 --> '92
RENT	3,185,866	2,987,826	-6.22%
PARKING	345,000	640,000	85.51%
BHPLP	259,200	281,000	8.41%
BLDC	72,440	77,000	6.29%
BIDFA	26,400	28,000	6.06%
COSTAL CEMENT	138,617	150,966	8.91%
DESIGN CENTER	340,300	312,750	-8.10%
DRYDOCK ASSOCIATES	87,500	105,340	20.39%
SECURITY	140,321	147,337	5.00%
ESCALATION	135,000	115,000	-14.81%
OTHER	89,000	90,000	1.12%
DRYDOCK #3 RENT	0	200,000	
HARBORGATEWAY	60,000	80,000	33.33%
BOSTON THERMAL\LOT F	162,015	0	-100.00%
INTEREST INCOME	195,000	180,000	-7.69%
JCS GRANT/CONTRACT REVENUE	9,635,763	10,296,154	6.85%
BRA GRANT	500,000	500,000	0.00%
TOTAL OPERATING REVENUE	15,372,422	16,191,373	5.33%
SALARIES	4,539,398	4,127,156	-9.08%
FRINGE BENEFITS	1,134,850	1,073,061	-5.44%
TEMPORARY HELP	7,100	7,800	9.86%
INTERNS	35,978	20,000	-44.41%
UTILITIES	154,934	273,917	76.80%
TELEPHONE	128,870	139,546	8.28%
MAINTENANCE	383,693	338,537	-11.77%
VEHICLE	42,580	44,080	3.52%
TRAVEL	23,850	30,000	25.79%
SHUTTLE SERVICE	0	96,000	
ECON. DEVEL. SUPPORT	60,350	63,000	4.39%
PRINT/PUBLIC	98,625	120,225	21.90%
OFFICE RENT	269,900	160,000	-40.72%
OFFICE EXPENSE	226,093	232,950	3.03%
MIS EXPENSE	138,508	154,168	11.31%
PROF FEES	338,500	291,000	-14.03%
INSURANCE	238,600	250,530	5.00%
MORTGAGE INTEREST	217,300	214,114	-1.47%
PROF DEVEL.	21,200	30,900	45.75%
SECURITY EXPENSE	257,620	278,848	8.24%
BAD DEBT	100,000	125,000	25.00%
OTHER	25,375	6,475	-74.48%
PROGRAM SUPPORT (CBO)	7,398,870	8,155,801	10.23%
TOTAL OPERATING EXPENSE	15,842,194	16,233,108	2.47%
NET GAIN/(LOSS) OPERATIONS	(469,771)	(41,735)	

ACCOUNT	REVISED 1991 BUDGET MERGED	PROJECTED 1992 BUDGET	% CHANGE '91 --> '92
PROJECT REVENUE:			
BHP PILOT	323,500	334,575	3.42%
DESIGN CENTER PILOT	877,500	834,000	-4.96%
DRYDOCK ASSOC PILOT	48,700	40,000	-17.86%
BHPLP MTG NOTE	992,900	973,000	-2.00%
DEFERRED DEVEL. GRANT INC.	843,627	875,000	3.72%
TOTAL PROJECT REVENUE	3,086,227	3,056,575	-0.96%
PROJECT EXP/OTHER:			
INTEREST EXP	1,058,500	997,944	-5.72%
BHPLP PILOT	0	75,000	
DESIGN CENTER PILOT	0	200,000	
DEPRECIATION EXP	1,508,797	1,625,000	7.70%
LEASE COMMISSIONS	69,960	65,000	-7.09%
BTC FUNDING	127,500	0	-100.00%
DRYDOCK ASSOC PILOT	0	25,000	
PARKING GARAGE DEBT/LOC	0	0	
TOTAL PROJECT EXPENSE	2,764,757	2,987,944	8.07%
NET GAIN/(LOSS)	(148,302)	26,897	

DIC
/ 1992 PROJECTED BUDGET
OTES AND COMMENTS

REVENUE:

Rent:	See attached schedule
Parking:	Parking revenue is based upon a projected average of 522 passes sold each month at a cost of $65 per month, 225 daily passes sold each working day for $3.50 per day, 185 shuttle passes sold each month at $20 per month as well as revenue from miscellaneous events and cruises.
Drydock Associates:	Projected Gross Receipts $534,000 x 1% = $5,340; Rent $100,000 Total Drydock Associates $105,340
Harborgateway:	Projected revenue from: Grand Storage $50,000 + Boston Harbor Cruises $30,000
Drydock #3 Rent:	FY'92 Projected revenue at $200,000 based on tenant by January 1992.
Interest Income:	$2,500,000 x 7.2% = $180,000
JCS Grant Revenue:	See attached schedule
BRA Grant:	2nd Year of agreement with BRA

EXPENSES:

Salaries:	136 employees at an average annual salary of $30,346.75
Fringe:	26% of projected salaries
Utilities:	Increase in utilities due to costs of operating central parking facility as well as projected increased rates for Water & Sewer and other utilities
Maintenance:	This number includes maintenance costs for all operational projects including the parking garage and the MIP. Non-operational maintenance projects will be included in the capital repairs budget.
Office Rent:	Savings are a result of consolidation of offices to 43 Hawkins St., and the expiration of the 38 Chauncy St lease in January, 1992
MIS Expense:	Additional Costs are due to the upgrade of current JCS staff to EDIC network as well as institution of new Compliance system
Program Support:	This number is a function of JCS grant revenue

PROJECT REVENUE:

BHP PILOT:	(Assessed Value-$13,335,018/1000) x FY'91 Tax Rate-25.09 = $334,575
Design Center PILOT:	Projected Gross Reciepts of $3,336,000 x 25% = $834,000
Drydock Assoc PILOT:	Projected Gross Receipts of $534,000 x 7.5% = $40,000

PROJECT EXPENDITURES:

PILOT's:	These PILOT's equal the $3000,000 payment to the City based upon our FY'92 agreement with City Hall
BTC Funding:	EDIC will not provide the BTC with Direct Financial Support in FY'92

DIC/JCS
Y 1992
ROJECTED GRANT REVENUES

AS OF:
16-Apr-91

FUNDING SOURCE	BUDGET FY'91	PROJECTED FY'92	$$ CHANGE	% CHANGE
JTPA IIA	1,482,457	2,646,758	1,164,301	78.54%
JTPA IIA CF	477,848	200,000	(277,848)	-58.15%
JTPA 6%	35,953	63,637	27,684	77.00%
TOTAL IIA	1,996,258	2,910,395	914,137	45.79%
JTPA IIB	22,636	1,281,648	1,259,012	5561.99%
JTPA IIB CF	0	30,000	30,000	
TOTAL IIB	22,636	1,311,648	1,289,012	5694.52%
PFD/CDBG	789,914	789,914	0	0.00%
JTPA 8% GOVERNOR'S ED	20,500	0	(20,500)	-100.00%
REEP	620,995	558,896	(62,100)	-10.00%
REEP PILOT	0	0	0	
DPW/JVS	400,000	360,000	(40,000)	-10.00%
DPW ADULT/ET SKILLS	1,652,000	1,486,800	(165,200)	-10.00%
DPW ADULT/ET EDUCATION	766,000	689,400	(76,600)	-10.00%
JTPA 3% (ABLE)	138,000	0	(138,000)	-100.00%
JTPA 3% (ESAC)	48,000	0	(48,000)	-100.00%
JTPA 8% - BLOCK GRANT	98,762	0	(98,762)	-100.00%
DPW/TAG VI	264,927	0	(264,927)	-100.00%
DOE/STATE LIT	829,252	621,939	(207,313)	-25.00%
JTPA 8% WORKPLACE ED	21,489	0	(21,489)	-100.00%
ALT ED INIT	63,000	60,000	(3,000)	-4.76%
DPW YOUTH/PPT	449,500	404,550	(44,950)	-10.00%
BUILDING OPPORT CY'90	23,530	0	(23,530)	-100.00%
BUILDING OPPORT CY'91	150,000	160,000	10,000	6.67%
MDC/SUMMER	257,293	0	(257,293)	-100.00%
DOL/HOMELESS VETS	84,000	84,000	0	0.00%
HHS/SSA/NAB	6,000	0	(6,000)	-100.00%
DMS/LABOR SHORTAGE	518,305	466,475	(51,831)	-10.00%
BEACON COMPANIES	28,400	0	(28,400)	-100.00%
NBHOOD JOBS TRUST 90	42,909	0	(42,909)	-100.00%
NBHOOD JOBS TRUST 91-92	42,909	77,900	34,991	81.55%
BEC	301,184	0	(301,184)	-100.00%
OSAP	0	314,238	314,238	
TOTAL PROJECTED REVENUES	9,635,763	10,296,154	660,391	6.85%

COMPANY	BUILDING	FY'91 REVISED BUDGET	FY'92 PROJCTD BUDGET	FY'91-'92 $$ CHANGE
ARBORWAY METAL FINISHING, INC	ALSEN-MAPES	12,995	12,995	
ARBORWAY METAL FINISHING, INC TAX INDEMNITY	ALSEN-MAPES	10,702	10,704	
DUTCH MAID BAKERY, INC.	ALSEN-MAPES	8,301	9,624	1,32
DUTCH MAID BAKERY, INC. TAX INDEMNITY	ALSEN-MAPES	22,350	22,350	
ROYAL LABEL	ALSEN-MAPES	10,027	11,459	1,43
ROYAL LABEL TAX INDEMNITY	ALSEN-MAPES	20,000	20,000	
PRICE REALTY(ESQ. NECKWEAR)	ALSEN-MAPES	18,156	18,156	
PRICE REALTY(ESQ. NECKWEAR) TAX INDEMNITY	ALSEN-MAPES	18,360	18,360	
VALLEY JUICE	ALSEN-MAPES	5,576	5,580	
VALLEY JUICE TAX INDEMNITY	ALSEN-MAPES	6,000	6,000	
CARPENTERS LOCAL UNION #33	BLDG. 15	23,183	23,183	
FIRST TRADE UNION	BLDG. 15	17,650	19,380	1,73
WATERFRONT PRINTING	BLDG. 32	19,340	46,416	27,0
ARTCO OFFSET	BLDG. 32	75,138	75,138	
CORONA CURTAIN	BLDG. 32	103,668	0	(103,6
CHADIS PRINTING	BLDG. 32	59,633	0	(59,6
UNITED LITHOGRAPH	BLDG. 32	75,570	0	(75,5
RALEIGH REST.	BLDG. 32	9,819	7,719	(2,1
SPAULDING CO. INC.	BLDG. 32	106,445	(0)	(106,4
LAPPIN WALLCOVERINGS	BLDG. 32	87,214	98,395	11,1
NOREL SERVICE CO.	BLDG. 49	7,834	7,834	
NEWMAN COAR	BLDG. 49	15,079	4,920	(10,1
ARNOLD JACOBSON	BLDG. 49	13,408	14,072	6
BOSTON TECHNICAL CENTER	BLDG. 49	12	0	(
PIER 7 (SEVEN CORP.)	53,56 & 38	132,966	147,384	14,4
P. X. ENGINEERING	BLDG. 18	176,712	202,319	25,6
STAVIS SEAFOOD	BLDG. 17	101,099	101,099	
L. J. DALY COMPANY	BLDG. 18 & 54	293,476	318,986	25,5
AU BON PAIN	BLDG. 29	103,029	103,029	
SUBARU OF N.E. (BOSTON PORT)	BLDG. 31	83,593	83,593	
SUBARU DISTRIBUTORS CAR DELIVERY	BLDG. 31	13,346	13,001	(3
SUBARU DISTRIBUTORS	BLDG. 31	41,797	41,797	
SUBARU OF N.E. (BOSTON PORT) CAR DELIVERY	BLDG. 31	29,992	29,992	
MASSPORT	BMIP	455,918	478,714	22,7
FRANK BEAN	BMIP	1,200	1,200	
BOSTON DESIGN CENTER	BUILDING 114	133,250	139,750	6,5
M. J. McDONALD	B. 14(LAND)	25,725	27,475	1,7
GENERAL SHIP CORP.	DD4, BLDG.56	397,892	410,000	12,1
JOHN NAGLE COMPANY	LAND	285,090	285,090	
PUROLATOR COURIER	LAND	151,845	151,845	
CITY POINT LOBSTERMAN ASSOC.	PIER 10	12,480	12,480	
LEON CLOTHING (SPACE)	BLDNG 32		0	
CORONA (SPACE)	BLDNG 32		0	
MARK BURTON (SPACE)	BLDNG 32		0	
TOWEL (SPACE)	BLDNG 19		0	
CHADIS (SPACE)	BLDNG 32		0	
MISCELLANEOUS			7,787	7,7
	TOTAL RENT (PER SCHEDULE)	3,185,866	2,987,826	(198,0
BUDGETED SEPARATELY				
BOSTON HARBOR PARTNERSHIP - FIXED		75,000	75,000	
BOSTON HARBOR PARTNERSHIP - %		184,200	206,000	21,8
COSTAL CEMENT CORP		138,617	150,966	12,3
DRYDOCK ASSOCIATES - FIXED		81,000	100,000	19,0
DRYDOCK ASSOCIATES - %		6,500	5,340	(1,1
BOSTON DESIGN CENTER - %		340,300	312,750	(27,5
HARBORGATEWAY		60,000	50,000	(10,0
BOSTON HARBOR CRUISES		20,000	30,000	10,0
DRYDOCK #3		0	200,000	200,0
BOSTON THERMAL		68,909	0	(68,9
	TOTAL BMIP	4,160,391	4,117,882	(42,5

EDIC

Fiscal 1991

Budget

EDIC BOSTON

BUDGET FOR FISCAL 1991 & PRELIMINARY 1992 PROJECTION

ACCOUNT	YEAR TO DATE 5/31/90	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED	1992 BGT EDIC ONLY	1992 BGT JCS ONLY	1992 BUDGET MERGED
RENT	3,273,739	3,655,858	3,317,242	0	3,317,242	4,092,240	0	4,092,240
PARKING LOT	322,797	410,000	440,000	0	440,000	850,000	0	850,000
BEPLP	254,499	380,000	259,200	0	259,200	281,000	0	281,000
BLDC	70,617	77,037	72,440	0	72,440	82,000	0	82,000
BIDFA	23,049	25,144	26,400	0	26,400	28,000	0	28,000
COSTAL CEMENT	117,246	210,809	138,617	0	138,617	139,700	0	139,700
DESIGN CENTER	323,563	216,694	370,300	0	370,300	375,000	0	375,000
DRYDOCK ASSOCIATES	47,551	50,000	87,500	0	87,500	110,000	0	110,000
SECURITY	106,969	135,500	140,321	0	140,321	164,000	0	164,000
ESCALATION	76,176	105,000	135,000	0	135,000	145,000	0	145,000
OTHER	109,341	100,000	89,000	0	89,000	30,000	0	30,000
DRYDOCK #3 RENT	0	0	0	0	0	300000	0	300000
HARBORGATEWAY	175,000	100,000	60,000	0	60,000	220,000	0	220,000
BOSTON THERMAL\LOT F	0	63,000	0	0	0	176,000	0	176,000
USA INTEREST INCOME	193,684	187,000	195,000	0	195,000	100,000	0	100,000
USA SETTLEMENT FUNDS	375,000	375,000	0	0	0	0	0	0
S. BOSTON/CHARLESTOWN	50,000	50,000	0	0	0	0	0	0
JCS PROJECTED REVENUE	0	0	0	9,635,763	9,635,763	0	9,635,000	9,635,000
URA GRANT	0	0	0	1,000,000	1,000,000	0	1,000,000	1,000,000
TOTAL REVENUE	5,519,231	6,141,042	5,331,020	10,635,763	15,966,783	7,092,940	10,635,000	17,727,940
SALARIES	2,157,272	2,369,330	2,351,985	2,492,830	4,844,815	2,480,608	2,460,886	4,941,494
FRINGE BENEFITS	463,448	592,331	661,979	623,208	1,285,187	694,112	614,014	1,308,125
TEMPORARY HELP	109,299	90,000	2,100	5,000	7,100	10,000	0	10,000
INTERNS	30,542	31,500	35,978	0	35,978	30,000	0	30,000
UTILITIES	93,077	131,500	154,934	0	154,934	184,500	0	184,500
TELEPHONE	26,733	18,260	61,870	67,000	128,870	72,000	68,000	140,000
MAINTENANCE	211,438	239,950	351,693	0	351,693	503,000	8,000	511,000
VEHICLE	31,627	39,000	37,330	5,250	42,580	44,000	1,000	45,000
TRAVEL	7,581	10,000	10,350	13,500	23,850	15,000	15,000	30,000
CON. DEVEL. SUPPORT	24,839	28,400	53,850	6,500	60,350	120,000	10,000	130,000
PRINT/PUBLIC	39,821	53,500	53,825	44,800	98,625	65,000	55,000	120,000
OFFICE RENT	236,432	241,000	269,900	0	269,900	150,000	0	150,000
OFFICE EXPENSE	84,274	81,000	125,093	101,000	226,093	145,000	125,000	270,000
MIS EXPENSE	102,292	112,500	75,508	63,000	138,508	85,000	70,000	155,000
PROF FEES	799,745	635,000	227,500	111,000	338,500	540,000	115,000	655,000
INSURANCE	183,674	201,000	238,600	0	238,600	260,000	0	260,000
MORTGAGE INTEREST	212,112	245,000	217,300	0	217,300	215,000	0	215,000
POF DEVEL.	6,012	14,000	11,200	10,000	21,200	10,000	10,000	20,000
DRYDOCK	49,656	74,000	0	0	0	0	0	0
SECURITY EXPENSE	205,299	212,000	228,620	29,000	257,620	235,000	32,000	267,000
BAD DEBT	395,600	462,720	100,000	0	100,000	100,000	0	100,000
OTHER	9,038	0	8,175	17,200	25,375	57,000	26,000	83,000
PROGRAM SUPPORT (CBO)	0	0	0	7,398,870	7,398,870	0	7,400,100	7,400,100
TOTAL OPERATING EXP.	5,479,811	5,881,991	5,277,789	10,988,158	16,265,947	6,015,220	11,010,000	17,025,220
NET INCOME OPERATIONS	39,420	259,051	53,231	(352,395)	(299,164)	1,077,720	(375,000)	702,720

EDIC BOSTON

BUDGET FOR FISCAL 1991 & PRELIMINARY 1992 PROJECTION

ACCOUNT	YEAR TO DATE 5/31/90	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT DCS ONLY	1991 BUDGET MERGED	1992 BGT EDIC ONLY	1992 BGT DCS ONLY	1992 BUDGET MERGED
PROJECT REVENUE								
HP PILOT	325,467	462,000	323,500	0	323,500	325,000	0	325,000
DESIGN CENTER PILOT	676,875	799,372	585,105	402,395	987,500	590,000	405,000	995,000
DRYDOCK ASSOC PILOT	25,200	50,000	48,700	0	48,700	90,000	0	90,000
HPLP MTG NOTE	922,532	1,010,856	992,900	0	992,900	973,000	0	973,000
GRANT CONTRACT INCOME	1,485,000	1,620,000	843,627	0	843,627	875,000	0	875,000
INTS	3,000							
TOTAL	3,438,075	3,942,228	2,793,832	402,395	3,196,227	2,853,000	405,000	3,258,000
PROJECT EXP OTHER								
INTEREST EXP	946,105	1,097,480	1,008,500	50,000	1,058,500	1,004,400	30,000	1,034,400
HPLP PILOT	346,500	462,000	50,000	0	50,000	60,000	0	60,000
DESIGN CENTER PILOT	371,250	405,000	175,000	0	175,000	210,000	0	210,000
DEPRECIATION EXP	1,752,649	1,950,000	1,416,554	0	1,416,554	1,448,000	0	1,448,000
LEASE COMMISSIONS	52,940	69,000	69,960	0	69,960	65,000	0	65,000
TIC FUNDING	183,333	200,000	100,000	0	100,000	100,000	0	100,000
DRYDOCK ASSOC PILOT	15,351	16,758	25,000	0	25,000	30,000	0	30,000
PARKING GRG DEBT SERV.						633,806	0	633,806
	3,668,128	4,200,238	2,845,014	50,000	2,895,014	3,551,206	30,000	3,581,206
NI/(LOSS) WITHOUT USA	(190,633)	1,041	2,049	0	2,049	379,514	0	379,514
USA CASE	2,529,303							
NET INCOME/(LOSS)	2,338,670	1,041	2,049	0	2,049	379,514	0	379,514 *

NOTE: * will be used to establish a Maintenance/Structural Reserve for the corporation's assets in future years

BMIP RENT SCHEDULE FOR FISCAL 1991 (JULY 1, 1990 - JUNE 30, 1991)

COMPANY	BUILDING	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL	
ARBORWAY METAL FINISHING, INC	ALSEN-MAPES	1,082.92	1,082.92	1,082.92	1,082.92	1,082.92	1,082.92	1,082.92	1,082.92	1,082.92	1,082.92	1,082.92	1,082.92	12,995	
DUTCH MAID BAKERY, INC.	ALSEN-MAPES	681.75	681.75	681.75	681.75	681.75	681.75	681.75	681.75	681.75	681.75	681.75	682.00	8,181	
ROYAL LABEL	ALSEN-MAPES	811.69	811.69	811.69	811.69	811.69	811.69	811.69	811.69	811.69	811.69	954.93	954.93	10,027	
PRICE REALTY(ESQ. MECHNEAR)	ALSEN-MAPES	1,513.00	1,513.00	1,513.00	1,513.00	1,513.00	1,513.00	1,513.00	1,513.00	1,513.00	1,513.00	1,513.00	1,513.00	18,156	
VALLEY JUICE TAX INDEMNITY	ALSEN-MAPES	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	6,000	
VALLEY JUICE	ALSEN-MAPES	464.66	464.66	464.66	464.66	464.66	464.66	464.66	464.66	464.66	464.66	464.66	464.66	5,576	
ARBORWAY METAL FINISHING, INC TAX INDEMNITY	ALSEN-MAPES	891.81	891.81	891.81	891.81	891.81	891.81	891.81	891.81	891.81	891.81	891.81	891.81	10,702	
ROYAL LABEL TAX INDEMNITY	ALSEN-MAPES	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	20,000	
DUTCH MAID BAKERY, INC. TAX INDEMNITY	ALSEN-MAPES	1,862.50	1,862.50	1,862.50	1,862.50	1,862.50	1,862.50	1,862.50	1,862.50	1,862.50	1,862.50	1,862.50	1,862.50	22,350	
PRICE REALTY(ESQ. MECHNEAR) TAX INDEMNITY	ALSEN-MAPES	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	18,360	
														0	132,467
CARPENTERS LOCAL UNION #33	BLDG. 15	1,931.88	1,931.88	1,931.88	1,931.88	1,931.88	1,931.88	1,931.88	1,931.88	1,931.88	1,931.88	1,931.88	1,931.88	23,183	
FIRST TRADE UNION	BLDG. 15	1,470.86	1,470.86	1,470.86	1,470.86	1,470.86	1,470.86	1,470.86	1,470.86	1,470.86	1,470.86	1,470.86	1,470.86	17,650	
														0	40,833
LEON CLOTHING	BLDG. 32	7,585.25	7,585.25	7,585.25	7,585.25	7,585.25	7,585.25	7,585.25	7,585.25	7,585.25	7,585.25	7,585.25	7,585.25	91,303	
ARTCO OFFSET	BLDG. 32	6,261.50	6,261.50	6,261.50	6,261.50	6,261.50	6,261.50	6,261.50	6,261.50	6,261.50	6,261.50	6,261.50	6,261.50	75,138	
CORDON CURTAIN	BLDG. 32	17,277.93	17,277.93	17,277.93	17,277.93	17,277.93	17,277.93	2,369.58	2,369.58	2,369.58	2,369.58	2,369.58	2,369.58	117,885	
CHAPIS PRINTING	BLDG. 32	11,926.67	11,926.67	11,926.67	11,926.67	11,926.67	11,926.67	11,926.67	11,926.67	11,926.67	11,926.67	5,963.33	5,963.33	131,193	
MURDOCK MAILING	BLDG. 32	former Mark Burton space						3,245.00	3,245.00	3,245.00	3,245.00	3,245.00	3,245.00	19,470	
STAR LITHO	BLDG. 32	1/2 former Stitz space							7,083.33	7,083.33	7,083.33	7,083.33	7,083.33	35,417	
RALEIGH REST.	BLDG. 32	818.29	818.29	818.29	818.29	818.29	818.29	818.29	818.29	818.29	818.29	818.29	818.29	9,819	
SPAULDING CO. INC.	BLDG. 32	7,752.33	7,752.33	7,752.33	7,752.33	7,752.33	7,752.33	7,752.33	10,435.83	10,435.83	10,435.83	10,435.83	10,435.83	106,445	
LAPPIN WALLCOVERINGS	BLDG. 32	6,336.08	6,336.08	6,336.08	6,336.08	6,336.08	6,336.08	6,336.08	6,336.08	6,336.08	6,336.08	6,336.08	6,336.08	76,033	
														0	661,704
NOREL SERVICE CO.	BLDG. 49	652.80	652.80	652.80	652.80	652.80	652.80	652.80	652.80	652.80	652.80	652.80	652.80	7,834	
NEUMAN COAR	BLDG. 49	1,235.96	1,235.96	1,235.96	1,235.96	1,235.96	1,235.96	1,235.96	1,235.96	1,297.76	1,297.76	1,297.76	1,297.76	15,079	
ARNOLD JACOBSON	BLDG. 49	1,072.46	1,072.46	1,126.08	1,126.08	1,126.08	1,126.08	1,126.08	1,126.08	1,126.08	1,126.08	1,126.08	1,126.08	13,426	
BOSTON TECHNICAL CENTER	BLDG. 49	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	12	
														0	36,330
PIER 7 (SEVEN CORP.)	52,56 / 59	10,680.00	10,680.00	10,680.00	10,680.00	10,680.00	10,680.00	10,680.00	10,680.00	10,680.00	12,282.00	12,282.00	12,282.00	132,966	
P. K. ENGINEERING	BLDG. 16	14,726.00	14,726.00	14,726.00	14,726.00	14,726.00	14,726.00	14,726.00	14,726.00	14,726.00	14,726.00	14,726.00	14,726.00	176,712	
STAVIS SEAFOOD	BLDG. 17	8,424.88	8,424.88	8,424.88	8,424.88	8,424.88	8,424.88	8,424.88	8,424.88	8,424.88	8,424.88	8,424.88	8,424.88	101,099	
J. J. DALY COMPANY	BLDG. 18	17,886.25	17,886.25	17,886.25	17,886.25	17,886.25	17,886.25	17,886.25	17,886.25	17,886.25	17,886.25	17,886.25	17,886.25	214,635	
FREEMAN DECORATING	BLDG. 19	former Toute space									39,072.00	39,072.00	39,072.00	117,216	
AU BON PAIN	BLDG. 29	8,585.71	8,585.71	8,585.71	8,585.71	8,585.71	8,585.71	8,585.71	8,585.71	8,585.71	8,585.71	8,585.71	8,585.71	103,029	
SUBARU OF N.E. (BOSTON PORT)	BLDG. 31	single payment											83,593.34	83,593	
SUBARU DISTRIBUTORS CAR DELIVERY	BLDG. 31	1,112.20	1,112.20	1,112.20	1,112.20	1,112.20	1,112.20	1,112.20	1,112.20	1,112.20	1,112.20	1,112.20	1,112.20	13,346	
SUBARU DISTRIBUTORS	BLDG. 31	3,483.05	3,483.05	3,483.05	3,483.05	3,483.05	3,483.05	3,483.05	3,483.05	3,483.05	3,483.05	3,483.05	3,483.05	41,797	
SUBARU OF N.E. (BOSTON PORT) CAR DELIVERY	BLDG. 31	2,499.38	2,499.38	2,499.38	2,499.38	2,499.38	2,499.38	2,499.38	2,499.38	2,499.38	2,499.38	2,499.38	2,499.38	29,992	
J. J. DALY COMPANY	BLDG. 54	6,570.09	6,570.09	6,570.09	6,570.09	6,570.09	6,570.09	6,570.09	6,570.09	6,570.09	6,570.09	6,570.09	6,570.09	78,841	
MASSPORT	BMIP	36,916.43	36,916.43	36,916.43	36,916.43	36,916.43	36,916.43	38,762.25	38,762.25	38,762.25	38,762.25	38,762.25	38,762.25	455,918	
FRANK BEAN	BMIP	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200	
BOSTON DESIGN CENTER	BUILDING 1141	10,833.33	10,833.33	10,833.33	10,833.33	10,833.33	10,833.33	10,833.33	10,833.33	11,645.83	11,645.83	11,645.83	11,645.83	133,250	
BOSTON HARBOR PARTNERS	BUILDING 1141	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	6,250.00	75,000	

BMIP RENT SCHEDULE FOR FISCAL 1991 (JULY 1, 1990 - JUNE 30, 1991)

COMPANY	BUILDING	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL	
M. J. McDONALD	B. 14(LAND)	2,143.75	2,143.75	2,143.75	2,143.75	2,143.75	2,143.75	2,143.75	2,143.75	2,143.75	2,143.75	2,143.75	2,143.75	25,725	
GENERAL SHIP CORP.	DD4, BLDG.561	33,157.66	33,157.66	33,157.66	33,157.66	33,157.66	33,157.66	33,157.66	33,157.66	33,157.66	33,157.66	33,157.66	33,157.66	397,892	
SHAUGHNESSY & AHERN CO.	GATEWAY PARCI													0	
JOHN NAGLE COMPANY	LAND	23,757.52	23,757.52	23,757.52	23,757.52	23,757.52	23,757.52	23,757.52	23,757.52	23,757.52	23,757.52	23,757.52	23,757.52	285,090	
PUROLATOR COURIER	LAND	12,653.75	12,653.75	12,653.75	12,653.75	12,653.75	12,653.75	12,653.75	12,653.75	12,653.75	12,653.75	12,653.75	12,653.75	151,845	
COASTAL CEMENT CORP.	LAND	11,551.44	11,551.44	11,551.44	11,551.44	11,551.44	11,551.44	11,551.44	11,551.44	11,551.44	11,551.44	11,551.44	11,551.44	138,617	
CITY POINT LOBSTERMAN ASSOC.	PIER 10	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	1,040.00	12,480	
DRYDOCK ASSOCIATES	SECTION A	4,166.67	4,166.67	4,166.67	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	8,333.33	87,500	
															2,857,742
(38) TOTAL		291,806.84	291,806.84	291,959.16	296,626.32	296,626.32	297,872.14	286,208.79	295,975.82	296,849.92	337,523.92	331,703.82	415,417.47	3,729,076	3,729,076

ADJUST FOR THE FOLLOWING ITEMS

BUDGETED SEPARATELY

BOSTON HARBOR PARTNERSHIP (MINUS)	75,000
COSTAL CEMENT CORP (MINUS)	138,617
DRYDOCK ASSOCIATES (MINUS)	87,500
DRYDOCK ASSOCIATES % RENT (PLUS)	6,500

CHANGE IN PROJECTION

BUILDING 19 PROJECTED (MINUS)	117,216
	3,317,242

* ROYAL LABEL TAX INDEMNITY PAYMENTS INCREASE AT MAY 1991

BUDGET PROJECTIONS
Parking Garage Revenue Projection

7/1/90 - 6/30/91

380 monthly passes
@ 55/month

180 daily passes
@ 4/day

$440,000

7/1/91 - 6/30/92

640 monthly passes
@ 67.50/month

278 daily passes
@ 4.50/day

$850,000

Increase projectiion due to:

. Lease up of Building 32
. Lease up of BDC
. Third Harbor Tunnel Displacement
. Harbor Gateway Construction
. Installation of Parking Signs

PROJECTED REVENUE
JCS
FISCAL 1991

Funding Source	Total	Program Support (CBO)	Administration
JTPA	3,104,561	2,693,627	410,934
CDBG	789,914	0	789,914
DPW	2,699,338	2,294,437	404,901
(11) VARIOUS OTHER	3,041,950	2,410,806	631,144
Total	9,635,763	7,398,870	2,236,893

FY 91 BUDGET PROPOSAL
FRINGE BENEFITS

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
FICA	7.51%	7.65%	7.65%	7.65%
UNEMPLOYMENT TAX	0.70%	0.30%	0.30%	0.30%
HEALTH INSURANCE	10.79%	13.25%	10.40%	11.78%
LIFE & DISABILITY	1.00%	1.25%	1.25%	1.25%
RETIREMENT/THRIFT	5.00%	5.40%	5.40%	5.40%
TOTAL:	25.00%	27.85%	25.00%	26.38%

FY 91 BUDGET PROPOSAL
UTILITIES

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
ELECTRICITY	99,700	119,864	0	119,864
GAS	12,800	28,970	0	28,970
FUEL OIL	1,000	1,100	0	1,100
WATER & SEWER	15,000	5,000	0	5,000
TOTAL:	128,500	154,934	0	154,934
TELEPHONE	18,260	61,870	36,000	97,870
TELEPHONE EQUIPMENT			31,000	31,000
	18,260	61,870	67,000	128,870

FY 91 BUDGET PROPOSAL
MAINTENANCE

	1990 BUDGET	1991 BGT EDIC ONLY	*1991 BGT JCS ONLY	1991 BUDGET MERGED
BUILDING REPAIRS	45,000	56,000	0	56,000
EQUIPMENT REPAIRS	5,250	17,000	0	17,000
JANITORIAL SUPPLIES	7,500	9,257	0	9,257
MIS SERVICE CONTRACTS	41,200	1,740	0	1,740
SNOW PLOW	27,000	58,000	0	58,000
MAINTENANCE SUPPLIES	24,000	41,740	0	41,740
SERVICE CONTRACTS	2,500	13,100	0	13,100
ELEVATOR SERVICES	30,000	38,700	0	38,700
FIRE ALARM SERVICES	4,500	26,380	0	26,380
TRASH SERVICES	9,000	32,456	0	32,456
EMERGENCY GENERATOR	1,100	1,200	0	1,200
CHEMICAL TREATMENT	3,200	3,320	0	3,320
HEATING MAINTENANCE	31,500	45,550	0	45,550
EQUIPMENT RENTAL	1,500	1,500	0	1,500
MISC. MAINTENANCE	0	0	0	0
SECURITY ALARM	500	0	0	0
LANDSCAPE	6,200	5,750	0	5,750
	239,950	351,693	0	351,693
DRYDOCK**	74,000	0	0	0

* City of Boston will continue to support maintenance costs for JCS.
** FY-90 Budget of $74,000 was for electric. In FY-91 we moved electric costs for the Drydock to Utilities.

FY 91 BUDGET PROPOSAL
VEHICLE EXPENSE

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
VEHICLE RENTAL	30,000	*31,000	**4,650	35,650
VEHICLE MAINTENANCE	4,000	3,000	600	3,600
OTHER VEHICLE	5,000	3,330	0	3,330
	39,000	37,330	5,250	42,580
GASOLINE	3,000	6,200	0	6,200

* EDIC represents 6 vehicles.
** JCS represents 1 vehicle.

FY 91 BUDGET PROPOSAL
ECONOMIC DEVELOPMENT SUPPORT

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
ECONOMIC DEVEL. SUPPORT *	19,900	43,850	0	43,850
ADVRTNG MEDIA/MARKETING **	0	5,000	6,500	11,500
ADVERTISING OTHER **	8,500	5,000	0	5,000
	28,400	48,850	0	48,850

* JOB FAIR
COMMUNITY MEETINGS
PUBLIC HEARINGS
BOSTON JOBS YOUTH
SLIDE SHOW
EDIC BROCHURE
MIP MAP
BOARD LUNCHES
SPECIAL EVENTS
MEETINGS, SEMINARS
YOUTH CAMPAIGNS MATERIALS
SUMMER JOBS
FACILTY RENTALS

** PUBLIC NOTICES
RFP's
CONTRACT ADVERTISING
EMPLOYMENT ADVERTISING

FY 91 BUDGET PROPOSAL
PRINTING & PUBLICATIONS

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
DUES & SUBSCRIPTIONS	9,000	9,715	7,800	17,515
BROCHURES	0	0	0	0
DESIGN/PHOTOGRAPHY	15,100	6,100	4,000	10,100
REFERENCE BOOKS	1,550	3,135	0	3,135
OTHER PRINTING	27,850	*34,875	33,000	67,875
	53,500	53,825	44,800	98,625

Detail:

* Summer Jobs Material
Employee Handbook
Personnel Policy Manual revisions
Plant Closing Brochure
Sitefinder
BTC Programs, Certificates, Invitations
BTC Brochures
Special Events Materials
Newsletters
Park News
Working Together South Boston
EDIC EIR Master Plan
BMU
Fire Brochure
MAG Cards

FY 91 BUDGET PROPOSAL
OFFICE EXPENSE

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
OFFICE SUPPLIES	41,500	65,896	38,000	103,896
OFFICE EQUIPMENT RENT	23,500	*45,672	0	48,972
OFFICE EQUIPMENT MAINT.	3,000	2,500	0	2,500
BULK/SPECIAL MAIL POSTAGE	10,000	7,725	15,000	22,725
OFFICE FURNITURE EXP.	3,000	0	48,000	48,000
TOTAL:	81,000	125,093	101,000	226,093
TEMPORARY SERVICES	90,000	2,100	5,000	7,100

Detail:

Rental/Lease costs of Office Furniture and Partitions
Pagers

FY 91 BUDGET PROPOSAL
MANAGEMNENT INFORMATION SERVICE

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
M. I. S. EQUIPMENT RENTAL	105,000	*72,008	37,000	109,008

* Represents new MIS installation.

FY 91 BUDGET PROPOSAL
PROFESSIONAL FEES

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
LEGAL FEES	185,000	116,000	14,000	130,000
AUDIT FEES	42,000	50,000	65,000	115,000
ARCHITECTURAL/ENGINEERING	10,000	20,000	0	20,000
OTHER PROFESSIONAL FEES	388,000	*40,500	32,000	72,500
M. I. S. CONSULTANTS	10,000	1,000	0	1,000
	635,000	227,500	111,000	338,500

*Projects:
Crosstown $20,500
Economic Development Support $20,000

FY 91 BUDGET PROPOSAL
PROFESSIONAL DEVELOPMENT

	1990 BUDGET	1991 BGT EDIC ONLY	1991 BGT JCS ONLY	1991 BUDGET MERGED
CONFERENCES & SEMINARS	14,000	11,200	10,000	21,200

M/WBE

UTILIZATION

M/WBE UTILIZATION

Pursuant to the City of Boston's Ordinance promoting the utilization of minority and women owned businesses enterprises (M/WBEs) in the City of Boston, EDIC's goal is that a minimum of 15% of the "eligible" dollars expended as a result of the procurement of goods and services be expended on certified MBEs and 5% on certified WBEs. As part of EDIC's ongoing efforts to actively seek out M/WBEs, the Purchasing Coordinator and Administrative Services Manager utilize the M/WBE directories published by the City of Boston, Massachusetts Water Resources Authority (MWRA), and the State Office of Minority & Women Business Assistance (SOMWBA), as well as information available from the New England Minority Purchasing Council, when procuring goods and services. EDIC also participates in regularly scheduled Trade Fairs held by the City's Minority and Women Business Enterprise Office.

The attached reports outline EDIC's current performance through the first quarter of Fiscal Year 1994, and year end totals for Fiscal Years 1991-1993. This data has been compiled by EDIC staff. The City's M/WBE Office generates its own reports based on transactions processed through the City's Auditing Department, but EDIC does not process any of its transactions through the Auditing Department.

At a minimum the EDIC Assistant Director/Treasurer reviews the utilization of M/WBEs on a quarterly basis. This information is compiled by the EDIC Purchasing Coordinator and is reviewed by the Purchasing Manager on a monthly basis.

M/WBE

UTILIZATION

1ST QTR. 9/30/94

M/WBE UTILIZATION REPORT
07/01/93 TO 9/30/93

OPERATING EXPENSES

ELIGIBLE DOLLAR CATEGORIES	FY 1994 BUDGET	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
TEMPORARY HELP	$31,800.00	$20,830.00		0.0%	$768.50	3.7%
MAINTENANCE	$269,595.00	$35,953.00	$250.00	0.7%	$2,309.07	6.4%
ECON. DEV. SUPPORT	$75,000.00	$4,275.00	$200.00	4.7%	$700.00	16.4%
PRINT/PUBLIC	$80,029.00	$12,111.00	$399.27	3.3%	$4,973.19	41.1%
OFFICE EXPENSE	$179,358.00	$35,343.00	$3,310.65	9.4%	$1,118.28	3.2%
M.I.S. EXPENSE	$145,050.00	$42,360.00	$2,192.44	5.2%		0.0%
PROFESSIONAL FEES	$216,693.00	$50,469.00	$46,767.90	92.7%		0.0%
CBO CONTRACTS	$11,658,000.00	$2,964,497.00	$2,299,289.00	77.6%		0.0%
TOTAL	$12,855,525.00	$3,165,838.00	$2,352,409.26	74.3%	$9,869.04	0.3%

OPERATING EXPENSES **NO CBOs**

ELIGIBLE DOLLAR CATEGORIES	FY 1994 BUDGET	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
TEMPORARY HELP	$31,800.00	$20,830.00		0.0%	$768.50	3.7%
MAINTENANCE	$269,595.00	$35,953.00	$250.00	0.7%	$2,309.07	6.4%
ECON. DEV. SUPPORT	$75,000.00	$4,275.00	$200.00	4.7%	$700.00	16.4%
PRINT/PUBLIC	$80,029.00	$12,111.00	$399.27	3.3%	$4,973.19	41.1%
OFFICE EXPENSE	$179,358.00	$35,343.00	$3,310.65	9.4%	$1,118.28	3.2%
M.I.S. EXPENSE	$145,050.00	$42,360.00	$2,192.44	5.2%	$0.00	0.0%
PROFESSIONAL FEES	$216,693.00	$50,469.00	$46,767.90	92.7%		0.0%
TOTAL	$997,525.00	$201,341.00	$53,120.26	26.4%	$9,869.04	4.9%

CAPITAL PROJECTS – FY 1993/1994

CONTRACT PROJECT	CONTRACT AMOUNT	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
REHAB OF BERTH 10	$1,967,844.00	$1,079,847.00	$485,916.00	45.0%	$12,420.00	1.2%
TERMINAL STREET	$1,962,963.00	$775,355.00	$101,741.00	13.1%	$119,939.00	15.5%
BLDG. 32 – 8TH FLOOR SUBDIV	$16,000.00	$11,760.00	$11,760.00	0.0%		0.0%
PIER #7/WHARF 8	$49,000.00	$32,492.00		0.0%		0.0%
25 FID KENNEDY	$700,000.00	$9,200.00		0.0%		0.0%
TOTAL	$4,695,807.00	$1,908,654.00	$599,417.00	31.4%	$132,359.00	6.9%

M/WBE UTILIZATION

FISCAL YEAR 1994

FY 1994 GOALS
M/WBE UTILIZATION REPORT
07/01/93 TO 9/30/93

OPERATING EXPENSES

ELIGIBLE DOLLAR CATEGORIES	FY 1994 BUDGET	PROJECTED EXPENDITURES	GOAL MBE EXPENDITURES	MBE %	GOAL WBE EXPENDITURES	WBE %
TEMPORARY HELP	$31,800.00	$31,800.00	$0.00	0.0%	$1,590.00	5.0%
MAINTENANCE	$269,595.00	$269,595.00	$13,479.75	5.0%	$13,479.75	5.0%
ECON. DEV. SUPPORT	$75,000.00	$75,000.00	$11,250.00	15.0%	$3,750.00	5.0%
PRINT/PUBLIC	$80,029.00	$80,029.00	$4,001.45	5.0%	$8,002.90	10.0%
OFFICE EXPENSE	$179,358.00	$179,358.00	$26,903.70	15.0%	$8,967.90	5.0%
M.I.S. EXPENSE	$145,050.00	$145,050.00	$21,757.50	15.0%	$7,252.50	5.0%
PROFESSIONAL FEES	$216,693.00	$216,693.00	$108,346.50	50.0%	$10,834.65	5.0%
CBO CONTRACTS	$11,858,000.00	$11,858,000.00	$2,371,600.00	20.0%	$118,580.00	1.0%
TOTAL	$12,855,525.00	$12,855,525.00	$2,557,338.90	19.9%	$172,457.70	1.3%

OPERATING EXPENSES NO CBOs

ELIGIBLE DOLLAR CATEGORIES	FY 1994 BUDGET	PROJECTED EXPENDITURES	GOAL MBE EXPENDITURES	MBE %	GOAL WBE EXPENDITURES	WBE %
TEMPORARY HELP	$31,800.00	$31,800.00	$0.00	0.0%	$1,590.00	5.0%
MAINTENANCE	$289,595.00	$269,595.00	$13,479.75	5.0%	$13,479.75	5.0%
ECON. DEV. SUPPORT	$75,000.00	$75,000.00	$11,250.00	15.0%	$3,750.00	5.0%
PRINT/PUBLIC	$80,029.00	$80,029.00	$4,001.45	5.0%	$8,002.90	10.0%
OFFICE EXPENSE	$179,358.00	$179,358.00	$26,903.70	15.0%	$8,967.90	5.0%
M.I.S. EXPENSE	$145,050.00	$145,050.00	$21,757.50	15.0%	$7,252.50	5.0%
PROFESSIONAL FEES	$216,693.00	$216,693.00	$108,346.50	50.0%	$10,834.65	5.0%
TOTAL	$997,525.00	$997,525.00	$185,738.90	18.6%	$53,877.70	5.4%

M/WBE UTILIZATION

M/WBE UTILIZATION REPORT
07/01/92 – 06/30/93

OPERATING EXPENSES

ELIGIBLE DOLLAR CATEGORIES	FY 1993 BUDGET	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
TEMPORARY HELP	$35,000.00	$44,111.00		0.0%	$1,932.93	4.4%
MAINTENANCE	$336,096.00	$312,311.00	$3,947.36	1.3%	$12,311.49	3.9%
ECON. DEV. SUPPORT	$105,440.00	$125,539.00	$4,340.00	3.5%	$8,809.00	7.0%
PRINT/PUBLIC	$87,300.00	$92,161.00	$22,747.70	24.7%	$6,930.53	7.5%
OFFICE EXPENSE	$204,875.00	$192,268.00	$33,113.90	17.2%	$2,419.03	1.3%
M.I.S. EXPENSE	$178,990.00	$157,334.00	$8,093.34	5.1%	$0.00	0.0%
PROFESSIONAL FEES	$218,840.00	$335,937.00	$104,348.09	31.1%	$13,805.00	4.1%
CBO CONTRACTS	$13,820,964.00	$14,568,739.00	$5,246,518.15	36.0%		0.0%
TOTAL	$14,987,505.00	$15,828,400.00	$5,423,108.54	34.3%	$46,207.98	0.3%

OPERATING EXPENSES NO CBOs

ELIGIBLE DOLLAR CATEGORIES	FY 1993 BUDGET	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
TEMPORARY HELP	$35,000.00	$44,111.00		0.0%	$1,932.93	4.4%
MAINTENANCE	$336,096.00	$312,311.00	$3,947.36	1.3%	$12,311.49	3.9%
ECON. DEV. SUPPORT	$105,440.00	$125,539.00	$4,340.00	3.5%	$8,809.00	7.0%
PRINT/PUBLIC	$87,300.00	$92,161.00	$22,747.70	24.7%	$6,930.53	7.5%
OFFICE EXPENSE	$204,875.00	$192,268.00	$33,113.90	17.2%	$2,419.03	1.3%
M.I.S. EXPENSE	$178,990.00	$157,334.00	$8,093.34	5.1%	$0.00	0.0%
PROFESSIONAL FEES	$218,840.00	$335,937.00	$104,348.09	31.1%	$13,805.00	4.1%
TOTAL	$1,166,541.00	$1,259,661.00	$176,590.39	14.0%	$46,207.98	3.7%

CAPITAL PROJECTS – FY 1993/1994

CONTRACT PROJECT	CONTRACT AMOUNT	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
REHAB OF BERTH 10	$1,967,844.00	$1,079,847.00	$485,918.00	45.0%	$12,420.00	1.2%
TERMINAL STREET	$1,962,963.00	$775,355.00	$101,741.00	13.1%	$119,939.00	15.5%
BLDG. 32–8TH FLOOR SUBDIV	$16,000.00	$11,760.00	$11,760.00	0.0%		0.0%
PIER #7/WHARF 8	$49,000.00	$32,492.00		0.0%		0.0%
25 FID KENNEDY	$700,000.00	$9,200.00		0.0%		0.0%
TOTAL	$4,695,807.00	$1,908,654.00	$599,417.00	31.4%	$132,359.00	6.9%

M/WBE UTILIZATION

FISCAL YEAR 1992

M/WBE UTILIZATION REPORT
07/01/91 TO 6/30/92

OPERATING EXPENSES

ELIGIBLE DOLLAR CATEGORIES	FY 1992 BUDGET	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
TEMPORARY HELP	$22,800.00	$16,312.00	$0.00	0.0%	$4,896.98	30.0%
MAINTENANCE	$253,537.00	$168,134.72	$3,741.66	2.2%	$9,956.87	5.9%
PRINT/PUBLIC	$101,625.00	$74,247.00	$2,274.95	3.1%	$7,475.31	10.1%
OFFICE EXPENSE	$232,950.00	$209,164.00	$14,005.88	6.7%	$11,898.93	5.7%
M.I.S. EXPENSE	$152,819.00	$117,559.00	$5,513.78	4.7%	$0.00	0.0%
PROFESSIONAL FEES	$228,498.00	$255,427.00	$76,520.15	30.0%	$3,865.25	1.5%
CBO CONTRACTS	$7,060,098.00	$6,195,532.00	$904,902.00	14.6%	0.00	0.0%
TOTAL	**$8,052,327.00**	**$7,038,375.72**	**$1,006,958.42**	**14.3%**	**$38,093.34**	**0.5%**

OPERATING EXPENSES NO CBOs

ELIGIBLE DOLLAR CATEGORIES	FY 1992 BUDGET	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
TEMPORARY HELP	$22,800.00	$16,312.00	$0.00	0.0%	$4,896.98	30.0%
MAINTENANCE	$253,537.00	$168,134.72	$3,741.66	2.2%	$9,956.87	5.9%
PRINT/PUBLIC	$101,625.00	$74,247.00	$2,274.95	3.1%	$7,475.31	10.1%
OFFICE EXPENSE	$232,950.00	$209,164.00	$14,005.88	6.7%	$11,898.93	5.7%
M.I.S. EXPENSE	$152,819.00	$117,559.00	$5,513.78	4.7%	$0.00	0.0%
PROFESSIONAL FEES	$228,498.00	$255,427.00	$76,520.15	30.0%	$3,865.25	1.5%
TOTAL	**$992,229.00**	**$840,843.72**	**$102,056.42**	**12.1%**	**$38,093.34**	**4.5%**

CAPITAL PROJECTS – FY 1992

CONTRACT PROJECT	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
DRYDOCK #3 CAISSON	$483,347.79	$64,260.00	13.3%	$386,950.00	80.1%
SEWER INJECTION	$66,320.00	$0.00	0.0%	$0.00	0.0%
RAILROAD CROSSING	$26,673.00	$0.00	0.0%	$26,673.00	100.0%
FUEL TANK REPLACEMENT	$29,449.63	$8,580.00	29.1%	$4,838.00	16.4%
CTIP PARCEL 4 21 E REPORT	$37,400.00	$0.00	0.0%	$0.00	0.0%
BLDG. 32 6TH FLR. SUBDIV	$37,361.00	$31,200.00	83.5%	$6,161.00	16.5%
TOTAL	**$680,551.42**	**$104,040.00**	**15.3%**	**$424,822.00**	**62.4%**

M/WBE UTILIZATION

FISCAL YEAR 1991

EDIC/BOSTON

07/01/90 TO 6/30/91

OPERATING EXPENSES

ELIGIBLE DOLLAR CATEGORIES	FY 1991 BUDGET	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
TEMPORARY HELP	$7,100.00	$11,754.00	$0.00	0.0%	$9,165.00	78.0%
MAINTENANCE	$305,039.00	$240,697.00	$16,892.85	7.0%	$3,009.60	1.3%
PRINT/PUBLIC	$98,825.00	$101,721.00	$1,703.50	1.7%	$7,252.12	7.1%
OFFICE EXPENSE	$226,093.00	$207,719.00	$27,971.89	13.5%	$6,423.36	3.1%
M.I.S. EXPENSE	$138,511.00	$192,781.00	$5,492.78	2.8%	$0.00	0.0%
PROFESSIONAL FEES	$338,500.00	$298,591.00	$166,569.36	55.8%	$754.50	0.3%
CBO CONTRACTS	$8,870,956.00	$8,148,390.00	$2,667,290.00	32.7%	0.00	0.0%
TOTAL	$9,784,624.00	$9,201,653.00	$2,885,920.36	31.4%	$26,604.58	0.3%

OPERATING EXPENSES NO CBOs

ELIGIBLE DOLLAR CATEGORIES	FY 1991 BUDGET	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
TEMPORARY HELP	$7,100.00	$11,754.00	$0.00	0.0%	$9,165.00	78.0%
MAINTENANCE	$305,039.00	$240,697.00	$16,892.85	7.0%	$3,009.60	1.3%
PRINT/PUBLIC	$98,825.00	$101,721.00	$1,703.50	1.7%	$7,252.12	7.1%
OFFICE EXPENSE	$226,093.00	$207,719.00	$27,971.89	13.5%	$6,423.36	3.1%
M.I.S. EXPENSE	$138,511.00	$192,781.00	$5,492.78	2.8%	$0.00	0.0%
PROFESSIONAL FEES	$338,500.00	$298,591.00	$166,569.36	55.8%	$754.50	0.3%
TOTAL	$1,113,866.00	$1,053,263.00	$218,630.36	20.8%	$26,604.58	2.5%

CAPITAL PROJECTS – FY 1991

CONTRACT PROJECT	YTD EXPENDITURES	MBE $'S EXPENDED TO DATE	% OF MBE $ EXPENDED TO DATE	WBE $'S EXPENDED TO DATE	% OF WBE $ EXPENDED TO DATE
DRYDOCK #3 CAISSON	$81,321.57	$0.00	0.0%	$0.00	0.0%
JACKSON SQUARE	$355,999.70	$355,999.70	100.0%	$0.00	0.0%
EAST BOSTON MBTA	$12,331.77	$0.00	0.0%	$0.00	0.0%
SEWER INJECTION	$38,430.00	$0.00	0.0%	$0.00	0.0%
BTC ELECTRICAL UPGRADE	$98,448.54	$0.00	0.0%	$0.00	0.0%
BTC HEAT PLANT UPGRADE	$71,502.65	$0.00	0.0%	$0.00	0.0%
BTC REPAIRS	$14,607.66	$14,607.66	100.0%	$0.00	0.0%
SOUTH JETTY SURVEY	$6,330.00	$0.00	0.0%	$0.00	0.0%
TOTAL	$678,969.89	$370,607.36	54.6%	$0.00	0.0%

MAJOR [illegible]DIC CONTRACTS

MAJOR EDIC CONTRACTS

FISCAL 1994

ACT REPORT
OPERATIONS
SERVICE CONTRACTS
- CURRENT

OR NAME	CONTRACT AMOUNT	DATES	PURPOSE
ER-COLMAN	$ 130,000	10/01/89-09/30/92	HEATING
ER-COLMAN	$ 126,588	10/01/92-09/30/95	HEATING
ING-FERRIS	$ 545,160	11/01/89-10/31/92	REFUSE REMOVAL
ONI & SONS	$ 179,000	09/01/89-05/01/92	SNOWPLOWING
ONI & SONS	$ 112,325	05/31/92-05/31/96	SNOWPLOWING
ISET CHEMICAL	$ 21,600	10/01/89-09/30/92	H20 CHEMICAL TREATMENT
ELEVATOR	$ 179,800	07/01/92-06/30/95	ELEVATOR MAINTENANCE
ABLE RUBBISH	$ 356,076	11/01/92-10/31/95	REFUSE REMOVAL
T	$ 17,332	07/01/89-06/30/92	FIRE ALARM MAINTENANCE
EX	$ 20,934	07/01/92-06/30/95	FIRE ALARM MAINTENANCE
ELEVATOR	$ 152,480	09/01/89-08/31/92	ELEVATOR MAINTENANCE
KRAFT	$ 3,700	01/01/93-12/31/94	DIESEL GENERATOR
CHEMICALS	$ 18,174	10/01/92-09/30/95	H20 CHEMICAL TREATMENT

RACT REPORT

AL 1994 SORTED BY CBO NAME NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
, INC.	1904194		37,614	07/01/93	06/30/94
, INC.	123001013	JTPA IIB	1,593,433	02/10/93	12/31/93
, INC.	114001034	JTPA IIC/YOUTH	280,177	07/01/93	06/30/94
, INC.	123001023	JTPA IIB	872,315	02/10/93	12/31/93
, INC.	104001074	JTPA IIA/SKILLS	95,714	07/01/93	06/30/94
, INC.	A10002901		122,000	07/01/93	06/30/95
, INC.	254001044	JOBS ED/ADULT LI	23,426	07/01/93	06/30/94
, INC.	394001064	DOE STATE LIT	66,800	07/01/93	06/30/94
, INC.	224001054	JOBS/INT	76,160	07/01/93	06/30/94
, INC.	138594		23,400	07/01/93	06/30/94
ON/BRIGHTON A.P.A.C., INC	1904294		50,000	07/01/93	06/30/94
CAN RED CROSS	214002014	JOBS/SK	176,513	07/01/93	06/30/94
AMERICAN CIVIC ASSOCIATI	104010024	JTPA IIA/SKILLS	50,199	07/01/93	06/30/94
AMERICAN CIVIC ASSOCIATI	ASIA/1		46,950	10/01/93	09/30/94
AMERICAN CIVIC ASSOCIATI	104010014	JTPA IIA/SKILLS	65,410	07/01/93	06/30/94
AMERICAN CIVIC ASSOCIATI	1907994		44,170	07/01/93	06/30/94
ON ASIAN: YOUTH ESSENTIAL	1907894		27,374	07/01/93	06/30/94
ON ASIAN: YOUTH ESSENTIAL	138694		24,996	07/01/93	06/30/94
ON ASIAN: YOUTH ESSENTIAL	114004014	JTPA IIC/YOUTH	20,271	07/01/93	06/30/94
ON CENTER FOR INDEPENDENT	1909294		26,662	07/01/93	06/30/94
ON COMMUNITY CENTERS	114041024	JTPA IIC/YOUTH	401,384	07/01/93	06/30/94
ON COMMUNITY CENTERS	254041014	JOBS ED/ADULT LI	50,527	07/01/93	06/30/94
ON COMMUNITY SERVICES, INC	1905594		15,000	07/01/93	06/30/94
ON TECHNICAL CENTER, INC.	214006034	JOBS/SK	49,325	07/01/93	06/30/94
ON TECHNICAL CENTER, INC.	104006014	JTPA IIA/SKILLS	89,683	07/01/93	06/30/94
ON TECHNICAL CENTER, INC.	104006024	JTPA IIA/SKILLS	82,446	07/01/93	06/30/94
GE OVER TROUBLED WATERS	114007014	JTPA IIC/YOUTH	34,317	07/01/93	06/30/94
GE OVER TROUBLED WATERS	138794		43,092	07/01/93	06/30/94
DING AND CONSTRUCTION	484051014		265,750	07/01/93	06/30/94
ER HILL COMMUNITY COLLEGE	104008014	JTPA IIA/SKILLS	52,477	07/01/93	06/30/94
ER HILL COMMUNITY COLLEGE	104008024	JTPA IIA/SKILLS	48,406	07/01/93	06/30/94
NAL CUSHING CENTER	394009024	DOE STATE LIT	91,900	07/01/93	06/30/94
NAL CUSHING CENTER	114009014	JTPA IIC/YOUTH	182,466	07/01/93	06/30/94
NAL CUSHING CENTER	254009024	JOBS ED/ADULT LI	23,375	07/01/93	06/30/94
NAL CUSHING CENTER	138894		50,000	07/01/93	06/30/94
NAL CUSHING CENTER	254009054	JOBS ED/ADULT LI	39,144	07/01/93	06/30/94
NAL CUSHING CENTER	104009044	JTPA IIA/SKILLS	35,000	07/01/93	06/30/94
MYRNA VASQUEZ, INC.	1907094		30,000	07/01/93	06/30/94
CARE PROJECT, INC.	1905894		41,286	07/01/93	06/30/94
OF BOSTON/PARKS & RECREAT	234062024		1,980,000	06/01/93	09/30/93
OF BOSTON/PARKS & RECREAT	123062013	JTPA IIB	53,180	06/01/93	09/30/93
/BLACKSTONE COMMUNITY SCHO	1905694		27,500	07/01/93	06/30/94
/BOSTON COMMUNITY CENTER	A905694		27,500	07/01/93	06/30/94
/CHARLESTOWN COMMUNITY CEN	1910594		79,000	07/01/93	06/30/94
/CHARLESTOWN COMMUNITY CEN	254073014	JOBS ED/ADULT LI	37,108	07/01/93	06/30/94
/CONDON COMMUNITY CENTER	A910594		30,300	07/01/93	06/30/94
/CONDON COMMUNITY CENTER	B905694		36,100	07/01/93	06/30/94
/EAST BOSTON HARBORSIDE	B910594		68,000	07/01/93	06/30/94
/EAST BOSTON HARBORSIDE	254013014	JOBS ED/ADULT LI	39,144	07/01/93	06/30/94
/HABORSIDE COMMUNITY CENTE	C905694		23,750	07/01/93	06/30/94
/HYDE PARK MUNICIPAL BUILD	D905694		18,000	07/01/93	06/30/94
/JAMAICA PLAIN COMMUNITY	254014024	JOBS ED/ADULT LI	43,977	07/01/93	06/30/94
/JAMAICA PLAIN COMMUNITY	394014014	DOE STATE LIT	92,738	07/01/93	06/30/94
/JAMAICA PLAIN COMMUNITY	E905694		31,255	07/01/93	06/30/94
/JOSEPH LEE COMMUNITY CENT	G905694		20,500	07/01/93	06/30/94
/JOSEPH LEE COMMUNITY CENT	F905694		75,000	07/01/93	06/30/94
/MADISON PARK COMMUNITY CE	H905694		40,000	07/01/93	06/30/94
/MATTAHUNT COMMUNITY CENTE	I905694		20,500	07/01/93	06/30/94
/MISSION HILL COMMUNITY CE	J905694		30,461	07/01/93	06/30/94
/NAZZARO RECREATION CENTER	K905694		20,000	07/01/93	06/30/94
/OHRENBERGER COMMUNITY CEN	L905694		10,000	07/01/93	06/30/94
/ROSLINDALE COMMUNITY CENT	M905694		19,000	07/01/93	06/30/94

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CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
/SHELBURNE COMMUNITY CENTE	N905694	15,000	07/01/93	06/30/94
/TYNAN COMMUNITY CENTER	O905694	28,302	07/01/93	06/30/94
/VERONICA B. SMITH MULTI-S	1912894	31,663	07/01/93	06/30/94
AN SQUARE HEALTH CENTER	1906094	25,000	07/01/93	06/30/94
EL DANIEL MARR BOYS & GIR	1910494	20,000	07/01/93	06/30/94
JNITY DEVELOPMENT CORPORAT	1906194	20,000	07/01/93	06/30/94
JNITY PROVIDERS OF ADOLESC	1905194	19,950	07/01/93	06/30/94
EHENSIVE SCHOOL-AGE PAREN	1909394	55,000	07/01/93	06/30/94
INUING EDUCATION INSTITUTE	1910994	40,000	07/01/93	06/30/94
INUING EDUCATION INSTITUTE	184075014 JTPA TITLE III/A	24,962	10/01/93	06/03/94
PUS ATTUCKS CHILDREN'S CEN	1903594	40,000	07/01/93	06/30/94
TENTON HASTINGS HOUSE	1907194	65,000	07/01/93	06/30/94
TENTON HASTINGS HOUSE	4139894	5,999	07/01/93	06/30/94
TENTON HASTINGS HOUSE	114016014 JTPA IIC/YOUTH	13,635	07/01/93	06/30/94
TENTON HASTINGS HOUSE	104016024 JTPA IIA/SKILLS	61,814	07/01/93	06/30/94
CK COMMUNITY HEALTH CENTER	104017014 JTPA IIA/SKILLS	42,750	07/01/93	06/30/94
CK COMMUNITY HEALTH CENTER	104017054 JTPA IIA/SKILLS	53,089	07/01/93	06/30/94
CK COMMUNITY HEALTH CENTER	104017024 JTPA IIA/SKILLS	21,924	07/01/93	06/30/94
CK COMMUNITY HEALTH CENTER	1906394	26,600	07/01/93	06/30/94
CK COMMUNITY HEALTH CENTER	214017044 JOBS/SK	52,828	07/01/93	06/30/94
CK COMMUNITY HEALTH CENTER	214017034 JOBS/SK	51,156	07/01/93	06/30/94
CK COMMUNITY HEALTH CENTER	DIM/5	46,950	10/01/93	06/30/94
ESTER YOUTH COLLABORATIVE	1903894	20,785	07/01/93	06/30/94
BOSTON ECUMENICAL COMMUNI	1908194	25,000	07/01/93	06/30/94
NICAL SOCIAL ACTION COMMI	1907794	18,750	07/01/93	06/30/94
NICAL SOCIAL ACTION COMMI	114018024 JTPA IIC/YOUTH	106,862	07/01/93	06/30/94
NICAL SOCIAL ACTION COMMI	444018014 YOU	425,000	07/01/93	06/30/94
COLLABORATIVE	114019024 JTPA IIC/YOUTH	288,339	07/01/93	06/30/94
COLLABORATIVE	139094	31,343	07/01/93	06/30/94
COLLABORATIVE	214019014 JOBS/SK	23,375	07/01/93	06/30/94
CONGREGATIONAL CHURCH	1909194	25,000	07/01/93	06/30/94
LITA AGUEYBANA, INC.	1904094	67,260	07/01/93	06/30/94
R.S.T., INC.	1907494	48,560	07/01/93	06/30/94
R.S.T., INC.	1910394	26,410	07/01/93	06/30/94
LY SERVICE OF GREATER BOST	1908994	35,000	07/01/93	06/30/94
KNER HOSPITAL	1906794	26,750	07/01/93	06/30/94
RATED DORCHESTER NEIGHBORH	1910694	17,500	07/01/93	06/30/94
RATED DORCHESTER NEIGHBORH	1903694	34,675	07/01/93	06/30/94
RATED DORCHESTER NEIGHBORH	114020014 JTPA IIC/YOUTH	60,625	07/01/93	06/30/94
RATED DORCHESTER NEIGHBORH	1903494	60,000	07/01/93	06/30/94
RATED DORCHESTER NEIGHBORH	139194	21,017	07/01/93	06/30/94
AY COMMUNITY HEALTH CENTER	1907394	17,100	07/01/93	06/30/94
TER BOSTON CHINESE GOLDEN	1910294	12,000	07/01/93	06/30/94
IAN AMERICAN PUBLIC HEALTH	1908394	20,000	07/01/93	06/30/94
IAN MULTI-SERVICE CENTER	1912394	85,600	07/01/93	06/30/94
OR HEALTH SERVICES, INC.	1907294	10,000	07/01/93	06/30/94
HORNE YOUTH AND COMMUNITY	1905094	20,000	07/01/93	06/30/94
ANIC OFFICE OF PLANNING &	1905294	65,000	07/01/93	06/30/94
BUILDERS INSTITUTE	104042014 JTPA IIA/SKILLS	90,000	07/01/93	06/30/94
BUILDERS INSTITUTE	1910194	81,000	07/01/93	06/30/94
BUILDERS INSTITUTE	214042024 JOBS/SK	40,822	07/01/93	06/30/94
S.P.A.C.E., INC.	1904794	50,000	07/01/93	06/30/94
ILINOS BORICUAS EN ACCION	1908294	40,000	07/01/93	06/30/94
RNATIONAL INSTITUTE OF BOS	104022014 JTPA IIA/SKILLS	33,089	07/01/93	06/30/94
RNATIONAL INSTITUTE OF BOS	1912194	41,800	07/01/93	06/30/94
RNATIONAL INSTITUTE OF BOS	1904994	37,408	07/01/93	06/30/94
RSEMINARIAN PROJECT PLACE	1908594	52,826	07/01/93	06/30/94
SON/MANN COMMUNITY CENTER	1906894	26,000	07/01/93	06/30/94
SON/MANN COMMUNITY CENTER	1905794	53,829	07/01/93	06/30/94
SON/MANN COMMUNITY CENTER	394061014 DOE STATE LIT	90,000	07/01/93	06/30/94
ICA PLAIN COMMUNITY CENTER	1912794	30,000	07/01/93	06/30/94
ICA PLAIN NEIGHBORHOOD HOU	1903294	38,000	07/01/93	06/30/94

RACT REPORT

AL 1994 SORTED BY CBO NAME NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
SH VOCATIONAL SERVICE, INC	104024054	JTPA IIA/SKILLS	13,387	07/01/93	06/30/94
SH VOCATIONAL SERVICE, INC	1906494		50,000	07/01/93	06/30/94
SH VOCATIONAL SERVICE, INC	214024044	JOBS/SK	62,400	07/01/93	06/30/94
SH VOCATIONAL SERVICE, INC	394024014	DOE STATE LIT	78,000	07/01/93	06/30/94
SH VOCATIONAL SERVICE, INC	104024074	JTPA IIA/SKILLS	59,274	07/01/93	06/30/94
SH VOCATIONAL SERVICE, INC	214024034	JOBS/SK	96,850	07/01/93	06/30/94
SH VOCATIONAL SERVICE, INC	254024064	JOBS ED/ADULT LI	42,915	07/01/93	06/30/94
SH VOCATIONAL SERVICE, INC	104024024	JTPA IIA/SKILLS	68,521	07/01/93	06/30/94
FOR YOUTH-BOSTON, INC.	1911294		40,379	07/01/93	06/30/94
FOR YOUTH-BOSTON, INC.	114025014	JTPA IIC/YOUTH	46,118	07/01/93	06/30/94
FOR YOUTH-BOSTON, INC.	139294		24,592	07/01/93	06/30/94
FOURNIER VICTIM SERVICES	1912494		20,000	07/01/93	06/30/94
F. KENNEDY FAMILY SERVICE	1904594		21,850	07/01/93	06/30/94
F. KENNEDY FAMILY SERVICE	1904694		24,270	07/01/93	06/30/94
LIANZA HISPANA, INC.	139394		47,499	07/01/93	06/30/94
LIANZA HISPANA, INC.	1904394		29,890	07/01/93	06/30/94
LIANZA HISPANA, INC.	1908694		28,745	07/01/93	06/30/94
LIANZA HISPANA, INC.	114026014	JTPA IIC/YOUTH	57,101	07/01/93	06/30/94
LIANZA HISPANA, INC.	1913994		70,000	07/01/93	06/30/94
RE CENTER	1904894		43,791	07/01/93	06/30/94
ACHUSETTS HALFWAY HOUSES	104027014	JTPA IIA/SKILLS	117,494	07/01/93	06/30/94
RES UNIDAS EN ACCION, INC.	394038014	DOE STATE LIT	72,000	07/01/93	06/30/94
DAY CARE CENTER, INC.	1908794		74,479	07/01/93	06/30/94
AMERICAN INDIAN CENTER	1903094		33,366	07/01/93	06/30/94
END UNION, INC.	394069014	DOE STATE LIT	48,200	07/01/93	06/30/94
EASTERN UNIVERSITY	165076014		37,494	07/28/93	12/31/93
NA HISPANA, INC.	104028014	JTPA IIA/SKILLS	36,000	07/01/93	06/30/94
NA HISPANA, INC.	104028024	JTPA IIA/SKILLS	86,550	07/01/93	06/30/94
NA HISPANA, INC.	214028034	JOBS/SK	55,200	07/01/93	06/30/94
NA HISPANA, INC.	244028044		25,299	10/30/93	06/30/94
ITH ONE, INC.	224054024	JOBS/INT	78,916	07/01/93	06/30/94
ITH ONE, INC.	104054014	JTPA IIA/SKILLS	66,383	07/01/93	06/30/94
ATION ABLE OF GREATER BOST	104029014	JTPA IIA/SKILLS	45,000	07/01/93	06/30/94
ATION ABLE OF GREATER BOST	184029024	JTPA TITLE III/A	25,000	07/01/93	06/30/94
Y SCHOOL COMMUNITY COUNCI	1908094		28,978	07/01/93	06/30/94
Y SCHOOL COMMUNITY COUNCI	394030014	DOE STATE LIT	86,000	07/01/93	06/30/94
Y SCHOOL COMMUNITY COUNCI	1906994		24,161	07/01/93	06/30/94
Y SCHOOL COMMUNITY COUNCI	1907694		36,516	07/01/93	06/30/94
RY YOUTHWORKS, INC.	1906594		25,000	07/01/93	06/30/94
FRANCIS HOUSE, INC.	1908494		50,000	07/01/93	06/30/94
PRE-SCHOOL, INC.	1903394		30,000	07/01/93	06/30/94
RVILLE CENTER FOR ADULT	183071014	JTPA TITLE III/S	29,926	05/10/93	01/15/54
BOSTON BOYS AND GIRLS CL	1903994		30,200	07/01/93	06/30/94
BOSTON NEIGHBORHOOD HOUS	1905494		15,000	07/01/93	06/30/94
BOSTON NEIGHBORHOOD HOUS	1905394		14,174	07/01/93	06/30/94
BOSTON NEIGHBORHOOD HOUS	139494		11,562	07/01/93	06/30/94
BOSTON NEIGHBORHOOD HOUS	114032014	JTPA IIC/YOUTH	29,581	07/01/93	06/30/94
COVE COMMUNITY HEALTH CE	1906294		36,940	07/01/93	06/30/94
COVE COMMUNITY HEALTH CE	1905994		34,860	07/01/93	06/30/94
INC.	1902994		53,350	07/01/93	06/30/94
D SOUTH END SETTLEMENTS	1903794		53,000	07/01/93	06/30/94
D SOUTH END SETTLEMENTS	104034024	JTPA IIA/SKILLS	38,222	07/01/93	06/30/94
D SOUTH END SETTLEMENTS	394034014	DOE STATE LIT	75,100	07/01/93	06/30/94
D SOUTH END SETTLEMENTS	254034034	JOBS ED/ADULT LI	25,388	07/01/93	06/30/94
RSITY OF MASSACHUSETTS AT	1913594		75,000	07/01/93	06/30/94
MS CORNER COMMUNITY CENTER	1907594		48,000	07/01/93	06/30/94
MS CORNER HEALTH COMMITTEE	1912694		22,800	07/01/93	06/30/94
MS CORNER HEALTH COMMITTEE	1912594		30,956	07/01/93	06/30/94
RANS' BENEFIT CLEARINGHOUS	1904494		43,255	07/01/93	06/30/94
NAM VETERANS' WORKSHOP, IN	1911094		40,000	07/01/93	06/30/94
TIONAL ADJUSTMENT CENTER	1903194		50,000	07/01/93	06/30/94
T.T. HOUSE, INC.	1912294		81,800	07/01/93	06/30/94

RACT REPORT

AL 1994 SORTED BY CBO NAME NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
I.T.T. HOUSE, INC.	394035014	DOE STATE LIT	15,900	07/01/93	06/30/94
I.T.T. HOUSE, INC.	104035034	JTPA IIA/SKILLS	78,358	07/01/93	06/30/94
I.T.T. HOUSE, INC.	254035024	JOBS ED/ADULT LI	45,782	07/01/93	06/30/94
WORTH TECHNICAL SCHOOL	184072014	JTPA TITLE III/A	72,704	07/01/93	06/30/94
N IN THE BUILDING TRADES	484065014		55,000	07/01/93	06/30/94
N'S EDUCATIONAL AND INDUST	1908894		24,700	07/01/93	06/30/94
N, INC.	1906694		30,000	07/01/93	06/30/94
C.A./TRAINING, INC.	214037024	JOBS/SK	177,125	07/01/93	06/30/94
C.A./TRAINING, INC.	104037014	JTPA IIA/SKILLS	56,000	07/01/93	06/30/94
HBUILD BOSTON, INC.	1909094		60,000	07/01/93	06/30/94
l			14,692,822		

MAJOR EDIC CONTRACTS

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ACT REPORT
OPERATIONS
SERVICE CONTRACTS
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R NAME	CONTRACT AMOUNT	DATES	PURPOSE
R-COLMAN	$ 130,000	10/01/89-09/30/92	HEATING
R-COLMAN	$ 126,588	10/01/92-09/30/95	HEATING
ING-FERRIS	$ 545,160	11/01/89-10/31/92	REFUSE REMOVAL
NI & SONS	$ 179,000	09/01/89-05/01/92	SNOWPLOWING
NI & SONS	$ 112,325	05/31/92-05/31/96	SNOWPLOWING
SET CHEMICAL	$ 21,600	10/01/89-09/30/92	H20 CHEMICAL TREATMENT
ELEVATOR	$ 179,800	07/01/92-06/30/95	ELEVATOR MAINTENANCE
BLE RUBBISH	$ 356,076	11/01/92-10/31/95	REFUSE REMOVAL
T	$ 17,332	07/01/89-06/30/92	FIRE ALARM MAINTENANCE
EX	$ 20,934	07/01/92-06/30/95	FIRE ALARM MAINTENANCE
ELEVATOR	$ 152,480	09/01/89-08/31/92	ELEVATOR MAINTENANCE
KRAFT	$ 3,700	01/01/93-12/31/94	DIESEL GENERATOR
CHEMICALS	$ 18,174	10/01/92-09/30/95	H20 CHEMICAL TREATMENT

RACT REPORT

AL 1993 SORTED BY CBO NAME NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
, INC.	1811493		72,049	07/01/92	06/30/93
, INC.	122001012	JTPA IIB CY'92	4,432,669	02/10/92	12/31/92
, INC.	103001023	JTPA	78,000	07/01/93	09/30/93
, INC.	1808593		37,614	07/01/92	06/30/93
, INC.	223001033	JTPA IIA/INTEGRA	75,718	07/01/92	06/30/93
, INC.	103001013	JTPA	274,818	07/01/92	06/30/93
, INC.	383001013	TAG IX	84,000	01/01/93	12/31/93
, INC.	139993		23,400	07/01/92	06/30/93
, INC.	393001013	DOE STATE LIT	50,077	11/01/92	06/30/93
, INC.	253001033	JOBS/ED	21,301	07/01/92	06/30/93
TON/BRIGHTON APAC, INC.	1807493		50,000	07/01/92	06/30/93
ICAN RED CROSS	213002013	JOBS/ED	132,480	07/01/92	06/30/93
VIOR ANALYSIS, INC.	313000001	CSAP	57,750	03/01/93	02/28/94
ON CENTER FOR INDEPENDENT	1808093		26,662	07/01/92	06/30/93
ON CHINESE:YOUTH ESSENTIAL	1807093		27,374	07/01/91	06/30/93
ON CHINESE:YOUTH ESSENTIAL	103004013	JTPA	15,682	07/01/92	06/30/93
ON CHINESE:YOUTH ESSENTIAL	138693		19,602	07/01/92	06/30/93
ON COMMUNITY CENTERS	253041023	JOBS/ED	25,043	07/01/92	06/30/92
ON COMMUNITY CENTERS	103041013	JTPA	408,597	07/01/92	06/30/93
ON COMMUNITY SERVICES, INC	1810593		15,000	07/01/92	06/30/93
ON PRIVATE INDUSTRY COUNCI	103039023	JTPA	100,000	07/01/92	06/03/93
ON PRIVATE INDUSTRY COUNCI	103039013	JTPA	300,000	07/01/92	06/30/93
ON PUBLIC SCHOOLS (MOA)	1813093		44,902	07/01/92	06/30/93
ON PUBLIC SCHOOLS (MOA)	253005013	JOBS/ED	6,500	07/01/92	06/30/93
ON TECHNICAL CENTER	213006023	JOBS/ED	39,840	07/01/92	06/30/93
ON TECHNICAL CENTER	103006013	JTPA	65,000	03/01/93	09/30/93
ON TECHNICAL CENTER	103006023	JTPA	71,400	07/01/93	09/30/93
ON TECHNICAL CENTER	383006013	TAG IX	49,650	01/01/93	12/31/93
GE OVER TROUBLED WATERS	138793		43,092	07/01/92	06/30/93
GE OVER TROUBLED WATERS	103007013	JTPA	34,474	07/01/92	06/30/93
DING AND CONSTRUCTION	483051013	CA/T	212,000	07/01/92	06/30/93
ER HILL COMMUNITY COLLEGE	103008013	JTPA	42,000	07/01/93	09/30/93
ER HILL COMMUNITY COLLEGE	103008023	JTPA	49,500	07/01/93	09/30/93
RINAL CUSHING CENTER	103009023	JTPA	142,490	07/01/92	06/30/93
RINAL CUSHING CENTER	103009013	JTPA	33,342	07/01/92	06/30/93
RINAL CUSHING CENTER	313009013	CSAP	46,560	03/01/93	02/28/94
RINAL CUSHING CENTER	138893		42,000	07/01/92	06/30/93
RINAL CUSHING CENTER	393009013	DOE STATE LIT	83,624	07/01/92	06/30/93
RINAL CUSHING CENTER	253009023	JOBS/ED	21,250	07/01/92	06/30/93
RINAL CUSHING CENTER	253009013	JOBS/ED	41,986	07/01/92	06/30/93
MYRNA VASQUEZ, INC.	1811793		30,000	07/01/92	06/30/93
DCARE PROJECT, INC.	1807393		41,286	07/01/92	06/30/93
ESE AMERICAN CIVIC ASSOCIA	1802493		44,170	07/01/92	06/30/93
ESE AMERICAN CIVIC ASSOCIA	154010013	JTPA 8% AD.LIT/C	39,789	07/01/93	09/30/93
ESE AMERICAN CIVIC ASSOCIA	183010062	JTPA TITLE III	28,941	10/26/92	01/08/93
ESE AMERICAN CIVIC ASSOCIA	103010023	JTPA	54,440	07/01/92	06/30/93
ESE AMERICAN CIVIC ASSOCIA	103010013	JTPA	44,000	07/01/93	09/30/93
OF BOSTON/PARKS DEPARTMEN	122062012	JTPA IIB CY'92	59,567	06/01/92	09/30/92
/BLACKSTONE COMMUNITY SCHO	1809993		21,000	07/01/92	06/30/93
/BOSTON COMMUNITY CENTERS	A809993		27,500	07/01/92	06/30/93
/CHARLESTOWN COMMUNITY CEN	253011013	JOBS/ED	40,022	07/01/92	06/30/93
/CHARLESTOWN COMMUNITY CEN	1806293		70,134	07/01/92	06/30/93
/CONDON COMMUNITY SCHOOL	B809993		36,100	07/01/92	06/30/93
/CONDON COMMUNITY SCHOOL	A806293		31,234	07/01/92	06/30/93
/EAST BOSTON HARBORSIDE CO	253013023	JOBS/ED	41,986	07/01/92	06/30/93
/EAST BOSTON HARBORSIDE CO	C809993		23,750	07/01/92	06/30/93
/EAST BOSTON HARBORSIDE CO	393013013	DOE STATE LIT	87,701	07/01/92	06/30/93
/HYDE PARK MUNICIPAL BUILD	D809993		18,000	07/01/92	06/30/93
/JAMAICA PLAIN COMMUNITY	E809993		31,255	07/01/92	06/30/93
/JAMAICA PLAIN COMMUNITY	253014023	JOBS/ED	46,816	07/01/92	06/30/93
/JAMAICA PLAIN COMMUNITY	393014013	DOE STATE LIT	84,562	07/01/92	06/30/93
/JOSEPH LEE COMMUNITY SCHO	F809993		75,000	07/01/92	06/30/93

ACT REPORT

AL 1993 SORTED BY CBO NAME AME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
JOSEPH LEE COMMUNITY SCHO	G809993		20,500	07/01/92	06/30/93
MADISON PARK COMMUNITY	H809993		40,000	07/01/92	06/30/93
MATTAHUNT COMMUNITY SCHOO	I809993		20,500	07/01/92	06/30/93
MISSION HILL COMMUNITY CE	J809993		30,461	07/01/92	06/30/93
NAZARRO RECREATION CENTER	K809993		20,000	07/01/92	06/30/93
OHRENBERGER COMMUNITY CEN	L809993		10,000	07/01/92	06/30/93
ROSLINDALE COMMUNITY SCHO	M809993		19,000	07/01/92	06/30/93
SHELBURNE COMMUNITY CENTE	N809993		15,000	07/01/92	06/30/93
TYNAN COMMUNITY SCHOOL	O809993		28,302	07/01/92	06/30/93
N SQUARE HEALTH CENTER	1810093		25,000	07/01/92	06/30/93
EL DANIEL MARR BOYS & GIR	1806793		20,000	07/01/92	06/30/93
NITY DEVELOPMENT CORPORAT	1813193		20,000	07/01/92	06/30/93
NITY PROVIDERS OF ADOLESC	1800493		19,950	07/01/92	06/30/93
REHENSIVE SCHOOL AGE PAREN	1806893		55,000	07/01/92	06/30/93
NUING EDUCATION INSTITUTE	1809393		40,000	07/01/92	06/30/93
US ATTUCKS CHILDREN'S CEN	1801993		40,000	07/01/92	06/30/93
ENTON HASTINGS HOUSE	103016023	JTPA	61,814	07/01/92	06/30/93
ENTON HASTINGS HOUSE	1802193		65,000	07/01/92	06/30/93
ENTON HASTINGS HOUSE	103016013	JTPA	13,635	07/01/92	06/30/93
ENTON HASTINGS HOUSE	138993		5,999	07/01/92	06/30/93
K COMMUNITY HEALTH CENTER	213017033	JOBS/ED	40,800	07/01/92	06/30/93
K COMMUNITY HEALTH CENTER	103017023	JTPA	36,000	07/01/92	06/30/93
K COMMUNITY HEALTH CENTER	103017033	JTPA	55,000	07/01/93	09/30/93
K COMMUNITY HEALTH CENTER	213017023	JOBS/ED	43,680	07/01/92	06/30/93
K COMMUNITY HEALTH CENTER	103017013	JTPA	16,000	07/01/93	09/30/93
K COMMUNITY HEALTH CENTER	1812093		26,600	07/01/92	06/30/93
ESTER YOUTH COLLABORATIVE	1809893		20,785	07/01/92	06/30/93
BOSTON ECUMENICAL COMMUNI	1807993		25,000	07/01/92	06/30/93
BOSTON SOCIAL CENTERS	313048013	CSAP	46,258	03/01/93	02/28/94
NICAL SOCIAL ACTION COMMI	1810193		18,750	07/01/92	06/30/93
NICAL SOCIAL ACTION COMMI	443018013	YOU	425,000	07/01/92	06/30/93
NICAL SOCIAL ACTION COMMI	103018023	JTPA	95,691	07/01/92	06/30/93
COLLABORATIVE	139093		31,343	07/01/92	06/30/93
COLLABORATIVE	103019013	JTPA	288,690	07/01/92	06/30/93
COLLABORATIVE	253019013	JOBS/ED	21,250	07/01/92	06/30/93
CHURCH OF ROXBURY	1805293		25,000	07/01/92	06/30/93
YMENT RESOURCES, INC.	134068013	JTPA 3% ABLE	7,500	10/28/92	09/30/93
LITA AGUEYBANA, INC.	1811093		67,260	07/01/92	06/30/93
Y SERVICE OF GREATER BOST	1800593		35,000	07/01/92	06/30/93
NER HOSPITAL	1802293		26,750	07/01/92	06/30/93
RATED DORCHESTER NEIGHBORH	1808893		34,675	07/01/92	06/30/93
RATED DORCHESTER NEIGHBORH	103020013	JTPA	18,269	07/01/92	06/30/93
RATED DORCHESTER NEIGHBORH	1812193		17,500	07/01/92	06/30/93
RATED DORCHESTER NEIGHBORH	139193		10,046	07/01/92	06/30/93
RATED DORCHESTER NEIGHBORH	1808493		60,000	07/01/92	06/30/93
AY COMMUNITY HEALTH CENTER	1800793		17,100	07/01/92	06/30/93
, INC.	1810293		48,560	07/01/92	06/30/93
, INC.	1810493		26,410	07/01/92	06/30/93
ER BOSTON CHINESE GOLDEN	1808393		12,000	07/01/92	06/30/93
AN AMERICAN PUBLIC HEALTH	1813293		20,000	07/01/92	06/30/93
AN MULTI-SERVICE CENTER	393021013	DOE STATE LIT	78,115	07/01/92	06/30/93
AN MULTI-SERVICE CENTER	211021013	DPW SKILLS	40,000	11/15/92	11/14/93
OR HEALTH SERVICES, INC.	1806993		10,000	07/01/92	06/30/93
HORNE YOUTH AND COMMUNITY	1801393		20,000	07/01/92	06/30/93
ANIC OFFICE OF PLANNING	1810793		65,000	07/01/92	06/30/93
BUILDERS INSTITUTE	1810393		81,000	07/01/92	06/30/93
BUILDERS INSTITUTE	103042013	JTPA	96,273	07/01/92	06/30/93
BUILDERS INSTITUTE	213042023	JOBS/ED	46,080	07/01/92	06/30/93
SPACE/AID TO INCARCERATED	1805493		50,000	07/01/92	06/30/93
ILINOS BORICUAS EN ACCION	1806693		40,000	07/01/92	06/30/93
ILINOS BORICUAS EN ACCION	313047013	CSAP	46,440	03/01/93	02/28/94
RNATIONAL INSTITUTE OF BOS	383022013	TAG IX	33,262	01/04/93	12/31/93

N ACT REPORT
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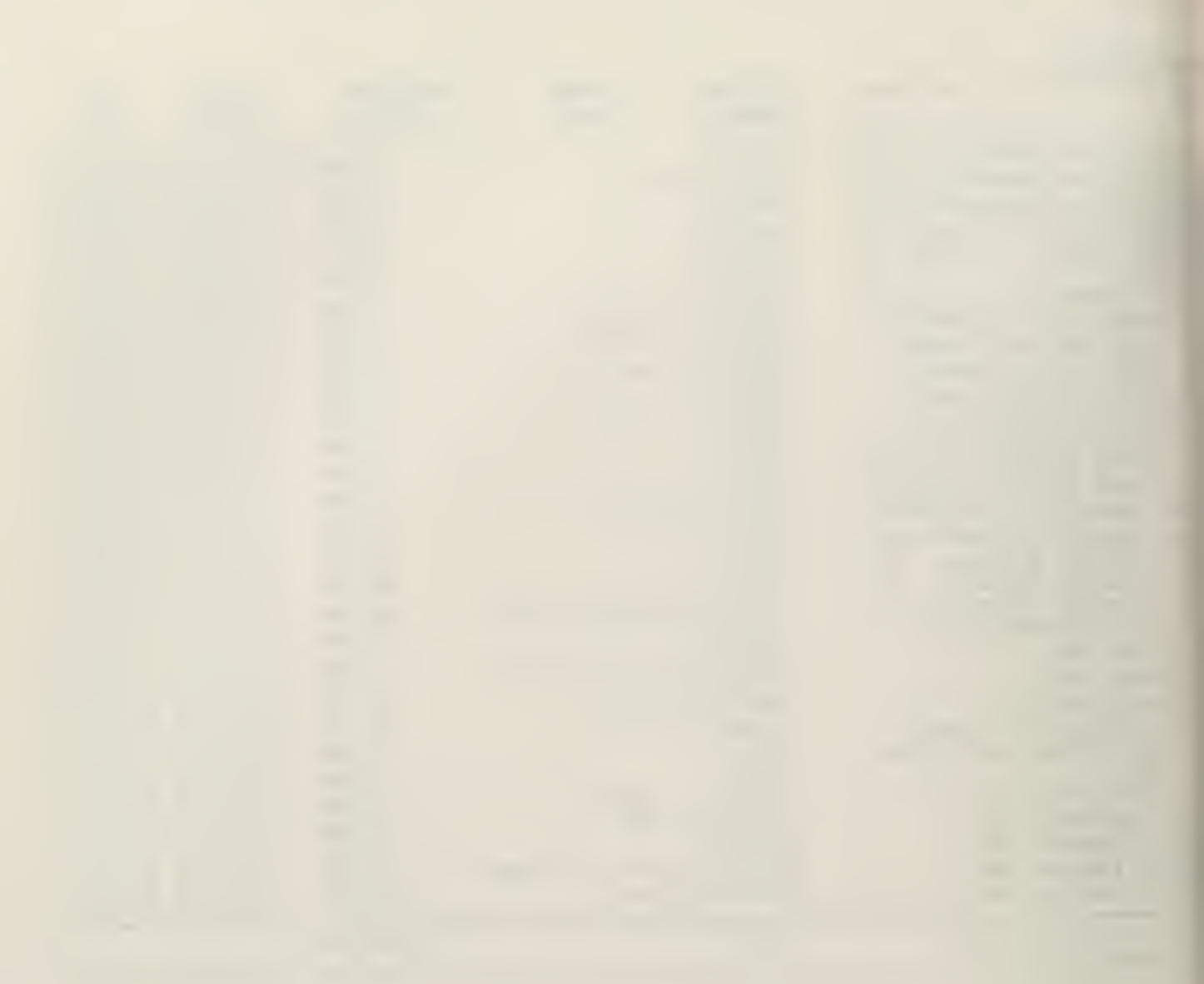
	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
NATIONAL INSTITUTE OF BOS	1801293		37,408	07/01/92	06/30/93
NATIONAL INSTITUTE OF BOS	103022013	JTPA	26,375	07/01/92	06/30/93
NATIONAL INSTITUTE OF BOS	1800993		57,630	07/01/92	06/30/93
SEMINARIAN PROJECT PLACE	313049013	CSAP	45,351	03/01/93	02/28/94
SEMINARIAN PROJECT PLACE	1805193		52,826	07/01/92	06/30/93
ON/MANN COMMUNITY CENTER	1802093		96,468	07/01/92	06/30/93
ON/MANN COMMUNITY CENTER	1811293		26,000	07/01/92	06/30/93
ON/MANN COMMUNITY CENTER	1811193		53,829	07/01/92	06/30/93
CA PLAIN COMMUNITY CENTER	1812793		30,000	07/01/92	06/30/93
CA PLAIN NEIGHBORHOOD HOU	1806093		38,000	07/01/92	06/30/93
H VOCATIONAL SERVICE, INC	213024073	JOBS/ED	101,650	07/01/92	06/30/93
H VOCATIONAL SERVICE, INC	103024043	JTPA	42,713	07/01/93	09/30/93
H VOCATIONAL SERVICE, INC	173024033	JTPA 8%	3,300	07/01/92	09/30/92
H VOCATIONAL SERVICE, INC	103024073	JTPA	32,400	07/01/92	06/30/93
H VOCATIONAL SERVICE, INC	253024023	JOBS/ED	68,273	07/01/92	06/30/93
H VOCATIONAL SERVICE, INC	393024023	DOE STATE LIT	77,797	07/01/92	06/30/93
H VOCATIONAL SERVICE, INC	103024053	JTPA	63,600	07/01/93	09/30/93
H VOCATIONAL SERVICE, INC	1807793		50,000	07/01/92	06/30/93
H VOCATIONAL SERVICE, INC	213024063	JOBS/ED	82,500	07/01/92	06/30/93
H VOCATIONAL SERVICE, INC	383024013	TAG IX	86,390	01/01/93	12/31/93
H VOCATIONAL SERVICE, INC	153024013	DOE 8%WK.ED/HOS.	4,500	10/01/92	06/30/93
H VOCATIONAL SERVICE, INC	213024013	JOBS/ED	73,868	10/01/92	01/28/93
FOR YOUTH-BOSTON, INC.	1807893		40,379	07/01/92	06/30/93
FOR YOUTH-BOSTON, INC.	103025013	JTPA	43,868	07/01/92	06/30/93
FOR YOUTH-BOSTON, INC.	139293		25,805	07/01/92	06/30/93
FOURNIER VICTIM SERVICES	1802693		20,000	07/01/92	06/30/93
F. KENNEDY FAMILY SERVICE	1805393		21,850	07/01/92	06/30/93
F. KENNEDY FAMILY SERVICE	1805893		24,270	07/01/92	06/30/93
H POLLAK CORPORATION	164070013		49,860	02/19/93	10/30/93
IANZA HISPANA, INC.	103026013	JTPA	49,533	07/01/92	06/30/93
IANZA HISPANA, INC.	1809093		72,299	07/01/92	06/30/93
IANZA HISPANA, INC.	1811693		14,614	07/01/92	06/30/93
IANZA HISPANA, INC.	133026013	JTPA 8% YTH/ALIA	90,000	10/01/92	09/30/93
IANZA HISPANA, INC.	139393		47,499	07/01/92	06/30/93
IANZA HISPANA, INC.	1809293		28,745	07/01/92	06/30/93
RE CENTER, INC.	1809793		43,791	07/01/92	06/30/93
CHUSETTS HALFWAY HOUSES	103027013	JTPA	135,000	07/01/92	06/30/93
ES UNIDAS EN ACCION, INC.	393038013	DOE STATE LIT	73,651	07/01/92	06/30/93
DAY CARE CENTER, INC.	1807693		74,479	07/01/92	06/30/93
AMERICAN INDIAN CENTER	103063013	JTPA	42,000	07/01/92	06/30/93
AMERICAN INDIAN CENTER	1810993		33,366	07/01/92	06/30/93
NA HISPANA, INC.	103028013	JTPA	94,638	07/01/92	06/30/93
NA HISPANA, INC.	213028033	JOBS/ED	55,200	07/01/92	06/30/93
NA HISPANA, INC.	243028013	DPW/FOLLOW-UP	25,650	03/01/93	06/30/93
NA HISPANA, INC.	103028023	JTPA	36,000	07/01/92	06/30/93
ITH ONE, INC.	103054013	JTPA	121,570	07/01/92	06/30/93
ITH ONE, INC.	223054023	JTPA IIA/INTEGRA	67,886	07/01/92	06/30/93
ITH ONE, INC.	253054033	JOBS/ED	21,457	04/22/93	06/30/93
TION ABLE	183029013	JTPA TITLE III	35,000	07/20/92	06/30/93
TION ABLE	103029013	JTPA	45,000	07/01/93	09/30/93
TION ABLE	134029013	JTPA 3% ABLE	135,000	10/01/92	09/30/93
Y SCHOOL COMMUNITY COUNCI	1805593		28,978	07/01/92	06/30/93
Y SCHOOL COMMUNITY COUNCI	393030013	DOE STATE LIT	88,471	07/01/92	06/30/93
Y SCHOOL COMMUNITY COUNCI	1805093		24,161	07/01/92	06/30/93
Y SCHOOL COMMUNITY COUNCI	1805693		36,516	07/01/92	06/30/93
RY COMMUNITY COLLEGE	143066013	JTPA 8% WORK.ED/	37,922	11/25/92	09/30/93
RY MULTI-SERVICE CENTER	103064013	JTPA	35,000	07/01/92	06/30/93
RY YOUTHWORKS, INC.	1811593		25,000	07/01/92	06/30/93
FRANCIS HOUSE	1802593		50,000	07/01/92	06/30/93
, PRE-SCHOOL, INC.	1809693		30,000	07/01/92	06/30/93
BOSTON BOYS AND GIRLS CL	1805993		30,200	07/01/92	06/30/93
BOSTON NEIGHBORHOOD HOUS	1801693		14,174	07/01/92	06/30/93

RACT REPORT

AL 1993 SORTED BY CBO NAME NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
H BOSTON NEIGHBORHOOD HOUS	1801593		15,000	07/01/92	06/30/93
H BOSTON NEIGHBORHOOD HOUS	103032013	JTPA	25,840	07/01/92	06/30/93
H BOSTON NEIGHBORHOOD HOUS	139493		15,200	07/01/92	06/30/93
H COVE COMMUNITY HEALTH CE	1800693		36,940	07/01/92	06/30/93
H COVE COMMUNITY HEALTH CE	1808193		34,860	07/01/92	06/30/93
, INC.	1801493		53,350	07/01/92	06/30/93
TEES OF HEALTH AND HOSPITA	1805793		31,663	07/01/92	06/30/93
ED SOUTH END SETTLEMENTS	253034013	JOBS/ED	27,336	07/01/92	06/30/93
ED SOUTH END SETTLEMENTS	1808793		53,000	07/01/92	06/30/93
ED SOUTH END SETTLEMENTS	103034023	JTPA	32,000	07/01/92	06/30/93
ED SOUTH END SETTLEMENTS	1802393		75,100	07/01/92	06/30/93
ERSITY OF MASSACHUSETTS	1808693		76,260	07/01/92	06/30/93
MS CORNER COMMUNITY CENTER	1808993		48,000	07/01/92	06/30/93
MS CORNER HEALTH COMMITTEE	1809193		30,956	07/01/92	06/30/93
MS CORNER HEALTH COMMITTEE	1810693		22,800	07/01/92	06/30/93
RANS BENEFITS CLEARINGHOUS	273040013	HVRP	73,450	07/01/92	06/30/93
RANS BENEFITS CLEARINGHOUS	1800393		43,255	07/01/92	06/30/93
NAM VETERANS WORKSHOP, INC	1807193		40,000	07/01/92	06/30/93
NAM VETERANS WORKSHOP, INC	103050013	JTPA	35,000	07/01/92	06/30/93
NAM VETERANS WORKSHOP, INC	193050013	JTPA/TITLE IVC	137,990	07/01/92	06/30/93
TIONAL ADJUSTMENT CENTER	1811893		50,000	07/01/92	06/30/93
T HOUSE, INC.	393035013	DOE STATE LIT	86,539	07/01/92	06/30/93
T HOUSE, INC.	103035013	JTPA	76,972	07/01/93	09/30/93
T HOUSE, INC.	253035023	JOBS/ED	48,780	07/01/92	06/30/92
N IN THE BUILDING TRADES	483065013	CA/T	55,000	07/01/92	03/31/93
N'S EDUCATIONAL AND INDUST	1800893		24,700	07/01/92	06/30/93
N, INC.	1806193		30,000	07/01/92	06/30/93
C.A./TRAINING, INC.	213037013	JOBS/ED	181,440	07/01/92	06/30/93
C.A./TRAINING, INC.	103037023	JTPA	51,000	07/01/93	09/30/93
HBUILD BOSTON, INC.	1807293		60,000	07/01/92	06/30/93
HBUILD BOSTON, INC.	163067013	JTPA 8% YOUTHBUI	167,162	03/15/93	09/30/93
HBUILD BOSTON, INC.	103067023	JTPA	133,386	05/01/93	09/30/93
1			16,160,636		



MAJOR EDIC CONTRACTS

FISCAL 1992

ACT REPORT
OPERATIONS
SERVICE CONTRACTS
- CURRENT

R NAME	CONTRACT AMOUNT	DATES	PURPOSE
R-COLMAN	$ 130,000	10/01/89-09/30/92	HEATING
R-COLMAN	$ 126,588	10/01/92-09/30/95	HEATING
ING-FERRIS	$ 545,160	11/01/89-10/31/92	REFUSE REMOVAL
NI & SONS	$ 179,000	09/01/89-05/01/92	SNOWPLOWING
NI & SONS	$ 112,325	05/31/92-05/31/96	SNOWPLOWING
SET CHEMICAL	$ 21,600	10/01/89-09/30/92	H20 CHEMICAL TREATMENT
ELEVATOR	$ 179,800	07/01/92-06/30/95	ELEVATOR MAINTENANCE
BLE RUBBISH	$ 356,076	11/01/92-10/31/95	REFUSE REMOVAL
T	$ 17,332	07/01/89-06/30/92	FIRE ALARM MAINTENANCE
EX	$ 20,934	07/01/92-06/30/95	FIRE ALARM MAINTENANCE
ELEVATOR	$ 152,480	09/01/89-08/31/92	ELEVATOR MAINTENANCE
KRAFT	$ 3,700	01/01/93-12/31/94	DIESEL GENERATOR
CHEMICALS	$ 18,174	10/01/92-09/30/95	H20 CHEMICAL TREATMENT

RACT REPORT

AL 1992 SORTED BY CBO NAME NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
, INC.	1709992		46,800	07/01/91	06/30/92
, INC.	1714292		30,737	07/01/91	06/30/92
, INC.	147092		37,200	07/01/91	06/30/92
, INC.	252001022	DPW JOBS EDUCAT	41,660	07/01/91	06/30/92
, INC.	252001052	DPW JOBS EDUCAT	21,250	07/01/91	06/30/92
, INC.	102001032	JTPA IIA	96,900	07/01/91	06/30/92
, INC.	382001072	TAG	84,000	12/15/91	12/15/92
, INC.	1711292		70,215	07/01/91	06/30/92
, INC.	212001062	DPW JOBS SKILLS	21,600	07/01/91	09/30/91
, INC.	102001042	JTPA IIA	224,554	07/01/91	06/30/92
TON/BRIGHTON APAC	1700392		38,286	07/01/91	06/30/92
ICAN RED CROSS	212002012	DPW JOBS SKILLS	149,834	07/01/91	06/30/92
NAS COLLEGE	212053012	DPW JOBS SKILLS	33,765	01/01/92	06/30/92
VIOR ANALYSIS, INC.	312000001	HHS/OSAPP '92	52,500	03/01/92	02/28/93
I ISRAEL HOSPITAL	292044012	DMS/LSI	126,045	07/01/91	06/30/92
I ISRAEL HOSPITAL	292044022	DMS/LSI	75,846	09/01/91	08/30/92
ON CHILDREN'S HOSPITAL	292056012	DMS/LSI	109,938	07/01/91	06/30/92
ON CHINESE:YOUTH ESSENTIAL	1702492		27,374	07/01/91	06/30/92
ON CHINESE:YOUTH ESSENTIAL	147192		32,670	07/01/91	06/30/92
ON COMMUNITY CENTERS	102041012	JTPA IIA	186,784	07/01/91	06/30/92
ON COMMUNITY CENTERS	252041022	DPW JOBS EDUCAT	48,453	07/01/91	06/30/92
ON COMMUNITY SERVICE, INC.	1709492		16,000	07/01/91	06/30/92
ON NEIGHBORHOOD VENTURES	1711892		8,000	07/01/91	06/30/92
ON PRIVATE INDUSTRY COUNCI	102039022	JTPA IIA	50,000	07/01/91	06/30/92
ON PRIVATE INDUSTRY COUNCI	102039012	JTPA IIA	300,000	07/01/91	06/30/92
ON PUBLIC SCHOOLS	292005022	DMS/LSI	86,698	07/01/91	06/20/92
ON PUBLIC SCHOOLS (MOA)	1715392		43,500	07/01/91	06/30/92
ON PUBLIC SCHOOLS (MOA)	212005012	DPW JOBS SKILLS	6,500	07/01/91	06/30/92
ON TECHNICAL CENTER, INC.	102006012	JTPA IIA	77,000	07/01/91	06/30/92
ON TECHNICAL CENTER, INC.	382006032	TAG	49,650	12/15/91	12/15/92
ON TECHNICAL CENTER, INC.	212006022	DPW JOBS SKILLS	40,800	07/01/91	06/30/92
ON UNIVERSITY	292059012	DMS/LSI	24,600	01/01/92	12/31/92
HAM AND WOMEN'S HOSPITAL	292055012	DMS/LSI	63,870	01/01/92	12/31/92
DING AND CONSTRUCTION TRAD	492051012	MWRA/BOP	216,000	07/01/91	11/30/92
ER HILL COMMUNITY COLLEGE	292008042	DMS/LSI	60,000	09/01/91	08/31/92
ER HILL COMMUNITY COLLEGE	102008012	JTPA IIA	41,727	07/01/91	06/30/92
ER HILL COMMUNITY COLLEGE	292008032	DMS/LSI	100,000	01/01/92	12/31/92
ER HILL COMMUNITY COLLEGE	292008022	DMS/LSI	79,269	09/01/91	08/31/92
INAL CUSHING CENTER	1701092		17,392	07/01/91	06/30/92
INAL CUSHING CENTER	102009032	JTPA IIA	99,250	07/01/91	06/30/92
INAL CUSHING CENTER	252009012	DPW JOBS EDUCAT	62,490	07/01/91	06/30/92
INAL CUSHING CENTER	312009013	HHS/OSAPP '92	51,819	03/01/92	02/28/93
INAL CUSHING CENTER	392009022	DOE STATE LIT	83,624	07/01/91	06/30/92
INAL CUSHING CENTER	252009042	DPW JOBS EDUCAT	21,250	07/01/91	06/30/92
INAL CUSHING CENTER	147392		70,000	07/01/91	06/30/92
MYRNA VAZQUEZ, INC.	1710192		10,629	07/01/91	06/30/91
DCARE PROJECT, INC.	1710092		33,725	07/01/91	06/30/92
ESE AMERICAN CIVIC ASSOCIA	212010052	DPW JOBS SKILLS	4,800	07/01/91	09/30/91
ESE AMERICAN CIVIC ASSOCIA	492010032	MWRA/BOP	35,000	05/15/91	05/14/92
ESE AMERICAN CIVIC ASSOCIA	102010012	JTPA IIA	74,308	07/01/91	06/30/92
ESE AMERICAN CIVIC ASSOCIA	212010042	DPW JOBS SKILLS	12,000	07/01/91	09/30/91
ESE AMERICAN CIVIC ASSOCIA	102010022	JTPA IIA	36,818	07/01/91	06/30/92
/BLACKSTONE COMMUNITY SCHO	1710592		18,000	07/01/91	06/30/92
/BOSTON COMMUNITY SCHOOLS	A710592		35,900	07/01/91	06/30/92
/CHARLESTOWN COMMUNITY SCH	1711592		68,300	07/01/91	06/30/92
/CHARLESTOWN COMMUNITY SCH	252011012	DPW JOBS EDUCAT	41,660	07/01/91	06/30/92
/CONDON COMMUNITY SCHOOL	B710592		36,100	07/01/91	06/30/92
/CONDON COMMUNITY SCHOOL	A711592		29,400	07/01/91	06/30/92
/EAST BOSTON HARBORSIDE	252013012	DPW JOBS EDUCAT	52,075	07/01/91	06/30/92
/EAST BOSTON HARBORSIDE	392013022	DOE STATE LIT	87,701	07/01/91	06/30/92
/HYDE PARK MUNICIPAL BUILD	C710592		15,000	07/01/91	06/30/92
/JAMAICA PLAIN COMMUNITY S	392014022	DOE STATE LIT	84,563	07/01/91	06/30/92

RACT REPORT

AL 1992 SORTED BY CBO NAME

NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
/JAMAICA PLAIN COMMUNITY S	252014012	DPW JOBS EDUCAT	62,490	07/01/91	06/30/92
/JAMAICA PLAIN COMMUNITY S	D710592		31,255	07/01/91	06/30/92
/LEE COMMUNITY SCHOOL	E710592		67,605	07/01/91	06/30/92
/LEE COMMUNITY SCHOOL	F710592		17,500	07/01/91	06/30/92
/MADISON PARK COMMUNITY	G710592		27,550	07/01/91	06/30/92
/MATTAHUNT COMMUNITY SCHOO	H710592		17,500	07/01/91	06/30/92
/MISSION HILL COMMUNITY SC	I710592		27,749	07/01/91	06/30/92
/OHRENBERGER COMMUNITY SCH	J710592		10,000	07/01/91	06/30/92
/ROSLINDALE COMMUNITY SCHO	K710592		19,000	07/01/91	06/30/92
/SHELBURNE COMMUNITY SCHO	L710592		15,000	07/01/91	06/30/92
/TYNAN COMMUNITY SCHOOL	M710592		28,302	07/01/91	06/30/92
AN SQUARE HEALTH CENTER, I	1706192		40,000	07/01/91	06/30/92
NEL DANIEL MARR BOYS & GIR	1711392		10,000	07/01/91	06/30/92
MITTEE FOR BOSTON PUBLIC HO	1704492		24,225	07/01/91	06/30/92
MONWEALTH TENANTS ASSOCIATI	1709392		28,000	07/01/91	06/30/92
MUNITY LEARNING CENTER, INC	252015012	DPW JOBS EDUCAT	37,494	07/01/91	06/30/92
MUNITY PROVIDERS OF ADOLESC	1708892		19,950	07/01/91	06/30/92
MREHENSIVE SCHOOL AGE PAREN	1701892		32,775	07/01/91	06/30/92
NINUING EDUCATION INSTITUTE	182057012	TITLE III	38,262	03/10/92	08/07/92
UCIL OF ELDERS, INC.	1700992		50,000	07/01/91	06/30/92
IPUS ATTUCKS CHILDREN'S CEN	1700892		28,215	07/01/91	06/30/92
ITENTON HASTING HOUSE	147492		18,180	07/01/91	06/30/92
MCK COMMUNITY HEALTH CENTER	212017032	DPW JOBS SKILLS	14,400	07/01/91	09/30/91
MCK COMMUNITY HEALTH CENTER	1705692		26,600	07/01/91	06/30/92
MCK COMMUNITY HEALTH CENTER	102017022	JTPA IIA	31,560	07/01/91	06/30/92
MCK COMMUNITY HEALTH CENTER	102017012	JTPA IIA	33,000	07/01/91	06/30/92
MCK COMMUNITY HEALTH CENTER	292017022	DMS/LSI	84,085	10/01/91	09/30/92
RHESTER YOUTH COLLABORATIVE	1704692		20,785	07/01/91	06/30/92
BOSTON ECUMENICAL COMMUNI	1704592		20,000	07/01/91	06/30/92
S BOSTON SOCIAL CENTERS	312048013	HHS/OSAPP '92	51,528	03/01/92	02/28/93
S BOSTON SOCIAL CENTERS, IN	1705192		8,415	07/01/91	06/30/92
UENICAL SOCIAL ACTION COMMI	1708992		18,750	07/01/91	06/30/92
UENICAL SOCIAL ACTION COMMI	1709592		22,889	07/01/91	06/30/92
UENICAL SOCIAL ACTION COMMI	1711792		5,000	07/01/91	06/30/92
UENICAL SOCIAL ACTION COMMI	102018012	JTPA IIA	88,603	07/01/91	06/30/92
COLLABORATIVE	252019022	DPW JOBS EDUCAT	21,250	07/01/91	06/30/92
COLLABORATIVE	147592		78,358	07/01/91	06/30/92
COLLABORATIVE	102019012	JTPA IIA	225,424	07/01/91	06/30/92
IT CHURCH OF ROXBURY	1706392		23,897	07/01/91	06/30/92
POYMENT RESOURCES, INC.	152043012	JTPA 3%	6,250	07/01/91	09/30/92
CELITA AGUEYBANA, INC.	1702992		67,260	07/01/91	06/30/92
LY SERVICE ASSOCIATION OF	1702692		35,000	07/01/91	06/30/92
RATED DORCHESTER NEIGHBORH	1701792		6,097	07/01/91	06/30/92
RATED DORCHESTER NEIGHBORH	252020012	DPW JOBS EDUCAT	14,875	07/01/91	06/30/92
RATED DORCHESTER NEIGHBORH	1703992		15,000	07/01/91	06/30/92
RATED DORCHESTER NEIGHBORH	147692		25,116	07/01/91	06/30/92
RATED DORCHESTER NEIGHBORH	1705792		34,675	07/01/91	06/30/92
RATED DORCHESTER NEIGHBORH	162020022	JTPA 8% FDNH	95,480	09/16/91	06/30/92
AY COMMUNITY HEALTH CENTER	1704192		17,100	07/01/91	06/30/92
T, INC.	1704792		26,410	07/01/91	06/30/92
T, INC.	1705392		25,175	07/01/91	06/30/92
T, INC.	1705892		23,385	07/01/91	06/30/92
KLIN FIELD TASK FORCE, INC	1714492		8,500	07/01/91	06/30/92
TER BOSTON CHINESE GOLDEN	1702892		10,650	07/01/91	06/30/92
TER ROSLINDALE HEALTH ORGA	1702792		35,000	07/01/91	06/30/92
IAN MULTI-SERVICE CENTER	392021022	DOE STATE LIT	78,115	07/01/91	06/30/92
IAN MULTI-SERVICE CENTER	252021012	DPW JOBS EDUCAT	24,996	07/01/91	06/30/92
OR HEALTH SERVICES, INC.	1705492		15,000	07/01/91	06/30/92
ORSIDE COMMUNITY SCHOOL CO	1710392		23,750	07/01/91	06/30/92
HORNE YOUTH AND COMMUNITY	1703392		20,330	07/01/91	06/30/92
BUILDERS INSTITUTE	102042012	JTPA IIA	135,536	07/01/91	06/30/92
BUILDERS INSTITUTE	212042022	DPW JOBS SKILLS	50,400	07/01/91	06/30/92

ACT REPORT

L 1992 SORTED BY CBO NAME AME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
SPACE, INC.(AID TO INCARC	1711092		28,500	07/01/91	06/30/92
CE OF BOSTON, INC.	1706292		30,000	07/01/91	06/30/92
ITS AND OTHER PEOPLE, INC	1703092		40,000	07/01/91	06/30/92
LINOS BORICUAS EN ACCION	1704092		36,860	07/01/91	06/30/92
LINOS BORICUAS EN ACCION	312047013	HHS/OSAPP '92	51,144	03/01/92	02/28/93
NATIONAL INSTITUTE OF BOS	1702192		24,700	07/01/91	06/30/92
NATIONAL INSTITUTE OF BOS	1711692		48,760	07/01/91	06/30/92
NATIONAL INSTITUTE OF BOS	382022022	TAG	30,392	12/15/91	12/15/92
NATIONAL INSTITUTE OF BOS	102022012	JTPA IIA	24,473	07/01/91	06/30/92
SEMINARIAN PROJECT PLACE	1705092		8,638	07/01/91	06/30/92
SEMINARIAN PROJECT PLACE	312049013	HHS/OSAPP '92	52,456	03/01/92	02/28/93
ON/MANN COMMUNITY SCHOOL	1701392		26,600	07/01/91	06/30/92
ON/MANN COMMUNITY SCHOOL	1701492		22,197	07/01/91	06/30/92
ON/MANN COMMUNITY SCHOOL	1710792		86,800	07/01/91	06/30/92
ON/MANN COMMUNITY SCHOOL	222061012	JTPA 8%	29,929	01/21/92	09/30/92
H VOCATIONAL SERVICE, INC	252024012	DPW JOBS EDUCAT	60,492	07/01/91	06/30/92
H VOCATIONAL SERVICE, INC	102024022	JTPA IIA	77,670	07/01/91	06/30/92
H VOCATIONAL SERVICE, INC	282024062	DPW/REFUGEES	219,024	07/01/91	06/30/92
H VOCATIONAL SERVICE, INC	392024032	DOE STATE LIT	77,797	07/01/91	06/30/92
H VOCATIONAL SERVICE, INC	382024082	TAG	86,390	12/15/91	12/15/92
H VOCATIONAL SERVICE, INC	102024042	JTPA IIA	30,000	07/01/91	06/30/92
H VOCATIONAL SERVICE, INC	172024072	JTPA 8%	10,100	09/16/91	06/30/92
H VOCATIONAL SERVICE, INC	212024052	DPW JOBS SKILLS	220,800	07/01/91	06/30/92
FOR YOUTH, INC.	292025012	DMS/LSI	50,000	01/01/92	12/31/92
FOR YOUTH, INC.	147792		64,512	07/01/91	06/30/92
FOR YOUTH, INC.	102025012	JTPA IIA	77,000	07/01/91	06/30/92
F.KENNEDY FAMILY SERVICE	1702592		21,850	07/01/91	06/30/92
IANZA HISPANA, INC.	1710892		70,465	07/01/91	06/30/92
IANZA HISPANA, INC.	1706892		28,745	07/01/91	06/30/92
IANZA HISPANA, INC.	252026012	DPW JOBS EDUCAT	49,992	07/01/91	06/30/92
IANZA HISPANA, INC.	147892		79,165	07/01/91	06/30/92
IANZA HISPANA, INC.	102026022	JTPA IIA	10,679	07/01/91	06/30/92
IANZA HISPANA, INC.	1706692		23,750	07/01/91	06/30/92
RE CENTER, INC.	1704292		43,791	07/01/91	06/30/92
E OF HAITIAN FAMILIES,INC	1709892		17,100	07/01/91	06/30/92
COALITION OF CITIZENS	1706092		30,000	07/01/91	06/30/92
CHUSETTS HALFWAY HOUSES	102027012	JTPA IIA	39,030	07/01/91	06/30/92
CHUSETTS HALFWAY HOUSES	102027022	JTPA IIA	30,000	07/01/91	06/30/92
CHUSETTS HALFWAY HOUSES	102027032	JTPA IIA	90,000	07/01/91	06/30/92
PAN COMMUNITY HEALTH CENT	1710492		25,000	07/01/91	06/30/92
ES UNIDAS EN ACCION	392038012	DOE STATE LIT	73,651	07/01/91	06/30/92
ETH, INC.	1701992		27,743	07/01/91	06/30/92
NGLAND DEACONESS HOSPITAL	292060012	DMS/LSI	10,000	07/01/91	06/30/92
NGLAND MEDICAL CENTER	292052012	DMS/LSI	71,379	11/01/91	10/31/92
DAY CARE, INC.	1709092		33,725	07/01/91	06/30/92
DAY CARE, INC.	1705292		40,754	07/01/91	06/30/92
END COMMUNITY HEALTH CEN	1704392		20,710	07/01/91	06/30/92
END UNION, INC.	1706492		37,231	07/01/91	06/30/92
NA HISPANA, INC.	212028042	DPW JOBS SKILLS	76,800	07/01/91	06/30/92
NA HISPANA, INC.	102028012	JTPA IIA	85,250	07/01/91	06/30/92
NA HISPANA, INC.	102028022	JTPA IIA	36,000	07/01/91	06/30/92
NA HISPANA, INC.	492028032	MWRA/BOP	35,000	05/15/91	05/14/92
ITH ONE	212054012	DPW JOBS SKILLS	19,320	10/01/91	06/30/92
ATION ABLE	152029012	JTPA 3%	112,500	09/16/91	09/30/92
LE'S TASK FORCE,INC.	1714592		16,625	07/01/91	06/30/92
Y SCHOOL COMMUNITY COUNCI	1702092		34,675	07/01/91	06/30/92
Y SCHOOL COMMUNITY COUNCI	392030012	DOE STATE LIT	88,471	07/01/91	06/30/92
Y SCHOOL COMMUNITY COUNCI	1701692		20,350	07/01/91	06/30/92
ISLAND INDIAN COUNCIL	1702392		23,000	07/01/91	06/30/92
RY YOUTHWORKS, INC.	1711992		14,174	07/01/91	06/30/92
ELIZABETH HOSPITAL	292058012	DMS/LSI	78,000	07/01/91	06/30/92
FRANCIS HOUSE,INC.	1701592		68,987	07/01/91	06/30/92

RACT REPORT

AL 1992 SORTED BY CBO NAME

NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
E PRE-SCHOOL, INC.	1701192		25,175	07/01/91	06/30/92
EDAD LATINA, INC.	212031012	DPW JOBS SKILLS	9,600	07/01/91	09/30/91
EDAD LATINA, INC.	1712192		8,436	07/01/91	06/30/92
I BOSTON BOYS & GIRLS CLUB	1705992		30,200	07/01/91	06/30/92
I BOSTON NEIGHBORHOOD HOUS	1705592		15,000	07/01/91	06/30/92
I BOSTON NEIGHBORHOOD HOUS	492032012	MWRA/BOP	35,000	05/15/91	05/14/92
I BOSTON NEIGHBORHOOD HOUS	1706592		11,128	07/01/91	06/30/92
I BOSTON NEIGHBORHOOD HOUS	147992		38,000	07/01/91	06/30/92
I BOSTON NEIGHBORHOOD HOUS	1711192		14,175	07/01/91	06/30/92
I COVE COMMUNITY HEALTH CE	1709292		33,790	07/01/91	06/30/92
, INC.	1701292		53,350	07/01/91	06/30/92
BRIDGE, INC.	147292		71,820	07/01/91	06/30/92
TEES OF HEALTH AND HOSPITA	1706792		31,663	07/01/91	06/30/92
ED SOUTH END SETTLEMENTS	1702292		42,000	07/01/91	06/30/92
ED SOUTH END SETTLEMENTS	252034012	DPW JOBS EDUCAT	31,245	07/01/91	06/30/92
ED SOUTH END SETTLEMENTS	1710992		75,100	07/01/91	06/30/92
RSITY OF MASSACHUSETTS	1711492		73,260	07/01/91	06/30/92
AS CORNER COMMUNITY RECREA	1703892		32,300	07/01/91	06/30/92
AS CORNER HEALTH COMMITTEE	1704992		22,800	07/01/91	06/30/92
AS CORNER HEALTH COMMITTEE	1704892		30,956	07/01/91	06/30/92
RANS BENEFIT CLEARINGHOUSE	1709792		30,000	07/01/91	06/30/92
RANS BENEFIT CLEARINGHOUSE	272040012	DOL/HOMELESS VET	85,262	07/01/91	06/30/92
RANS BENEFIT CLEARINGHOUSE	492040022	MWRA/BOP	35,000	05/15/91	05/14/92
NAM VETERANS WORKSHOP, INC	1707092		20,000	07/01/91	06/30/92
NAM VETERANS WORKSHOP, INC	192050012	JTPA TITLE IVC	126,600	06/30/91	06/29/92
HOUSE, INC.	392035012	DOE STATE LIT	86,539	07/01/91	06/30/92
HOUSE, INC.	252035012	DPW JOBS EDUCAT	52,075	07/01/91	06/30/92
NGTON HILL COMMUNITY ASSO	392036012	DOE STATE LIT	50,077	07/02/09	06/30/92
TIER STREET HEALTH CENTER	1703292		24,700	07/01/91	06/30/92
N'S EDUCATIONAL AND INDUST	1706992		24,700	07/01/91	06/30/92
N, INC.	1709192		30,000	07/01/91	06/30/92
C.A./DORCHESTER BRANCH	1714092		12,000	07/01/91	06/30/92
C.A./TRAINING, INC.	212037022	DPW JOBS SKILLS	180,000	07/01/91	06/30/92
C.A./TRAINING, INC.	102037012	JTPA IIA	85,085	07/01/91	06/30/92
I ENRICHMENT SERVICES, INC	1703192		15,000	07/01/91	06/30/92
IBUILD BOSTON, INC.	1709692		30,000	07/01/91	06/30/92
			10,792,706		

MAJOR EDIC CONTRACTS

FISCAL 1991

RACT REPORT
OPERATIONS
R SERVICE CONTRACTS
1 - CURRENT

OR NAME	CONTRACT AMOUNT	DATES	PURPOSE
ER-COLMAN	$ 130,000	10/01/89-09/30/92	HEATING
ER-COLMAN	$ 126,588	10/01/92-09/30/95	HEATING
NING-FERRIS	$ 545,160	11/01/89-10/31/92	REFUSE REMOVAL
ONI & SONS	$ 179,000	09/01/89-05/01/92	SNOWPLOWING
ONI & SONS	$ 112,325	05/31/92-05/31/96	SNOWPLOWING
NSET CHEMICAL	$ 21,600	10/01/89-09/30/92	H20 CHEMICAL TREATMENT
E ELEVATOR	$ 179,800	07/01/92-06/30/95	ELEVATOR MAINTENANCE
ABLE RUBBISH	$ 356,076	11/01/92-10/31/95	REFUSE REMOVAL
ET	$ 17,332	07/01/89-06/30/92	FIRE ALARM MAINTENANCE
LEX	$ 20,934	07/01/92-06/30/95	FIRE ALARM MAINTENANCE
ELEVATOR	$ 152,480	09/01/89-08/31/92	ELEVATOR MAINTENANCE
. KRAFT	$ 3,700	01/01/93-12/31/94	DIESEL GENERATOR
R CHEMICALS	$ 18,174	10/01/92-09/30/95	H20 CHEMICAL TREATMENT

RACT REPORT
AL 1991 SORTED BY CBO NAME

NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
	1609691		46,800	07/01/90	06/30/91
	1610091		30,737	07/01/90	06/30/91
	231001081	MDC SUMMER	250,000	07/01/90	09/30/90
	201001071	REEP	167,210	07/01/90	09/30/91
	211001041	DPW SKILLS	249,900	07/01/90	06/30/91
	1509 91		58,500	07/01/90	06/30/91
	1917 91		49,161	07/01/90	06/30/91
	221001061	DPW PPT	52,700	07/01/90	06/30/91
	101001011	JTPA IIA	165,886	07/01/90	06/30/91
	251001031	DPW EDUCATION	41,660	07/01/90	06/30/91
	101001101	JTPA IIA	196,643	07/01/90	06/30/91
	1613291		70,215	07/01/90	06/30/91
	122001012	JTPA IIB CY'92	1,176,593	01/01/91	12/31/91
	381001121	TAG	66,880	10/01/90	09/30/91
ORCHESTER SPORTS LEAGUE	1604391		17,500	07/01/90	06/30/91
TON-BRIGHTON APAC	1612291		38,286	07/01/90	06/30/91
ICAN RED CROSS	211002011	DPW SKILLS	137,595	07/01/90	06/30/91
R, INC.	211003011	DPW SKILLS	68,712	07/01/90	06/30/91
ON HOTEL CORPORATION	301046011	DPW/BEACON CO	28,400	07/01/90	12/31/90
VIOR ANALYSIS, INC.	311000001	HHS/OSAPP	47,727	03/01/91	02/28/92
ISRAEL HOSPITAL	291044011	DMS/LSI	89,849	09/01/90	08/31/91
ON CHINESE: YOUTH ESSENTIA	1609291		27,374	07/01/90	06/30/91
ON CHINESE: YOUTH ESSENTIA	1505 91		32,690	07/01/90	06/30/91
ON COMMUNITY SCHOOLS	101041011	JTPA IIA	132,913	07/01/90	06/30/91
ON COMMUNITY SCHOOLS	1920 91		27,746	07/01/90	12/31/90
ON COMMUNITY SCHOOLS	251041031	DPW EDUCATION	75,000	07/01/90	06/30/91
ON COMMUNITY SERVICES	1605391		16,000	07/01/90	06/30/91
ON PRIVATE INDUSTRY COUNCI	151039011	JTPA 8% BLK GRNT	88,187	01/01/91	06/30/91
ON PRIVATE INDUSTRY COUNCI	101039021	JTPA IIA	211,813	07/01/90	06/30/91
ON PUBLIC SCHOOLS (MOA)	251005011	DPW EDUCATION	6,500	07/01/90	06/30/90
ON PUBLIC SCHOOLS (MOA)	1615091		43,500	07/01/90	06/30/91
ON TECHNICAL CENTER	101006011	JTPA IIA	33,600	07/01/90	06/30/91
ON TECHNICAL CENTER	211006031	DPW SKILLS	12,300	07/01/90	09/30/90
ON TECHNICAL CENTER	381006021	TAG	36,893	10/10/90	09/30/91
GE, INC.	1506 91		71,820	07/01/90	06/30/91
ER HILL COMMUNITY COLLEGE	101008011	JTPA IIA	39,228	07/01/90	06/30/91
ER HILL COMMUNITY COLLEGE	291008031	DMS/LSI	54,249	09/01/90	08/31/91
ER HILL COMMUNITY COLLEGE	291008041	DMS/LSI	80,132	01/01/91	12/31/91
ER HILL COMMUNITY COLLEGE	291008021	DMS/LSI	56,061	09/01/90	08/31/91
ER HILL COMMUNITY COLLEGE	211008021	DPW SKILLS	6,766	07/01/90	09/30/90
INAL CUSHING CENTER	311009071	HHS/OSAPP	38,787	03/01/91	02/28/92
INAL CUSHING CENTER	251009021	DPW EDUCATION	62,492	07/01/90	06/30/91
INAL CUSHING CENTER	1507 91		80,000	07/01/90	06/30/91
INAL CUSHING CENTER	1611791		17,392	07/01/90	06/30/91
INAL CUSHING CENTER	101009011	JTPA IIA	85,500	07/01/90	06/30/91
INAL CUSHING CENTER	221009051	DPW PPT	64,700	07/01/90	06/30/91
INAL CUSHING CENTER	251009061	DPW EDUCATION	25,000	07/01/90	06/30/91
INAL CUSHING CENTER	391009031	DOE STATE LIT	81,941	07/01/90	06/30/91
MYRNA VASQUEZ	1611891		10,629	07/01/90	06/30/91
OCARE PROJECT	1606091		33,725	07/01/90	06/30/91
OCARE RESOURCE CENTER	1609091		11,150	07/01/90	06/30/91
OREN'S SERVICES OF ROXBURY	1614591		16,201	07/01/90	06/30/91
ESE AMERICAN CIVIC ASSOC	101010011	JTPA IIA	50,598	07/01/90	06/30/91
ESE AMERICAN CIVIC ASSOC	201010051	REEP	167,210	07/01/90	09/30/91
ESE AMERICAN CIVIC ASSOC	211010031	DPW SKILLS	29,415	07/01/90	06/30/91
ESE AMERICAN CIVIC/COTC	101010021	JTPA IIA	50,400	07/01/90	06/30/91
ESE AMERICAN CIVIC/COTC	211010041	DPW SKILLS	88,200	07/01/90	06/30/91
ESE AMERICAN CIVIC/COTC	381010061	TAG	23,900	10/01/90	09/30/91
/BLACKSTONE COMMUNITY SCHO	1611491		21,000	07/01/90	06/30/91
/BOSTON COMMUNITY SCHOOLS	A611491		30,000	07/01/90	06/30/91
/CHARLESTOWN COMMUNITY SCH	251011011	DPW EDUCATION	41,660	07/01/90	06/30/91
/CHARLESTOWN COMMUNITY SCH	1611391		68,300	07/01/90	06/30/91

RACT REPORT

AL 1991 SORTED BY CBO NAME NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
/CONDON COMMUNITY SCHOOL	B611491		36,100	07/01/90	06/30/91
/CONDON COMMUNITY SCHOOL	A611391		29,400	07/01/90	06/30/91
/EAST BOSTON-HARBORSIDE CO	251013011	DPW EDUCATION	52,075	07/01/90	06/30/91
/EAST BOSTON-HARBORSIDE CO	C611491		23,750	07/01/90	06/30/91
/EAST BOSTON-HARBORSIDE CO	391013021	DOE STATE LIT	85,935	07/01/90	06/30/91
/HYDE PARK MUNICIPAL BUIL	D611491		18,000	07/01/90	06/30/91
/JAMAICA PLAIN COMMUNITY S	E611491		31,255	07/01/90	06/30/91
/JAMAICA PLAIN COMMUNITY S	391014011	DOE STATE LIT	82,860	07/01/90	06/30/91
/JAMAICA PLAIN COMMUNITY S	251014021	DPW EDUCATION	62,490	07/01/90	06/30/91
/LEE COMMUNITY SCHOOL	F611491		57,605	07/01/90	06/30/91
/LEE COMMUNITY SCHOOL	G611491		17,500	07/01/90	06/30/91
/MADISON PARK COMMUNITY SC	H611491		27,550	07/01/90	06/30/91
/MATTAHUNT COMMUNITY SCHOO	I611491		17,500	07/01/90	06/30/91
/OHRENBERGER COMMUNITY SCH	J611491		10,000	07/01/90	06/30/91
/ROSLINDALE COMMUNITY SCH	K611491		19,000	07/01/90	06/30/91
/SHELBOURNE COMMUNITY SCH	L611491		15,000	07/01/90	06/30/91
/TYNAN COMMUNITY SCHOOL	M611491		28,302	07/01/90	06/30/91
AN SQUARE HEALTH CENTER	1609591		40,000	07/01/90	06/30/91
NEL DANIEL MARR BOYS & GIR	1610291		10,000	07/01/90	06/30/91
ITTEE FOR BOSTON PUBLIC HO	1606891		24,225	07/01/90	06/30/91
ONWEALTH TENANTS ASSOC.	1605291		28,000	07/01/90	06/30/91
UNITY LEARNING CENTER	251015011	DPW EDUCATION	37,494	07/01/90	06/30/91
UNITY PROVIDERS OF ADOLESC	1610191		19,950	07/01/90	06/30/91
REHENSIVE SCHOOL AGED PARE	1605791		32,775	07/01/90	06/30/91
CIL OF ELDERS	1608991		50,000	07/01/90	06/30/91
PUS ATTUCKS CHILDREN'S CEN	1606691		30,715	07/01/90	06/30/91
TENTON HASTINGS HOUSE	221016021	DPW PPT	223,615	07/01/90	06/30/91
TENTON HASTINGS HOUSE	1502 91		18,180	07/01/90	06/30/91
CK COMMUNITY HEALTH CENTER	1609391		26,600	07/01/90	06/30/91
CK COMMUNITY HEALTH CENTER	211017021	DPW SKILLS	164,309	07/01/90	06/30/91
CK COMMUNITY HEALTH CENTER	101017011	JTPA IIA	60,842	07/01/90	06/30/91
HESTER YOUTH COLLABORATIVE	1609191		20,785	07/01/90	06/30/91
BOSTON ECUMENICAL COMMUNI	1608291		20,000	07/01/90	06/30/91
BOSTON SOCIAL CENTER	311048011	HHS/OSAPP	42,700	03/01/91	02/28/92
BOSTON SOCIAL CENTER	1614391		8,415	07/01/90	06/30/91
ENICAL SOCIAL ACTION COMMI	1613591		22,889	07/01/90	06/30/91
ENICAL SOCIAL ACTION COMMI	1613691		18,750	07/01/90	06/30/91
ENICAL SOCIAL ACTION COMMI	1612891		15,963	07/01/90	06/30/91
ENICAL SOCIAL ACTION COMMI	141018011	JTPA 3% ESAC	52,200	07/01/90	09/13/91
ENICAL SOCIAL ACTION COMMI	101018021	JTPA IIA	70,882	07/01/90	06/30/91
ENICAL SOCIAL ACTION COMMI	1916 91		17,721	07/01/90	09/30/90
COLLABORATIVE, INC.	1915 91		42,335	07/01/90	09/03/90
COLLABORATIVE, INC.	1508 91		88,358	07/01/90	06/30/91
COLLABORATIVE, INC.	101019011	JTPA IIA	169,339	07/01/90	06/30/91
COLLABORATIVE, INC.	251019031	DPW EDUCATION	25,000	07/01/90	06/30/91
COLLABORATIVE, INC.	221019051	DPW PPT	41,060	07/01/90	06/30/91
T CHURCH OF ROXBURY	1606391		24,397	07/01/90	06/30/91
OYMENT RESOURCES, INC	131043011	JTPA 3% ABLE	8,338	07/01/90	06/30/91
ELITA AGUEYBANA, INC.	1613991		67,260	07/01/90	06/30/91
LY SERVICE ASSOCIATION OF	1607191		35,500	07/01/90	06/30/91
RATED DORCHESTER NEIGHBORH	1604091		34,675	07/01/90	06/30/91
RATED DORCHESTER NEIGHBORH	1501 91		25,116	07/01/90	06/30/91
RATED DORCHESTER NEIGHBORH	1612691		6,097	07/01/90	06/30/91
AY COMMUNITY HEALTH CENTER	1605991		17,100	07/01/90	06/30/91
T, INC.	1612591		23,385	07/01/90	06/30/91
T, INC.	1605091		26,410	07/01/90	06/30/91
T, INC.	1604691		25,175	07/01/90	06/30/91
KLIN FIELD TASK FORCE	1605591		8,500	07/01/90	06/30/91
TER BOSTON CHINESE GOLDEN	1613391		10,650	07/01/90	06/30/91
TER ROSLINDALE HEALTH ORGA	1603891		35,000	07/01/90	06/30/91
IAN MULTI-SERVICE CENTER	251021011	DPW EDUCATION	24,996	07/01/90	06/30/91
IAN MULTI-SERVICE CENTER	391021021	DOE STATE LIT	76,542	07/01/90	06/30/91

ACT REPORT

L 1991 SORTED BY CBO NAME AME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
R HEALTH SERVICES, INC.	1609491		15,000	07/01/90	06/30/91
ORNE YOUTH AND COMMUNITY	1603691		20,330	07/01/90	06/30/91
BUILDERS INSTITUTE	211042021	DPW SKILLS	81,600	07/01/90	06/30/91
BUILDERS INSTITUTE	101042011	JTPA IIA	119,544	07/01/90	06/30/91
SPACE, INC./AID TO INCARC	1603991		28,500	07/01/90	06/30/91
CE OF BOSTON, INC.	1604991		30,000	07/01/90	06/30/91
TS AND OTHER PEOPLE	1611591		40,000	07/01/90	06/30/91
LINOS BORICUAS EN ACCION	1607291		36,860	07/01/90	06/30/91
LINOS BORICUAS EN ACCION	311047011	HHS/OSAPP	42,937	03/01/91	02/28/92
NATIONAL INSTITUTE OF BOS	201022011	REEP	167,210	07/01/90	09/30/91
NATIONAL INSTITUTE OF BOS	1610691		48,284	07/01/90	06/30/91
NATIONAL INSTITUTE OF BOS	1607491		25,896	07/01/90	06/30/91
NATIONAL INSTITUTE OF BOS	171022021	JTPA 8% GOV ED	18,450	07/01/90	06/30/91
NATIONAL INSTITUTE OF BOS	381022031	TAG	22,785	10/01/09	09/30/91
ON/MANN COMMUNITY SCHOOL	1604791		27,749	07/01/90	06/30/91
ON/MANN COMMUNITY SCHOOL	1608491		22,197	07/01/90	06/30/91
ON/MANN COMMUNITY SCHOOL	1608591		26,600	07/01/90	06/30/91
ON/MANN COMMUNITY SCHOOL	1611291		86,800	07/01/90	06/30/91
B. MARSHALL	211023011	DPW SKILLS	14,224	07/01/90	09/30/90
H VOCATIONAL SERVICES	211024041	DPW SKILLS	100,000	07/01/90	06/30/91
H VOCATIONAL SERVICES	201024061	REEP	240,054	07/01/90	09/30/91
H VOCATIONAL SERVICES	381024081	TAG	64,607	10/01/90	09/30/91
H VOCATIONAL SERVICES	101024011	JTPA IIA	30,000	07/01/90	06/30/91
H VOCATIONAL SERVICES	251024031	DPW EDUCATION	60,493	07/01/90	06/30/91
H VOCATIONAL SERVICES	101024021	JTPA IIA	41,765	07/01/90	06/30/91
H VOCATIONAL SERVICES	391024051	DOE STATE LIT	76,197	07/01/90	06/30/91
H VOCATIONAL SERVICES	321024091	REEP PILOT	20,000	04/01/91	03/31/92
H VOCATIONAL SERVICES	281024071	DPW/JVS	360,000	08/01/90	06/30/91
FOR YOUTH	1504 91		64,512	07/01/90	06/30/91
DY FAMILY SERVICE CENTER	1607691		21,850	07/01/90	06/30/91
IANZA HISPANA, INC.	1610591		70,465	07/01/90	06/30/91
IANZA HISPANA, INC.	1606591		28,745	07/01/90	06/30/91
IANZA HISPANA, INC.	1606491		23,750	07/01/90	06/30/91
IANZA HISPANA, INC.	1510 91		89,844	07/01/90	06/30/91
IANZA HISPANA, INC.	251026011	DPW EDUCATION	52,933	07/01/90	06/30/91
RE CENTER	1609991		43,791	07/01/90	06/30/91
E OF HAITIAN FAMILIES	1608391		17,100	07/01/90	06/30/91
COALITION OF CITIZENS	1604191		30,000	07/01/90	06/30/91
HALFWAY HOUSES/BERC	101027011	JTPA IIA	30,000	07/01/90	06/30/91
HALFWAY HOUSES/BERC	101027021	JTPA IIA	69,475	07/01/90	06/30/91
PAN COMMUNITY HEALTH CEN	1609791		25,000	07/01/90	06/30/91
ES UNIDAS EN ACCION	391038011	DOE STATE LIT	72,168	07/01/90	06/30/91
ETH, INC.	1612091		27,743	07/01/90	06/30/91
DAY CARE	1607091		33,725	07/01/90	06/30/91
DAY CARE	1612191		40,754	07/01/90	06/30/91
END COMMUNITY HEALTH CEN	1604291		20,710	07/01/90	06/30/91
END UNION	1604491		37,231	07/01/90	06/30/91
NA HISPANA	211028011	DPW SKILLS	112,200	07/01/90	06/30/91
NA HISPANA	101028021	JTPA IIA	32,430	07/01/90	06/30/91
TION ABLE	131029011	JTPA 3% ABLE	150,075	07/01/90	09/15/91
E'S TASK FORCE	1613791		16,625	07/01/90	06/30/91
CT PLACE	311049011	HHS/OSAPP	41,882	03/01/91	02/28/92
CT PLACE	1611991		8,638	07/01/90	06/30/91
Y SCHOOL COMMUNITY COUNCI	391030011	DOE STATE LIT	86,690	07/01/90	06/30/91
Y SCHOOL COMMUNITY COUNCI	1607891		34,675	07/01/90	06/30/91
Y SCHOOL COMMUNITY COUNCI	1607991		20,850	07/01/90	06/30/91
ISLAND INDIAN COUNCIL	1604591		23,000	07/01/90	06/30/91
RY YOUTHWORKS, INC.	1613891		14,174	07/01/90	06/30/91
FRANCIS HOUSE	1607591		68,987	07/01/90	06/30/91
DAY CARE	1606791		25,175	07/01/90	06/30/91
DAD LATINA, INC.	1614791		8,436	07/01/90	06/30/91
DAD LATINA, INC.	211031031	DPW SKILLS	117,600	07/01/90	06/30/91

RACT REPORT

AL 1991 SORTED BY CBO NAME NAME	CONTRACT NUMBER	GRANT NAME	CONTRACT AMOUNT	START DATE	END DATE
EDAD LATINA, INC.	101031011	JTPA IIA	30,000	07/01/90	06/30/91
I BOSTON BOYS' & GIRLS' CL	1606191		30,200	07/01/90	06/30/91
I BOSTON NEIGHBORHOOD HOUS	1614291		11,128	07/01/90	06/30/91
I BOSTON NEIGHBORHOOD HOUS	1605891		15,000	07/01/90	06/30/91
I BOSTON NEIGHBORHOOD HOUS	1503 91		38,000	07/01/90	06/30/91
I BOSTON NEIGHBORHOOD HOUS	1614191		14,174	07/01/90	06/30/91
I COVE COMMUNITY HEALTH CE	1612991		29,400	07/01/90	06/30/91
I COVE COMMUNITY HEALTH CE	1612791		4,390	07/01/90	06/30/91
INC.	1603791		53,350	07/01/90	06/30/91
TEES OF HEALTH & HOSPITALS	291045011	DMS/LSI	152,570	10/01/90	09/30/91
TEES OF HEALTH & HOSPITALS	161033011	JTPA 8% WORK ED	20,414	07/01/90	06/30/91
ED SOUTH END SETTLEMENTS	1606291		42,000	07/01/90	06/30/91
ED SOUTH END SETTLEMENTS	211034021	DPW SKILLS	10,200	07/01/90	09/30/90
ED SOUTH END SETTLEMENTS	251034011	DPW EDUCATION	31,245	07/01/90	06/30/91
ED SOUTH END SETTLEMENTS	1610791		75,100	07/01/90	06/30/91
ERSITY OF MASSACHUSETTS AT	1611191		73,260	07/01/90	06/30/91
AS CORNER HEALTH COMMITTEE	1604891		22,800	07/01/90	06/30/91
AS CORNER HEALTH COMMITTEE	1605191		30,956	07/01/90	06/30/91
AS CORNER RECREATIONAL CEN	1607791		34,800	07/01/90	06/30/91
ICA B. SMITH MULTI-SERVIC	1608091		31,663	07/01/90	06/30/91
RANS BENEFIT CLEARINGHOUSE	1607391		30,000	07/01/90	06/30/91
RANS BENEFIT CLEARINGHOUSE	271040011	DOL/HOMELESS VET	74,500	07/01/90	06/30/91
AM VETERANS WORKSHOP	1613491		20,000	07/01/90	06/30/91
HOUSE, INC.	391035021	DOE STATE LIT	84,796	07/01/90	06/30/91
HOUSE, INC.	251035011	DPW EDUCATION	52,075	07/01/90	06/30/91
NGTON HILL COMMUNITY ASSO	391036011	DOE STATE LIT	49,069	07/01/90	06/30/91
IER STREET HEALTH CENTER	1606991		24,700	07/01/90	06/30/91
I, INC.	1605691		30,000	07/01/90	06/30/91
IS EDUCATIONAL AND INDUSTR	1605491		24,700	07/01/90	06/30/91
.A./TRAINING, INC.	101037011	JTPA IIA	67,491	07/01/90	06/30/91
.A./TRAINING, INC.	211037021	DPW SKILLS	209,400	07/01/90	06/30/91
I BUILD BOSTON	1611691		30,000	07/01/90	06/30/91
I ENRICHMENT SERVICES	1608191		15,000	07/01/90	06/30/91
.			12,580,187		

EDIC CONSULTANTS

RACT REPORT
/ ADMINISTRATION
JLTANT CONTRACTS
RCHASE ORDERS

OR NAME	CONTRACT AMOUNT	DATES	PURPOSE
el Dennis & Co.	$ 21,000	05/01/94-04/30/95	Single Audit
sch Williams Brooks	$ 10,000	07/01/93-06/30/94	Legal Services
st Zupancic	$ 7,000	07/01/93-06/30/94	Grant Consultant
ugh & Associates	$ 15,000	07/01/93-06/30/94	Legal Services
n & Krattenmaker	$ 5,000	07/01/93-06/30/94	Legal Services
& McHugh	$ 10,000	07/01/93-06/30/94	Legal Services
Edmonds Assoc.	$ 9,875	09/27/93-12/17/93	Diversity Training
Edmonds Assoc.	$ 10,000	09/01/93-04/30/94	Diversity Trng/CA/THT
& Associates	$ 4,000	07/01/93-06/30/94	Legal Services
-Coach	$ 80,000	07/01/93-06/30/94	Shuttle Services
emann, Sawyer	$ 1,000	07/01/93-06/30/94	Legal Services
coteus	$ 13,331	07/01/93-06/30/94	LAN Maintenance
nternational	$ 9,000	09/01/92-06/30/93	Econ. Dvlp. Plan
stein, Witten	$ 3,000	07/01/92-06/30/93	Legal Services
on Waterfront Srvcs	$ 36,000	04/05/93-07/08/93	Pier 7
	$ 1,000/mo	06/07/93-	Management Services
deis University	$ 39,514	03/03/93-02/28/94	Program TA Services
el Dennis & Co.	$ 20,000	05/01/93-04/30/94	Single Audit
el Dennis & Co.	$ 75,000	05/01/93-04/30/94	EDIC, BTC, BLDC Audits
n Resources	$ 1,400	01/01/93-04/30/93	Supervisor Training
sch Williams Brooks	$ 4,000	07/01/92-06/30/93	Legal Services
st Zupancic	$ 7,000	08/17/92-06/30/93	Grant Consultant
ugh & Associates	$ 4,000	07/01/92-06/30/93	Legal Services
r, Hoag, Eliot	$ 35,417	07/01/92-06/30/93	Legal Services
Point Associates	$ 19,900	05/21/93-12/31/93	Econ. Dvlp. Plan
n & Krattenmaker	$ 3,000	07/01/92-06/30/93	Legal Services
& McHugh	$ 20,000	07/01/92-06/30/93	Legal Services
Ferriaborough	$ 10,000	09/01/92-06/30/93	Econ. Dvlp. Consultant
Stanley	$ 10,000	02/05/93-04/27/93	Econ. Dvlp. Consultant
Park CDC	$350,000	03/01/93-02/28/95	Boston State Hosp./HUD
rmott, O'Neil	$ 3,400	01/01/93-03/31/93	Competitive Cities
Schwarzchild	$ 9,900	12/10/92-06/30/93	Econ, Dvlp. Consultant
rt Leblanc	$ 5,000	01/01/93-12/31/93	BMIP Elevator Conslt.
me Sea Services	$ 3,600	02/15/93-03/15/93	Marine Mgmt. Services
Empowerment	$ 4,000	04/20/93-12/31/93	CSAP Consultant